



Meet4Business AGRA 2024

The Regional Development Agency Podravje - Maribor, SPIRIT Slovenia and the Enterprise Europe Network partners are inviting you to the business matchmaking event “Meet4Business AGRA 2024”, which will take place on **28th of August 2024** in the framework of the **62nd International Fair of Agriculture and Food Fair AGRA 2024** in Gornja Radgona, Slovenia.

TOPICS ADDRESSED

- Organic farming
- Production and processing of food products
- Agritourism
- Digitalisation, robotics and artificial intelligence in agri-food sector
- Sales & Distribution
- Service / Maintenance / Supply
- Other

The matchmaking event aims to initiate business and technology co-operations by offering pre-arranged 30-minute meetings. The basis for the meetings is an online catalogue containing all competence profiles of each participant.

AGENDA

Wednesday 28th, August 2024 (HALL 5)

11:30 – 12:00 Registration of companies, drinks & snacks

12.00 – 16.00 Bilateral business meetings

16.30 – Networking & Wine testing

Attendance at the business matchmaking event is free of charge.

Expression of Interest for Business Co-operation Proposals

Profile of the Company and Contact Details

Name of the company	Almond Land Ltd.		
Contact person	Slav Tsenov	Position	
Telephone number.	+359893391616	Website	www.almondlandbg.com
e-mail address	office@enolandbg.com		
Number of employees		Year established	2018
Contact languages	Bulgarian		

Brief description of the company

(Provide a short description of your company's activities, products and/or services, advantages and innovation)

Almond Land Ltd. is a company founded in 2017, specializing in the cultivation of shell-bearing perennial crops – almonds, walnuts, pistachios, and herbs – lavender, garden sage, and rosehip. In 2017, it attained the status of agricultural producer in the Haskovo region.

The mission of Almond Land Ltd. is to offer high-quality agricultural products of our own production to the Bulgarian and international markets. Our goal is to be recognized by our customers as the preferred agricultural producer that offers the best quality-to-price ratio on the market. Through innovative solutions, modern agricultural machinery, and specialized irrigation systems, our crops are organically grown, with some in the process of transitioning to BIO certification – lavender, rosehip, garden sage, and walnuts. Along with these, we proudly present our own products, namely almond tahini, almond oil, almond flour, lavender oil, dried lavender flowers, and lavender water.

Reasons for your interest in the Business Co-operation

(What kind cooperation are you looking for? Are you interested in selling and/or buying? What kind of business partners are you looking for? What do you expect from the potential business partners and what kind of partnership?)

At Almond Land Ltd., we are seeking collaboration with business partners who share our vision for quality and sustainable agriculture. Our ideal business partner would be a company or organization with experience and interest in distributing high-quality agricultural products both locally and internationally. We expect our potential business partners to possess a strong distribution network, experience in marketing and sales of agricultural products, and a shared commitment to organic production and sustainable practices. We are looking for partnerships that can help expand our presence in the international market, including importers, wholesalers, and companies with established distribution channels. We are also open to collaboration in areas such as research and development for innovative agro technologies and cultivation methods that will contribute to improving the quality of our products and increasing yield. In short, we are seeking strategic partnerships that are mutually beneficial and will help us achieve our long-term goals of sustainable growth and innovation in agriculture.

I accept that Enterprise European Network Partners use my contact details for the sole purpose of the Business Co-operation Database

