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Sarajevo, 23.11.2018.

**III. INTERNATIONAL FURNITURE FAIR,
INTERIOR AND EXTERIOR DEVELOPMENT AND DESIGN,
TECHNIQUE AND SUPPORTING INDUSTRY
"SARAJEVO4WALLS"**

It is our pleasure to announce that in the co-organization of Association SPIRITUS and SOD "PROFI TEAM" will be held the Third International fair of furniture, interior and exterior development and design, technique and supporting industry "SARAJEVO4WALLS" in the period from 11.04. until 14.04.2019 at the Juan Antonio Samarán / Zetra Olympic Hall in Sarajevo.

In a space of 6900 m² (indoors - hall Zetra) and 3400 m² (indoors - under tent), designed according to the world's fairs, you will have a unique opportunity to present and promote your production potentials and novelties, collections and trends in design, and to connect with business partners and improve your sales to end customers. The Fair as a place for direct meeting of supply and demand and a significant marketing factor will enable you to get to know the competition, get direct business contacts, exchange experiences and ideas, or to get to know your own opportunities and qualities, and thus contribute to your increased competitiveness. At the Fair, you will also have the opportunity to directly sell your products to visitors.

From the moment of its establishment, the "SARAJEVO4WALLS" Fair has become the place of gathering and promotion of all important producers from the Bosnia and Herzegovina, region and Europe, which we have proven by dedication and organization of the fairs in 2017 and 2018. We enable you to make your appearance at the Fair as a forum for presenting your products and services, as well as an atmosphere in which the visitors will feel comfortable. Be sure that we will do everything to make the visit massive, fair space pleasant, and time for visitors to be optimal, as well as for the first and second fair when for we had around 18,000 visitors per fair (according to ticket sales). In 2019, you will have the opportunity to secure good sales results for all four (4) days of the fair, both to end customers and legal entities (business entities). We will certainly be at your disposal for any kind of assistance in the preparation and realization of your fair appearance.

By organizing this fair, we made a step forward in conceptual and organizational terms when it comes to fairs held in neighboring countries, of course, all with the support of exhibitors who believed in this project. The fair presents a unique opportunity to see, in one place, all the innovations of interior and exterior design, complete production of domestic and manufactured goods from the region, and renowned world companies. The fair also provides space for the promotion and presentation of young promising designers.

CONCEPT OF THE FAIR

The "SARAJEVO4WALLS" fair is conceived as a place where companies from the wood industry and companies dealing with interior and exterior design will be presented. Companies will present their existing and future projects. Also on the fair we will have a presentation of architectural and design studies.

Also at the fair "SARAJEVO4WALLS" will be shown the industrial segment of lighting, heating and cooling.

Fair "SARAJEVO4WALLS" offers the opportunity for exhibitors to promote and sell their products at fair prices and discounts, in accordance with fair politics. Fair discounts are from 5% to 50%.

FAIR SEGMENTS:

➤ **FURNITURE**

➤ **HOME FURNITURE**

- **LIVING ROOM FURNITURE** - Upholstered furniture (seating area armchairs, sofas, couches), piece furniture (desks, locker - cabinet, shelf cases, shelves);
- **BEDROOM FURNITURE** - Beds, bed linen and bedspreads, bedside tables, nightstands, shelves;
- **KIDS ROOM FURNITURE** - Beds, wardrobes, shelves, tables and chairs for children, furniture for play.
- **ANTEROOM** – cabinets, shoes cabinets
- **EATING AREA** – tables ad chairs
- **KITCHEN FURNITURE**

➤ **BUSINESS OBJECT FURNITURE**

- **OFFICE FURNITURE**
- **FURNITURE FOR HOTEL FACILITIES**
- **FURNITURE FOR OTHER PUBLIC FACILITIES**

➤ **HORECA FURNITURE**

- **HORECA FURNITURE** – chair and tables

➤ **SPECIAL TYPE OF FURNITURE**

- **STYLIC/CLASICAL FURNITURE**
- **BAMBOO, RATTAN and EGZO FURNITURE**
- **GARDEN FURNITURE**

- **INTERIOR DESIGN**
 - **INTERIOR DESIGN AND FURNISHING**
 - 3D furnish design
 - Built-in furnish design
 - 3D flooring design
 - **FLOOR AND WALL COVERING**
 - Parquetry, laminate, decking floor, carpet and textile floor covering
 - Wall covering, wall papers, pictures
 - **LIGHTING**
 - Home lighting products
 - **HABERDASH AND DECOR**
 - Curtains and draperies, waddings and decorative fabrics, mirrors, framings, decorative elements
- **EXTERIOR DESIGN**
 - **GARDEN DECORATIVES**
 - **GARDEN FURNISHING**
- **TECHNIQUE PRODUCTS**
 - **COOLING SYSTEMS**
 - Industrial cooling systems
 - Home cooling systems
 - **HEATING SYSTEMS**
 - Home heating systems – radiators, convectors, fireplaces, electric fireplaces
 - Industrial heating systems
 - **CLIMA DEVICES**
 - **WHITE TECHNIQUE**
 - Kitchen electrical devices
 - Bathroom electrical devices
 - **HOME DEVICES**
 - TV and Audio systems
- **PRODUCTION MATERIAL**
 - **FURNISHING PRODUCTION MATERIALS**
 - **FURNISHING FRAMINGS AND DECORATION**

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- **INTERIOR AND EXTERIOR JOINERY**
 - **DORS** – inner and outer,
 - **WINDOWS** - door aluminium and PVC,
 - **STAIRING**

- **BATHROOM SEGMENT**
 - **Bathroom flooring**
 - **Bathroom elements**

**ONLY ONE EXIBITOR IS ALLOWED ON ONE EXIBITION PLACE
UNLESS OTHER IS AGREED WITH ORGANIZERS.**

Depending on the size of the exhibition space, the participation fee is:

- **41,40 Euro/m² (from 1 to 9 m²);**
- **36,20 Euro/m² (from 10 to 25 m²);**
- **31,00 Euro/m² (from 26 to 59 m²);**
- **26,90 Euro/m² (from 60 to 99 m²);**
- **24,00 Euro/m² (from 100 to 149 m²);**
- **20,70 Euro/m² (from 150 to 199 m²);**
- **18,60 Euro/m² (from 200 to 249 m²);**
- **17,25 Euro/m² (from 250 m² and up);**

PRICES ARE WITHOUT TAXES.

For all additional informations please contact us on +387 62 365 670 Saša Matović or +387 66 115 111 Dejan Radović or on email sarajevo4walls@gmail.com.

Organization „Sarajevo4Walls“