

Object: *Group of companies involved in the import, production, and sale of fish and seafood*



Main Advantages: The group of companies has been working on the fish market of Ukraine since 1992, on the EU market since 2013. Carries out import, export, production, wholesale and retail sale of oceanic and freshwater fish, red caviar, seafood; fish semi-finished products; salted, smoked and dried freshwater and sea fish. The group uses the latest technological base and introduces new technologies into the production process; the production uses the equipment of the world's leading manufacturers.

List of production complexes: The group of companies has the following production complexes:

- Production complex for processing fish products, total area before the war: 8,551.1 sq.m., currently restored 5,607.1 sq.m;
- Workshop for processing fish products, total area before the war: 3,349.80 sq.m., currently restored 1,933.40 sq.m;
- Fish and seafood processing workshop, total area 692 sq.m.

In 2022, both facilities were partially damaged by attacks by the Russian Federation. Currently, production has been fully restored and logistics capabilities (warehouses) have been partially restored.

Project-actual capacity per year:

Product type	2021	2022	2023
Fish and snacks	2 500 tones	1 000 tones	1 000 tones
Caviar	1 million cans	1 million cans	1 million cans
Fresh frozen prepackaged fish	10 000 tones	4 000 tones	6 000 tones
Fresh frozen prepackaged shrimp	1 000 tones	1 000 tones	1 000 tones

Financial indicators:

- Sales volume (Ukraine):
 - in monetary terms

Product type	2021	2022	2023 (forecast)
Fish and snacks, UAH	348 511 793	118 925 531	170 150 000
Caviar, UAH	60 175 722	6 743 010	7 200 000
Fresh frozen prepackaged shrimp, UAH	90 551 194	69 868 023	145 000 000
Total:	499 238 709	195 536 564	322 350 000

- in natural terms

Product type	2021	2022	2023 (forecast)
Fish and snacks, kg	2 135 848	601 942	614 500
Caviar, can	546 030	48 801	55 000

Fresh frozen prepackaged shrimp, kg	906 703	508 940	1 000 000
Total:	3 588 581	1 159 683	1 669 500

- Export volume of manufactured products:

Product type	2021	2022	2023 (forecast)
Fish and snacks, UAH	0	0	0
Caviar, UAH	0	0	0
Fresh frozen prepackaged fish, UAH	176 187 252	124 601 256	150 000 000
Fresh frozen prepackaged shrimp, UAH	0	0	0
Total:	176 187 252	124 601 256	150 000 000

- The volume of production according to the scheme of giving:

Product type	2021	2022	2023 (forecast)
Fish and snacks, UAH	198 197	67 251	321 294
Caviar, UAH	639 982	699 365	1 339 346
Fresh frozen prepackaged fish, UAH	75 815 231	49 681 920	175 218 377
Fresh frozen prepackaged shrimp, UAH	10 266 595	1 103 925	13 342 290
Total:	86 920 005	51 552 461	190 221 307

Additionally: The group of companies has their own 8 (eight) Trademarks. The group is the owner of the Euro number, which allows processing of products of animal origin for export to EU countries and to compete with the main processing plants located in EU countries. All production processes of the group are certified by international certification organizations. Quality control is carried out at all stages of production, from raw materials to inspection of the finished product. Great attention is paid to the storage conditions of final goods and raw materials.

Distribution: Wholesale to national and local wholesale and retail chains, including: "Metro", "Auchan", "Novus", "Silpo", "Bdzhilka", "Fora", "Eko-market", "Megamarket", "Velika Keshenya", "Delvi", "ATB", "Kolo".

Object of sale: 100% corporate rights of a group of companies.

Sale price: 12 000 000,00 USD

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