Business Directory was issued as part of the project "Investment Promotion of Lublin" from the Regional Operational Program of Lubelskie Voivodeship for the years 2007 - 2013, Activity 2.4 Economic Marketing, Scheme B, co-financed in 65% from the European Regional Development Fund and in 35% from own funds of the Lublin Commune.

The project is co-financed from the funds of the European Regional Development Fund as part of the Regional Operational Programme of Lubelskie Voivodeship for the years 2007-2013.
Dear Sir/Madam,

You are welcome to participate in the fourth edition of the Investment-Economic Forum LUB-INVEST 2012. The event is organized as part of the project "Investment Promotion of Lublin" aimed at strengthening the economic image of our city as an attractive place for potential investors.

The strategic location and social and economic potential of the Lublin region are favorable for the implementation of business projects in our region. An additional advantage are interesting investment areas and relatively low costs of labor and conducting business activity. Subzone LUBLIN, being a part of the EURO-PARK MIELEC Special Economic Zone, which offers conducting business activity on preferential terms has been operating since 2007. Caring about business in the Lublin region, various projects aimed at assisting in establishing cooperation with foreign partners are initiated.

The LUB-INVEST Forum gives such possibilities. Business meetings are the most valuable part of the project from the point of view of entrepreneurs. I believe that this year's offers of economic cooperation will prove interesting and, as a result of participation in the Forum, you will acquire business partners for future cooperation.

Your are warmly welcome in Lublin and I wish you fruitful business meetings during the LUB-INVEST Forum.

Krzysztof Żuk
Mayor of Lublin
LUBLIN IN NUMBERS

area ................................................. 147.5 sq km
inhabitants ........................................ 348 450
including:
women .............................................. 188 251
men .................................................. 160 199
population in working age ..................... 65.76%
inhabitants with university education ........... 21.3%
unemployment rate ................................ 9.4%
companies ......................................... 41 187
students ........................................... 86 305
graduates .......................................... 20 986
technical school students ......................... 10 600
technical school graduates ....................... 1 500
population of Lublin Metropolitan Area ........ 713 397
LOCATION

Lublin is the biggest city in eastern Poland. As the capital city of Lubelskie Voivodeship, it acts as the administrative, economic and cultural center of the region.

MAIN ROAD CONNECTIONS
K 12  Warsaw – Lublin – Drohusk – Kiev
K 17  Warsaw – Lublin – Lvov
K 19  Białystok – Lublin – Rzeszów

BORDER CROSSINGS (Ukraine – Belarus – Slovakia)
Drohusk (Ukraine)  82 km (1.5 h)
Terespol (Belarus)  165 km (2.5 h)
Barwinek (Slovakia)  264 km (4.5 h)

INTERNATIONAL AIRPORTS
Świdnik (12 km) – Lublin Airport /work in progress/
Warsaw (161 km) – F. Chopina Airport
Rzeszów (170 km) – Rzeszów - Jasionka Airport
Krakow (269 km) – John Paul II Krakow (Cracow) - Balice Airport

www.portlotniczy.lublin.pl
www.lotniskochopina.pl
www.rzeszowairport.pl
www.krakowairport.pl
HUMAN CAPITAL AND LABOR MARKET

Lublin has many strengths, and the most important of them is human capital. Almost 350 thousand people live in Lublin, more than 20% of the city’s inhabitants have a university degree.

**Number of inhabitants**  
(data of the National Statistical Office, 31 December 2010)  

<table>
<thead>
<tr>
<th>Total</th>
<th>348 450</th>
</tr>
</thead>
<tbody>
<tr>
<td>Including:</td>
<td></td>
</tr>
<tr>
<td>Women</td>
<td>188 251</td>
</tr>
<tr>
<td>Men</td>
<td>160 199</td>
</tr>
</tbody>
</table>

**Age of the population**  
(data of the National Statistical Office, 31 December 2010)  

| Pre-working | 56 410 (16.19%) |
| Working | 229 132 (65.76%) |
| Post-working | 62 908 (18.05%) |

**Persons working**  
(data of the National Statistical Office, 31 December 2010)  

| Total | 120 861 |

**Unemployment structure**  
(data of the National Statistical Office, 31 December 2011)  

| Unemployment rate | 9.4% |
| Registered unemployed | 16 102 |

**Unemployment structure by education level**  
(data of the National Statistical Office, 31 December 2011)  

| University | 3 618 |
| Post-secondary and secondary vocational | 3 798 |
| Secondary general education | 1 882 |
| Basic vocational | 2 850 |
| Junior high school and below | 3 954 |

**Registered unemployment structure by age**  
(data of the National Statistical Office, 31 December 2011)  

| 18-24 | 2 114 |
| 25-34 | 5 585 |
| 35-44 | 3 177 |
| 45-54 | 3 152 |
| 55-59 | 1 653 |
| 60-64 | 421 |
Over ten colleges operate in Lublin. Approx. 90 thousand students receive education here every year, including more than 1,500 foreigners. New programs of education, perfected academic facilities and professional staff ensure a high quality of education and the attractiveness of Lublin's educational offer.

**STATE COLLEGES**

- Maria Curie-Skłodowska University
- John Paul II Catholic University of Lublin
- University of Sciences
- Medical University
- Lublin University of Technology

**PRIVATE COLLEGES**

- University of Economics and Innovation
- College of Enterprise and Administration
- College of Social Education
- University of Vincent Pol
- Lublin School of Business
- Pedagogical University of Warsaw, Branch in Lublin
- Melchior Wańkowicz Inter-University Institute of Journalism and Social Sciences in Lublin

For more information, visit:

- www.umcs.lublin.pl
- www.kul.lublin.pl
- www.up.lublin.pl
- www.umlub.pl
- www.pollub.pl
- www.wsei.lublin.pl
- www.wspa.pl
- www.wsns.lublin.pl
- www.wssp.edu.pl
- www.lbs.pl
- www.wsptwp.eu/n/lublin
- www.lublin.euczelnia.com
Dominant fields of Lublin's economy resulting from tradition and region-specific conditions include e.g. agricultural and food processing, machine, car and power.

Contemporary Lublin, mainly because of the huge academic potential, also creates conditions for the development of business related to specialized services, IT and biotechnology.

An important role in the development of the city's economy is played by companies from the sector of small and medium enterprises. They operate mainly in the service-commercial trade.

**National economy entities by selected sections**
(data of the National Statistical Office, 31 December 2011)

<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>41,187</td>
</tr>
<tr>
<td>Public sector</td>
<td>754</td>
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<tr>
<td>Private sector</td>
<td>40,433</td>
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</table>

**National business entities by selected legal forms**
(data of the National Statistical Office, 31 December 2011)

<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>State-owned companies</td>
<td>2</td>
</tr>
<tr>
<td>Co-operatives</td>
<td>193</td>
</tr>
<tr>
<td>Commercial companies</td>
<td>4,391</td>
</tr>
<tr>
<td>Including companies with foreign capital</td>
<td>501</td>
</tr>
<tr>
<td>Natural persons conducting business activity</td>
<td>30,205</td>
</tr>
</tbody>
</table>

**Average gross remuneration in PLN**
(data of the National Statistical Office, 31 December 2010)

| Total | 3,489.07 |
Apart from agricultural and food processing, the priority within the current economy of Lublin is assigned to shared-service centres, modern technologies, the motor industry and renewable energy.

As a city of young, educated people who know foreign languages, Lublin has a huge potential to foster growth in the specialised business services sector. Based on such an outstanding intellectual potential, international corporations are offered favourable conditions to open their branches and representative offices in Lublin. The attractive location of Lublin, competitive labour costs, a favourable business environment and the availability of modern office areas may be viewed as incentives for any investors searching for new locations for their BPO centres.

Biotechnology, comprising the manufacture of vaccines, serums and probiotics, is one of the Lublin sectors which show vast development prospects. Biotechnology faculties are available in most Lublin schools, including Maria Curie-Skłodowska University, the University of Life Sciences, the Medical University and the John Paul II Catholic University of Lublin. This is a highly-innovative industry branch, entailing cooperation with universities and scientific institutes.

The motor industry is another priority area in Lublin. The collapse of Daewoo Motor Polska created recession in the Lublin motor industry and it was not redeveloped until recently, with new initiatives and investors in this field, including MW Lublin LLC, DZT Car Factory in Lublin LLC and Pol-Mot Warfama Joint-Stock Company.

Lublin and its neighbouring districts offer exceptional conditions for developing renewable energies, based on solar energy, biomass, geothermal energy and the underground combustion of coal. Introducing latest technologies will foster the production of green energy, at the same time reducing the emissions of CO₂.
In order to meet the expectations of potential investors, the city offers numerous reductions and investment incentives. Each entrepreneur who receives a permit for conducting business activity in the LUBLIN Subzone is entitled to use the regional assistance in the form of exemption from CIT tax on account of:

- sustained investment expenditures,
- creating new workplaces.

The expenditures sustained in the Subzone, qualified for assistance, include:

- purchasing land or the right of their perpetual use,
- purchasing or manufacturing fixed assets in one's own extent,
- expansion and modernization of the existing fixed assets,
- purchasing intangible and legal assets related to the transfer of technology.

The conditions for investing in the LUBLIN Subzone include:

- obtaining a permit for conducting business activity in EURO-PARK MIELEC Special Economic Zone, issued by ARP Joint-Stock Company by authority of the Minister of Economy,
- sustaining investment expenditures in the amount of at least 100 000 EUR,
- conducting activity in a period not shorter than 5 years from the end of investment, for SME companies - 3 years,
- maintaining newly created workplaces for a period not shorter than 5 years, for SME companies - 3 years.

The amount of income tax exemption depends on the size of the company and amounts to:

- 50% for a large entrepreneur (employing more than 250 people),
- 60% for a medium entrepreneur (employing 50-249 people),
- 70% for a small entrepreneur (employing below 50 people).

Public aid in the form of income tax exemption is valid until 2020. Additionally, entrepreneurs investing within the LUBLIN Subzone may apply for exemption from property tax for a period of 3 years.
LUBLIN Subzone was established in 2007 as an integral part of the EURO-PARK MIELEC Special Economic Zone, managed by Industrial Development Agency Joint-Stock Company, branch in Mielec. It is a very attractive place for locating investments as entrepreneurs are entitled here to conduct business activity on preferential terms.

The subzone, with the total area of more than 118 ha, includes "greenfield" areas located in the eastern part of Lublin, in the neighborhood of the airport currently under construction and the future city bypass. Due to a significant interest in the Subzone among domestic and foreign investors, its area is gradually expanded.
LUBLIN BYPASS

Constructing the Lublin bypass is one of the largest and the most urgent road investments currently implemented in the Lublin region. The route circling the city from the north and the east will be constructed within the route of planned roads S12, S17 and S19 and it will be accessible only through road junctions.

47 flyovers, including an almost 1-kilometer trestle bridge over Bystrzyca Jakubowicka, 12 bridges, approx. 55 km of acoustic screens and a few dozen of passages for animals of different sizes above and under the throughway will be built on its route until 2013.

This investment will create a new transport system and will extremely improve the region's image.

LUBLIN AIRPORT IN ŚWIDNIK

An airport which, as a target, will be able to serve even 2 million passengers per year is being built within the distance of 10 km from the center of Lublin - in Świdnik - at an international route Berlin - Warsaw - Kiev. Completion deadline of the investment is planned for the 4th quarter of 2012, and the cost of constructing the airport is estimated for approx. 410 million PLN.

The investment will expressly contribute to improving the region’s image which will become available in terms of transport which, as a result, will contribute to the increase in the inflow of new investments to the voivodeship and a dynamic economic growth. Convenient aerial transport will also attract tourists who wish to visit and rest in the Lublin region.

The airport will also have a positive impact on the development of many industries located in the region e.g. the aviation industry (including the largest aviation company AgustaWestland PZL - Świdnik Joint-Stock Company, retail, shipping, logistic, courier, tourist, hotel and transport services. This investment will intensify academic and cultural exchange.
Lublin Fair Joint-Stock Company  
(Targi Lublin S.A.)

www.targi.lublin.pl

Lublin Fair Joint-Stock Company is the only fair-exhibition center in eastern Poland with such a great potential with regard to facilities and a specialized team of the fair trade. The facility is adapted not only to the organization of fairs but also congresses, conferences, training courses and occasional events. Unique strengths of Lublin Fair include its geographical location in the vicinity of large markets: Ukrainian and Belorussian and a dynamically expanding economy of Eastern Poland areas.

In order to meet the growing expectations of exhibitors and visitors, the company has been systematically expanding its offer of fairs and implementing investment projects for many years. Currently, Fair is implementing the 2nd stage of the construction of the Regional Fair-Exhibition Center in Lublin, which assumes e.g. the construction of a new facility with the total exhibition area of 8 000 sq m, the modernization of 2 500 sq m in the existing hall, the construction of 2 conference halls for 150 people and an external exhibition yard with total area of 5 000 sq m as well as creating 500 new parking places.

**PLAN OF FAIR FOR 2012**

<table>
<thead>
<tr>
<th>Date Range</th>
<th>Fair Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>21-22 February</td>
<td>Education Fair EDUCATION</td>
</tr>
<tr>
<td>07 March</td>
<td>Labor Fair</td>
</tr>
<tr>
<td>17-18 March</td>
<td>Fair and Zoological Exhibition ZOOPARK</td>
</tr>
<tr>
<td>23-25 March</td>
<td>Diet and Health Fair</td>
</tr>
<tr>
<td>13-15 April</td>
<td>Construction Fair LUBDOM WIOSNA</td>
</tr>
<tr>
<td>13-15 April</td>
<td>Real Estate Fair</td>
</tr>
<tr>
<td>21-22 April</td>
<td>Car Fair AUTOSALON</td>
</tr>
<tr>
<td>21-22 April</td>
<td>Tourist Fair</td>
</tr>
<tr>
<td>11-13 May</td>
<td>Gardening Fair EDEN</td>
</tr>
<tr>
<td>27-29 September</td>
<td>Environmental Protection Fair</td>
</tr>
<tr>
<td>02-04 October</td>
<td>Sacral Fair LUBSACRO</td>
</tr>
<tr>
<td>12-14 October</td>
<td>3D Technology Fair</td>
</tr>
<tr>
<td>12-14 October</td>
<td>Typography and Advertising Printing Fair</td>
</tr>
<tr>
<td>19-21 October</td>
<td>Wood Treatment Fair LUBDREW</td>
</tr>
<tr>
<td>19-21 October</td>
<td>Car Technique Fair LUBTECH</td>
</tr>
<tr>
<td>27-28 October</td>
<td>Agricultural Fair AGRO - PARK</td>
</tr>
<tr>
<td>13-15 November</td>
<td>Power Fair ENERGETICS</td>
</tr>
<tr>
<td>13-15 November</td>
<td>Broadband Technology Fair INFOSTRADA</td>
</tr>
<tr>
<td>17-18 November</td>
<td>Wedding Fair, Showroom of Fashion and Beauty</td>
</tr>
<tr>
<td>17-18 November</td>
<td>Gallery of exceptional gifts L-UNIQUE</td>
</tr>
<tr>
<td>10-11 December</td>
<td>Toys and Christmas Attractions Fair</td>
</tr>
</tbody>
</table>

*Lublin Fair Joint-Stock Company reserves the right to change the calendar of fair events.*
The Lublin business environment institutions offer entrepreneurs services concerning issues related to creating, conducting and developing business activity. The offer of business environment institutions includes providing information, training courses, consulting, organization of conferences and seminars, etc.

**Business Centre Club**
www.bcc.org.pl

**Foundation for the Lublin Region Development**
www.fundacja.lublin.pl

**Crafts and Small Business Chamber in Lublin**
www.izba.lublin.pl

**Lublin Development Foundation**
www.lfr.lublin.pl

**Lublin Chamber of Craft**
www.lir.com.pl

**Lublin Economic Council**
www.lsg.lublin.pl

**Lublin Association of Employers**
www.lzp.lublin.pl

**Lublin Forum of Employers**
www.lfp.biz.pl

**Polish Foundation of the Centers for Supporting Economic Development "OIC Poland"**
www.oic.lublin.pl

**Lublin Region Council of Enterprise**
www.rpl.lublin.pl

**Regional Economic Chamber**
www.rig.lublin.pl

**Lublin Business Club Association**
www.lkb.lublin.pl

**Private Employers Association "Lewiatan"**
www.prywatni.lublin.pl
### USEFUL ADDRESSES

<table>
<thead>
<tr>
<th>Organization</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ministry of Economy</td>
<td><a href="http://www.mg.gov.pl">www.mg.gov.pl</a></td>
</tr>
<tr>
<td>Ministry of Regional Development</td>
<td><a href="http://www.mrr.gov.pl">www.mrr.gov.pl</a></td>
</tr>
<tr>
<td>Ministry of Finance</td>
<td><a href="http://www.mf.gov.pl">www.mf.gov.pl</a></td>
</tr>
<tr>
<td>Polish Information and Foreign Investment Agency</td>
<td><a href="http://www.paiz.gov.pl">www.paiz.gov.pl</a></td>
</tr>
<tr>
<td>Joint-Stock Company in Warsaw</td>
<td></td>
</tr>
<tr>
<td>Polish Agency for Development of Entrepreneurship</td>
<td><a href="http://www.parp.gov.pl">www.parp.gov.pl</a></td>
</tr>
<tr>
<td>Municipal Employment Agency in Lublin</td>
<td><a href="http://www.mup.lublin.pl">www.mup.lublin.pl</a></td>
</tr>
<tr>
<td>Social Security Administration</td>
<td><a href="http://www.zus.pl">www.zus.pl</a></td>
</tr>
<tr>
<td>Tax Revenue Office</td>
<td><a href="http://www.urzad-skarbowy.pl">www.urzad-skarbowy.pl</a></td>
</tr>
</tbody>
</table>

### CONSULATES

- **General Consulate of Ukraine in Lublin**  
  ul. 3 Maja 14, 20-078 Lublin  
  phone: +48 81 531 88 89, fax: +48 81 531 88 88  
  www.ukr-konsulat.lublin.pl  
  e-mail: gc_pll@mfa.gov.ua

- **Honorary Consulate of Great Britain in Lublin**  
  ul. Beskidzka 9, 20-869 Lublin  
  phone: +48 81 742 01 01, fax: +48 81 742 91 30  
  e-mail: ukconsul@uren.com.pl

- **Honorary Consulate of the Federal Republic of Germany in Lublin**  
  Rynek 7, 20-111 Lublin  
  phone: +48 81 743 28 10, fax: +48 81 743 73 26  
  e-mail: andrzej.kidyba@lfr.lublin.pl

- **Honorary Consulate of Brazil in Lublin**  
  Pl. Marii Curie-Skłodowskiej 4, 20-031 Lublin  
  phone: +48 81 537 28 10  
  e-mail: bajaw@hot.pl
The Department of Strategy and Investor Assistance was established in March 2011 on the basis of the Office of Investor Service. The main tasks of the Department include:

- planning and forecasting the city's socio-economic development
- promoting Lublin as an attractive place in terms of investing
- pursuing projects aimed to develop enterprise in Lublin
- coordinating the cooperation of local business with the academic environment
- acquiring and servicing investors and pro-investment care
- conducting works on the implementation of a consistent visual identification system of Brand City of Lublin
- running projects promoting the city.

5 offices operate within the Department of Strategy and Investor Assistance:

- Office of strategy
- Office of development of enterprise and economic marketing
- Office of cooperation with academic environment
- Office of investor service
- Office of marketing.

You are warmly welcome to cooperate!

City Hall of Lublin
Department of Strategy and Investor Assistance

Plac Władysława Łokietka 1, 20-109 Lublin, Poland
phone: + 48 81 466 25 00, fax: +48 81 466 25 01
e-mail: inwestorzy@lublin.eu
www.invest.lublin.eu
Initial Program

21 June 2012 (Thursday)

10.00 a.m.
Registration of participants

10.30 a.m.
Welcome
Krzysztof Żuk - Mayor of Lublin

10.45 a.m.
Presentations of particular markets

12 noon
Lunch

1.00 - 6.00 p.m.
Business meetings

7.00 p.m.
Dinner with artistic program

22 June 2012 (Friday)

10.00 a.m. - 1.00 p.m.
Business meetings
Individual visits to companies

1.00 p.m.
Lunch

2.00 p.m.
City sightseeing
## TRADE LIST OF COMPANIES:

1. AGRAM Joint-Stock Company ........................................... 76
2. APIS Apiculture Cooperative in Lublin .................................. 83
3. ARGO D. Szydlowski and M. Kamiński Unlimited Company .................. 30
4. As-Babuni Limited Liability Company ................................ 77
5. BOBI-DECOR Jerzy Kociuba and Paweł Siwko Unlimited Company ............... 72
6. Candy Factory Pszczółka Limited Liability Company ............................. 78
7. Company "Henryk" Henryk Batyra ........................................... 57
8. DOMO-SYSTEM Bożena and Zbigniew Lisowscy Unlimited Company ............ 73
9. DZT Car Factory in Lublin Limited Liability Company ............................ 46
10. EDBAK Limited Liability Company ........................................ 66
11. Engineer’s Company SIM Limited Liability Company ............................ 25
12. Euroal Limited Liability Company ........................................... 33
13. Gardening Farm Maria Mazur ................................................ 79
14. HERBAR Limited Liability Company ......................................... 80
15. Homemade Macaroni Factory Joint-Stock Company ................................ 87
17. KOMANDOR LUBLIN Joint-Stock Company .................................... 38
18. KRYSTIAN Production-Trading Company ....................................... 58
19. LUBELLA Limited Liability Company Limited Joint-Stock Company .......... 81
20. Lublin Coal Bogdanka Joint-Stock Company ..................................... 39
22. Lublin Pharmaceutical Factory POLFA Joint-Stock Company ..................... 51
23. LUBSAD Limited Liability Company ........................................... 82
24. "MALINEX" Production-Trading-Service Company ............................. 60
25. MEDI-SEPT Limited Liability Company ....................................... 52
26. Metal Treatment Company KOMECH ........................................... 70
27. Międlar W. and I. Szymańscy Unlimited Company .................................. 62
28. MUSCHEL Production-Trading Company ....................................... 117
29. MUSI Cooperative in Lublin ................................................... 53
30. NATURA Unlimited Company ................................................ 40
31. NAVICA Civil Partnership Przemysław Łagód, Tomasz Firsiuk ...................... 23
32. ORZEL Joint-Stock Company ................................................ 49
33. Potato Industry Plants "Lublin" Limited Liability Company ......................... 88
34. Production and Sale of Waffles Henryk Buda ..................................... 86
35. ROBI-REN Robert Pulik Production-Trading-Service Company ................. 43
37. "SPOMASZ" Bełżyce Joint-Stock Company ..................................... 63
38. Stella Pack Joint-Stock Company .............................................. 118
39. SYMBIO POLSKA Joint-Stock Company ....................................... 84
40. Tabal Jan Kidaj, Mieczysław Daniel Unlimited Company ......................... 68
### SERVICES / RETAIL

<table>
<thead>
<tr>
<th>Number</th>
<th>Company Name</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>48.</td>
<td>Adecco Poland Limited Liability Company</td>
<td>90.</td>
</tr>
<tr>
<td>49.</td>
<td>AGPOL Limited Liability Company</td>
<td>91.</td>
</tr>
<tr>
<td>50.</td>
<td>AGRO MIREX Limited Liability Company</td>
<td>56.</td>
</tr>
<tr>
<td>51.</td>
<td>ALPACA Piotr Tomala</td>
<td>29.</td>
</tr>
<tr>
<td>52.</td>
<td>Aviation Service Company &quot;HELISECO&quot; Limited Liability Company</td>
<td>47.</td>
</tr>
<tr>
<td>56.</td>
<td>DEO Limited Liability Company</td>
<td>96.</td>
</tr>
<tr>
<td>57.</td>
<td>EGEN Joint-Stock Company</td>
<td>32.</td>
</tr>
<tr>
<td>58.</td>
<td>Electrical Appliances Repair and Installation Company</td>
<td>42.</td>
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<tr>
<td>59.</td>
<td>ENERGOSERWIS Joint-Stock Company</td>
<td>27.</td>
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<tr>
<td>60.</td>
<td>Electronic Computational Technology Plant &quot;ZETO&quot; Limited Liability Company</td>
<td>20.</td>
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<tr>
<td>61.</td>
<td>Florist's &quot;Kamelia&quot; – Nelly Janiuk</td>
<td>100.</td>
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<tr>
<td>63.</td>
<td>GREMIX Grzegorz Michowski</td>
<td>35.</td>
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<tr>
<td>64.</td>
<td>Hanesco Real Estate Limited Liability Company</td>
<td>99.</td>
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<tr>
<td>65.</td>
<td>IDEOPOPOIS Limited Liability Company</td>
<td>21.</td>
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<tr>
<td>66.</td>
<td>INSTALL-LUBLIN Limited Liability Company</td>
<td>36.</td>
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<tr>
<td>67.</td>
<td>KARYA Limited Liability Company</td>
<td>37.</td>
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<tr>
<td>68.</td>
<td>Local Development Center Foundation</td>
<td>97.</td>
</tr>
<tr>
<td>69.</td>
<td>LOGNET Waldemar Rumiński</td>
<td>101.</td>
</tr>
<tr>
<td>70.</td>
<td>Lublin Business Club Association</td>
<td>113.</td>
</tr>
<tr>
<td>71.</td>
<td>Lublin Chamber of Craft</td>
<td>103.</td>
</tr>
<tr>
<td>72.</td>
<td>Lublin Environmental Protection Agency Joint-Stock Company</td>
<td>102.</td>
</tr>
<tr>
<td>73.</td>
<td>Lublin Fair Joint-Stock Company</td>
<td>114.</td>
</tr>
<tr>
<td>74.</td>
<td>Lublin Wholesale Market Joint-Stock Company</td>
<td>104.</td>
</tr>
<tr>
<td>75.</td>
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<td>MARKO Truck Servicing and Repairs TIR-BUS</td>
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<td>77.</td>
<td>MIKROBIT Limited Liability Company</td>
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<td>78.</td>
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<td>MULTI FRIGO Limited Liability Company</td>
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<td>PAJPS Eng. Jacek Cieślak Multi trade Company</td>
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<td>82</td>
<td>POL-INOWEX Joint-Stock Company</td>
<td>108</td>
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<tr>
<td>83</td>
<td>PP ELEKTRONIX Piotr Policha</td>
<td>109</td>
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<td>PROTEKT Real Estate Agency</td>
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<td>85</td>
<td>QUARAL Sebastian Marciniak</td>
<td>24</td>
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<td>86</td>
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<td>87</td>
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<td>92</td>
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<td>88</td>
<td>Smaga Jaroszyński Law Firm Limited Joint-Stock Company</td>
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<td>89</td>
<td>TELECOMWORLD Lublin</td>
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<td>90</td>
<td>Travel and Tourist Agency Almatur - Lublin Limited Liability Company</td>
<td>93</td>
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<tr>
<td>91</td>
<td>WAMACO Limited Liability Company Production-Trading Company</td>
<td>115</td>
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</table>
ELECTRICAL, ELECTRONIC
AND INFORMATION TECHNOLOGY TRADE,
TELECOMMUNICATIONS
ELEKTROMEKS Limited Liability Company

Dębówka 33 A
20-823 Lublin
phone: +48 81 441 80 10
fax: +48 81 441 51 06
www.elektromeks.pl
e-mail: biuro@elektromeks.pl

<table>
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<th>Year of establishing company</th>
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<td>19 600 000.00</td>
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Description of activity:

ELEKTROMEKS performs electrical works in residential and public utility buildings. It also provides power services for industrial construction. The company produces, in addition, modern electric distributing rooms and operates in the field of designing and preparing cost estimates, technical consulting, structural networks, installation of telecommunication systems and fire signaling.

Type of cooperation with foreign partner:

ELEKTROMEKS is interested in establishing commercial cooperation with partners from construction and electrical trade to sell offered services and products to foreign markets.
Description of activity:

The company provides, first of all, professional services in widely understood IT consulting. The main directions of activities are:
- RSE - conducting audits, trainings and consulting, preparation of analyses
- consulting and supervision over projects
- effectiveness and management
- ICT consulting
- body-shopping
- organizing and conducting innovative projects
- international cooperation
- clustering.

Type of cooperation with foreign partner:

The company will establish cooperation with regard to developing new ICT and RSE technology. It is also interested in cooperation with universities.
MIKROBIT Limited Liability Company

ul. Zana 39
20-601 Lublin
phone: +48 81 528 03 51 do 53
fax: +48 81 536 90 18
www.mikrobit.pl
e-mail: acz@mikrobit.pl

### Description of activity:

MIKROBIT is an IT company with high class specialists, providing complex IT solutions for companies and public administration. The quality of the products is confirmed by the numerous references of, among others, the National Electoral Office, Genpact Poland, Inteligo Financial Services, awards among others, Wiktoria 2011-Entrepreneurs Quality Mark, Provincial Leader of Business 2010, Excellence in Business, partner statuses among others, Technological partner of TP, Certified Partner of Microsoft, Certpol, R&M and long-term cooperation with customers. The company guarantees constant support and technical, IT and Internet consulting by direct, telephone and data communication remote consultations. The company performed Internet visualization of election results five times, upon the order of PKW.

- original IT systems supporting management - main thematic issues operated by the systems are: Logistics, Finance, Human Resources, Production, Taxes, Circulation of Documents, Budget Programs, Dedicated IT systems
- e-business services - programming web applications, hosting, registration and maintenance of domains, creation projects of websites, products: mCMS, eManager, mBIP, Shoper
- outsourcing and technical support, including, among others: IT audit, administration of IT infrastructure, equipment service, consulting
- integrator and contractor of low- and high-current systems - construction of server rooms and DataCenter, technical protection of buildings, LAN systems, electrical systems etc.
- sales of computer equipment and software for offices, programming and Internet orders upon request.

### Type of cooperation with foreign partner:

The company offers to foreign partners:

- services of full outsourcing of IT departments, computer service and HelpDesk for branches of companies in Poland
- contracting and services with regard to installation of low- and high-current systems
- preparing and making complex websites and their hosting
- original IT systems of MIKROBIT supporting management
- IT and technical consulting on IT infrastructure of the customer and creation of common solutions in IT /ICT area
- performing special software, web orders
- business partnership in the scope of sales of IT solutions of foreign manufacturer with possible translation into Polish
- sales of computer equipment and installation with computer services for branches of companies in Poland.

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<td>4 811 027.51</td>
<td>0.00</td>
<td>0.00</td>
<td>41</td>
<td>1989</td>
</tr>
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</table>
Description of activity:
NAVICA operates in the field of designing specialized electronic devices within the scope of measurement techniques, wire communication Ethernet, VoIP and wireless communication GSM/GPRS, ZigBee, as well as software for embedded systems, for ARM, AVR, PIC architecture and software, type Pocket PC Windows Mobile, Symbian, Linux. Produced devices and systems are always tailored to individual needs of customers.

It also produces devices monitoring location of cars (GPS) and all car parameters, transferred by a vehicle computer CAN, I/O. These recorders are used for location and control of a vehicle, but also as a perfect protection against theft. A novelty on the Polish market is the function ensuring resistance of devices to drowning out the GPS /GSM signal, as well as the function of immediate notifying about any exceeding and collisions. The device can be connected to different accessories, i.e.: Driver Communicator, along with navigation, Driver Card Reader, Thermometer, etc. They can also be freely developed, by changing or adding subsequent functions.

The company offers also the possibility to design and make a dedicated recorder, taking into account the needs of trades other than transport e.g. aviation, army, etc.

It produces, in addition:
- DC-100 - digital camera with high resolution 5 Mpx on the Linux platform, compressing video material instantly to H264 or MPEG 4 format. It enables image transmission via stream within the Ethernet network or saving it on the Micro SD card. Linux operating system allows to treat or process image directly in the camera.
- Converter - I/O Ethernet – is a fully programmable converter of 2 serial ports RS485 and 6 digital inputs for Ethernet interface, enabling acquisition of information from various devices directly to the database.

Type of cooperation with foreign partner:
The company will establish cooperation with foreign manufacturers and suppliers. It is interested in obtaining new contractors for provided services and broadening the customer market for produced devices. NAVICA is looking for a communication platform with trends and modern solutions in electronic, IT trade, etc.
Description of activity:
QUARAL is an advertising agency specializing in preparing and introducing professional solutions related to Internet projects / with regard to Internet projects. The company offers complex services of preparation and implementation of strategy for construction of the company's image in the Internet, on the basis of assumptions presented by the customer.

Type of cooperation with foreign partner:
The company is looking for cooperation at execution of Internet projects, among others, with IT companies and other advertising agencies.
Engineer's Company SIM Limited Liability Company

ul. Stefczyka 34
20-151 Lublin
phone: +48 81 718 78 00
fax: +48 81 718 78 09
www.sim.com.pl
e-mail: sim@sim.com.pl

<table>
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<td>10 641 497.88</td>
<td>20 714.47</td>
<td>1 717 336.22</td>
<td>42</td>
<td>1988</td>
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Description of activity:
Engineer's Company SIM produces and sells systems for recording calls COMPREC, SIMLOGGER, VOICELOGGER. In addition, it deals with creation and distribution of intelligent building automation DOMATIQ, which may be applied for individual construction purposes, i.e. in detached houses, vacation houses or small flats, as well as in large structures e.g. public utility buildings, office buildings, service centers and hotels. The company provides services in the scope of R&D.

Type of cooperation with foreign partner:
The company expects cooperation regarding distribution of its products. It will establish cooperation with international business partners, distributors of manufactured products and services, as well as companies operating on the high technologies market.
TELECOMWORLD Lublin

ul. Turystyczna 38
20-207 Lublin
phone: +48 81 445 80 00
fax: +48 81 445 80 00
www.telecomworld.pl
e-mail: info@telecomworld.pl

<table>
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<td>1 000 000.00</td>
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<td>200 000.00</td>
<td>7</td>
<td>2007</td>
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</table>

Description of activity:
The company conducts distribution of telecommunications equipment and computer networks. It is also an importer of GSM accessories. Its offer includes monitoring devices CCTV. TELECOMWORLD is the authorized distributor of the companies: Panasonic, Siemens, Slican telephone exchanges.

Type of cooperation with foreign partner:
The company is interested in cooperation in the scope of distribution of offered devices and materials. It is also looking for new sales markets for their products.
Electronic Computational Technology Plant "ZETO"
Limited Liability Company

al. Kraśnicka 35
20-718 Lublin
phone: +48 81 718 42 02
fax: +48 81 525 50 52
www.zeto.lublin.pl
e-mail: info@zeto.lublin.pl

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<tr>
<td>19 382 211.00</td>
<td>no data</td>
<td>359 000.00</td>
<td>95</td>
<td>1967</td>
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</table>

Description of activity:
ZETO is an IT company with many years of experience, having technical staff of qualified designers, programmers and service technicians of computer hardware. The main areas of activity are: remote processing and service of databases with the use of mainframe IBM computers, design and implementation of IT systems for companies and administration, IT trainings, design and construction of computer networks as well as sales and service of computer hardware and cash registers.

As a result of continuous development, the company, for several years, has been present on the national market, as well as outside the borders of Poland. The company offers, among others the following IT solutions:

- electronic document circulation system "el-Dok System" more than 150 implementation in the country and related applications: Electronic Inbox "el-the Agent", Electronic Office "el-Urząd" and Electronic Archive "el-Archiwum"
- "Hermes" system handling commercial chains and independent points of retail sale and wholesale
- package of finance-accounting systems supporting management of a company or a budget unit.

In 2011, the IP Technology Center started its activity, offering, to installers of computer networks and individual customers, devices and equipment based on IP technology, including: computer networks, intelligent building systems, IP telephony, CCTV, server room monitoring, distribution cabinets, network devices, measurement tools.

As the first company in Poland, it purchased a zBX. In accordance with the provisions of the manufacturer's website, currently, works are underway to start up Windows environment in it, the first in Europe, and the second in the world after USA.

In connection with fast development of IT and the need for continuous improvement in qualifications of persons employed in this industry, ZETO offers training services at EDUZETO school www.eduzeto.lublin.pl, which, as the only Adobe Authorized Training Center in the Lublin region and a Partner of Microsoft, provides premium specialized trainings and offers a broad selection of basic trainings.

Type of cooperation with foreign partner:
The company wants to introduce partners from abroad to their product offer, as well as present a proposal of distribution of manufactured products to the indicated foreign markets. The company is also looking for producers of solutions based on the IP protocol to initiate cooperation and distribution of their goods.
ALPACA Piotr Tomala
ul. Skromna 3 A
20-704 Lublin
phone: +48 81 441 51 61
fax: +48 81 441 51 61
www.alpaca.pl
e-mail: biuro@alpaca.pl

<table>
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<tr>
<td>no data</td>
<td>0.00</td>
<td>0.00</td>
<td>9</td>
<td>2007</td>
</tr>
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Description of activity:
The company performs specialized works at height. The area of activity includes mainly industrial plants across the whole country such as steelworks, heating plants, power plants, power companies and general construction companies. It uses the latest technologies, materials and equipment used in industrial construction in its activity.

Scope of performed works:
- protection against corrosion of concrete and steel
- sand-blast cleaning of structures
- repairs of concrete losses
- installations of steel structures and devices
- cleaning production and technological lines
- repair and replacement of roof covers and roof works
- installation of advertisements and banners
- insulation and thermal insulation.

Type of cooperation with foreign partner:
The company is interested in providing services to the order of a foreign partner on the territory of his activity or in another, agreed place.
Description of activity:
ARGO deals with production and installation of technically advanced aluminum structures for construction woodwork: windows, doors, facades, skylights including fire safety skylights. In order to provide the customers with appropriate support, the company has a complete offer of leading aluminum systems in the production program present on the European market, including: SCHUECO, REYNAERS, SAPA, WICONA, JANSEN and FORSTER.

Type of cooperation with foreign partner:
The company is looking for commercial contacts and new sales markets.
Compass Consulting Marcin Walencik

ul. Poznańska 61
20-731 Lublin
phone: +48 501 081 408
fax: +48 81 443 60 42
e-mail: compass_consulting@interia.pl

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<td>no data</td>
<td>no data</td>
<td>no data</td>
<td>1</td>
<td>2005</td>
</tr>
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</table>

Description of activity:
Compass Consulting deals with delivering construction products and providing construction services, with particular focus on construction woodwork. It implements construction projects in a complex manner, supporting the stages of design and selection of optimum materials. The company operates mainly within the EU and Ukraine.

Type of cooperation with foreign partner:
The company will establish cooperation with designers, construction companies, wholesaler stores of construction materials and commercial agents running construction projects and interested in purchasing materials and delivering services.
EGEN Joint-Stock Company

ul. Smoluchowskiego 1 B
20-474 Lublin
phone: +48 81 441 58 42
fax: +48 81 441 80 74
www.egen.pl
e-mail: ap@egen.pl

Description of activity:
The basic subject of the company's activity is the distribution of finishing construction materials with special emphasis on floors. These include e.g. corkboard lining, ceramic tiles and wooden floors.

Type of cooperation with foreign partner:
The company is interested in establishing international commercial contacts with regard to selling the offered materials.

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<td>17 700 000.00</td>
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Euroal Limited Liability Company

ul. 1-go Maja 16
20-410 Lublin
phone: +48 81 532 32 38
fax: +48 81 440 67 10
www.euroal.com.pl
e-mail: sekretariat@euroal.com.pl

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<td>6 677 600.00</td>
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<td>39</td>
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</table>

**Description of activity:**

The company deals with designing, manufacturing and installing aluminum structures for the construction industry i.e. windows, doors, bulkheads, facades, greenhouses, in particular fire safety.

**Type of cooperation with foreign partner:**

The company will accept orders for the manufactured products or will establish cooperation related to implementing construction contracts in the offered scope.
Window and Door Factory BAS Limited Liability Company

ul. Smoluchowskiego 1
20-474 Lublin
phone: +48 81 441 72 21
fax: +48 81 743 95 91
www.bas.lublin.pl
e-mail: hanna.sobczak@bas.lublin.pl

<table>
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<td>559 160.00</td>
<td>335 496.01</td>
<td>72</td>
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</table>

**Description of activity:**

The company deals with manufacturing wooden window and door woodwork. It specializes in stylized, historical woodwork. It manufactures windows intended for modern facilities as well as historical ones, in standard and non-standard shapes and sizes.

**Type of cooperation with foreign partner:**

The company is looking for recipients of the manufactured woodwork. It offers premium products at attractive prices, professional service and technical consulting to foreign partners.
GREMIX Grzegorz Michowski

ul. Nowa 2 B
21-132 Kamionka
phone: +48 669 250 676
www.gremix.com.pl
e-mail: gremix@interia.eu

<table>
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</table>

Description of activity:

The company provides services related to installation, reworks and repairs of central heating, hydraulic, sewage and electric systems. It also provides professional assistance in selecting and purchasing materials. In addition, the company runs an authorized service of Defro boilers for solid fuels.

Type of cooperation with foreign partner:

The company offers professional installation services and assistance in selecting and purchasing materials to foreign partners.
Description of activity:

The company is a leading contractor of the installation trade services in Poland. It deals with designing and installing ventilation, air conditioning, heating, technological, industrial and sanitary systems.

Type of cooperation with foreign partner:

The company is interested in establishing cooperation in the scope of:

- distributing devices from the installation trade
- performing installation works for systems abroad
- implementing foreign investments in Poland.
KARYA Limited Liability Company

ul. Abramowicka 4
20-442 Lublin
phone: +48 81 745 35 41
fax: +48 81 745 35 42
www.karya.pl
e-mail: office@karya.pl

<table>
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<tr>
<td>5 822 800.00</td>
<td>0.00</td>
<td>1 029 578.00</td>
<td>62</td>
<td>1991</td>
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</table>

Description of activity:
KARYA specializes in investments related to the construction and modernization of flyovers, culverts, acoustic screens, roof covers and railway crossings. In addition, the company has machines and devices for profiling rails with the milling method and provides services related to regenerating steel parts with the weld surfacing method.

Type of cooperation with foreign partner:
The company offers services related to profiling rails with the milling method. KARYA is also looking for foreign investors interested in cooperation at implementing professional construction services.
KOMANDOR LUBLIN Joint-Stock Company

ul.. Zemborzycka 57 B
20-445 Lublin
phone: +48 81 441 84 05
fax: +48 81 441 84 05 internal 24
www.komandor.lublin.pl
e-mail: zplublin@komandor.pl

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<tr>
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<tr>
<td>4 733 804.00</td>
<td>22 263.00</td>
<td>233 391.00</td>
<td>26</td>
<td>2000</td>
</tr>
</tbody>
</table>

**Description of activity:**

The basis of the company's activity is manufacturing and distributing cabinets with sliding doors and elements to build up alcoves and wardrobes. KOMANDOR LUBLIN is also a manufacturer of stand-alone furniture cabinets, beds, desks, shelves, office and kitchen furniture. The company offers custom-made furniture, both for individual and institutional customers. The company implements projects i.e. customer service points, reception desks, offices, R&R rooms, conference halls, hotel, hospital and school equipment.

**Type of cooperation with foreign partner:**

The company will establish cooperation with potential commercial representatives, authorized dealers and wholesale recipients. The company is currently creating a network of Authorized Dealers in England – companies performing installations for customers, with the right to use the brand KOMANDOR.
Lublin Coal Bogdanka Joint-Stock Company

Bogdanka
21-013 Puchaczów
phone: +48 81 462 54 10, 462 56 01
fax: +48 81 462 51 91
www.lw.com.pl
e-mail: bogdanka@lw.com.pl

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<td>1 221 000 000.00</td>
<td>no data</td>
<td>no data</td>
<td>4000</td>
<td>1975</td>
</tr>
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</table>

**Description of activity:**

Lublin Coal Bogdanka is one of the most modern mines in Poland. It conducts activity related to extraction, enrichment and sale of coal and protection and reclamation of land. The power black coal sold by the company is used mainly to produce electric energy, heat and produce cement.

One of Bogdanka's projects, serving both the natural environment and the diversification of activity, is the production and distribution of facade bricks EkoKLINKIER. The intensive work of production technologists and cooperation with scientific centers enabled the precise identification of clinker brick production process. Pastel bricks from Bogdanka are created to serve all customers who need strong and impressive building materials for implementation of their investments.

**Type of cooperation with foreign partner:**

The company looks for international distributors of EkoKLINKIER facade bricks and recipients of power coal.

FORUM LUB-INVEST 2012
### NATURA Unlimited Company

ul. Nałęczowska 30  
20-701 Lublin  
phone: +48 81 444 55 22  
fax: +48 81 444 55 23  
www.natura.pl  
e-mail: biuro@natura.pl

<table>
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<td>no data</td>
<td>no data</td>
<td>no data</td>
<td>480</td>
<td>1989</td>
</tr>
</tbody>
</table>

### Description of activity:

The company handles the production of window and door woodwork, garden furniture and pine plywood.

### Type of cooperation with foreign partner:

The company will start commercial cooperation in the field of wooden and construction woodwork.
PAJPS Eng. Jacek Cieślak Multi-trade Company

ul. Różana 15
21-025 Niemce
phone: +48 664 988 900
www.pajps.manifo.com
e-mail: pwpajps@gmail.pl

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<tr>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>1</td>
<td>2011</td>
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Description of activity:
The company handles consulting, designing, sales, installation and service of home environmental sewage treatment plants systems to utilize rain water at home, garden and company.

Type of cooperation with foreign partner:
The company is interested in establishing cooperation in the scope of construction of a distribution network and distribution of products and services. In addition, PAJPS looks for support at accession to the foreign markets.
Electrical Appliances Repair and Installation Company
ENERGOSERWIS Joint-Stock Company

ul. Melgiewska 7/9
20-952 Lublin
phone: +48 81 461 30 50
fax: +48 81 461 30 51
www.energoserwis.lublin.pl
e-mail: biuro@energoserwis.lublin.pl

Description of activity:
The company specializes in provision of complex services with regard to professional and industrial power engineering, as well as installation of industrial and technological facilities. The company has the executive staff with many years of professional practice, open to introducing modern technologies ensuring competitiveness and high quality of offered services.

ENERGOSERWIS performs "turnkey" orders i.e. with preparation of technical documentation, prefabrication of products, delivery of devices and technological startup, giving guarantee for its services. The company has appropriate rights of the Technical Inspection Office for production, installation and repairs of steam and water boilers, pressure elements made of alloy and high-alloy materials. Welding works are conducted with the use of the most recent knowledge in this field.

The company specializes in deliveries and services related to:
- power, steam and water, coal and biomass boilers
- boiler elements including:
  - pressure elements of boilers, among others: sheet pile walls, coil pipes, pipelines
  - flue gas and air ducts
  - elements of the system of flue gas dust removal, including bag filters and cyclone batteries, multicyclones
  - steel structures platforms, supports etc.
- water treatment stations demineralization systems
- technological and industrial systems
- specialized services in the scope of welding and heat treatment
- laboratory tests - non-damaging: RT, UT, MT, PT, VT; endoscopic and steel-scopic; mechanical i.e.: stretching, bending, impact resistance.

Type of cooperation with foreign partner:
The company will establish cooperation in the field of production and installation of power boilers for European Union markets.

<table>
<thead>
<tr>
<th>Sales in 2010 in PLN</th>
<th>Export in 2010 in PLN</th>
<th>Import in 2010 in PLN</th>
<th>Number of employees</th>
<th>Year of establishing company</th>
</tr>
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<tbody>
<tr>
<td>66 507 074.00</td>
<td>0.00</td>
<td>953 600.00</td>
<td>135</td>
<td>1991</td>
</tr>
</tbody>
</table>
ROBI-REN Robert Pulik
Production-Trading-Service Company

ul. Piękna 4
20-423 Lublin
phone: +48 81 749 89 98
fax: +48 81 749 89 78
www.robiren.pl
e-mail: kominki@robiren.pl

<table>
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<th>Sales in 2010 in PLN</th>
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<tr>
<td>1 351 638.28</td>
<td>0.00</td>
<td>0.00</td>
<td>11</td>
<td>2002</td>
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</tbody>
</table>

Description of activity:

The company is a manufacturer of fireplace inserts, of convection type and with water jackets. It also produces central heating furnaces and fireplace casings. It provides, in addition, services with regard to installation of the aforementioned products, as well as stone and metal treatment.

Type of cooperation with foreign partner:

The company looks for recipients of the offered products, both in Poland and abroad.
Roto Frank Limited Liability Company / Roto Frank Roof Windows Limited Liability Company

ul. Lubelska 104
21-100 Lubartów
phone: +48 81 855 05 26
fax: +48 81 855 05 28
www.roto.pl
e-mail: magdalena.zdunek@roto-frank.com

<table>
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<tr>
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<tr>
<td>175 312 687.00</td>
<td>no data</td>
<td>no data</td>
<td>426</td>
<td>1994</td>
</tr>
</tbody>
</table>

Description of activity:
The company handles the production and sales of wooden and PVC roof windows, as well as accessories and attic stairs.

Type of cooperation with foreign partner:
The company looks for suppliers of wood, metal sheets, windowpanes and other materials for production of windows and accessories. It will establish commercial cooperation, broadening customers markets for offered window woodwork and produced accessories.
TRANSPORT AND LOGISTICS,
AUTOMOTIVE INDUSTRY
DZT Car Factory in Lublin Limited Liability Company

ul. Melgiewska 7/9
20-952 Lublin
phone: +48 81 749 32 09
fax: +48 81 749 32 09
www.dzt.com.pl
e-mail: dzt.lublin@dzt.com.pl

<table>
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<tr>
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<td>24 000 000.00</td>
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<td>no data</td>
<td>180</td>
<td>2009</td>
</tr>
</tbody>
</table>

Description of activity:
The company handles production of utility cars with the allowable gross weight of up to 3.5 tons, vans and cross-country cars. In addition, it offers services of pressing metal sheets, electrolytic priming as well as spray surface painting.

Type of cooperation with foreign partner:
With regard to sales of vehicles, the company is looking for sound partners - importers as well as distributors of vehicles, as well as organization of a service network in the areas of: Middle East, Central and Eastern Europe, Africa and South America. In addition, the company is looking for recipients of impressed metal sheet goods and equipment for interiors of vehicles.

The company is also interested in cooperation with potential suppliers of car parts and subassemblies.
Aviation Service Company "HELISECO"  
Limited Liability Company

al. Lotników Polskich 1  
21-045 Świdnik  
phone: +48 81 722 55 01  
fax: +48 81 460 09 23  
www.heliseco.pl  
e-mail: heliseco@heliseco.pl

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>37 094 783.61</td>
<td>29 178 624.77</td>
<td>16 680.00</td>
<td>79</td>
<td>1992</td>
</tr>
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</table>

Description of activity:  
HELISECO provides air services with regard to transportation of passengers and goods, hoisting-installation works, control of areas from air, agricultural aviation, fire-fighting flight, handling tourist events as well as advertising flights.

Type of cooperation with foreign partner:  
For foreign partners, the company offers co-participation when creating lines of connections with Lublin, as well as provision of agricultural aviation services.
MARKO Truck Servicing and Repairs TIR-BUS

Wierzchowiska Drugie 102 A
21-050 Piaski
phone: +48 81 444 44 46
fax: +48 81 444 48 88
www.automarko.pl
e-mail: info@automarko.pl

<table>
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<tr>
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<tr>
<td>2 000 000.00</td>
<td>0.00</td>
<td>0.00</td>
<td>18</td>
<td>1996</td>
</tr>
</tbody>
</table>

Description of activity:
The company handles mainly service and repair of trucks, including installation of solid particle filters, increasing flue gas cleanliness standard, technical inspections, service and renting of accommodation for travelling drivers as well as sales of car parts and distribution of oils. MARKO constantly increases the scope of offered services, developing its service.

Type of cooperation with foreign partner:
The company offers service of fleets and individual vehicles with regard to reviews, repairs and specialized services, including express road assistance service. In addition, in its offer, it has TIR car park and rooms for drivers with sanitary-social facilities.
ORZEŁ Joint-Stock Company

ul. Willowa 2-4 Ćmiłów
20-388 Lublin
phone: +48 81 751 80 87
fax: +48 81 751 80 87
www.orzelsa.com
e-mail: info@orzelsa.com

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<tbody>
<tr>
<td>25 500 000.00</td>
<td>2 000 000.00</td>
<td>500 000.00</td>
<td>50</td>
<td>2007</td>
</tr>
</tbody>
</table>

Description of activity:

ORZEŁ operates in two areas. It deals with trade in tires and production of rubber granulated product SBR, which is obtained in the process of recycling used tires.

Type of cooperation with foreign partner:

The company will establish cooperation with regard to trade in tires as well as rubber granulated product SBR on the European market. In addition, the company is looking for partners to prepare new products with the use of the produced rubber granulated product.
PHARMACEUTICAL PRODUCTS,
CHEMICALS, PLASTIC
Lublin Pharmaceutical Factory POLFA Joint-Stock Company

ul. Wojciechowska 42
20-704 Lublin
phone: +48 81 525 91 11
fax: +48 81 525 30 96
www.polfa.pl
e-mail: polfa@polfa.pl

<table>
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<tr>
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<tr>
<td>34 360 000.00</td>
<td>24 500 000.00</td>
<td>15 200 000.00</td>
<td>150</td>
<td>1945</td>
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</table>

Description of activity:

POLFA Lublin is a well-known manufacturer of disposable medical equipment made of plastic i.e.: syringes, instruments for infusion and transfusion and blood lines for hemodialysis. It also produces packages and accessories for the medical and the food industry. In addition, it produces medical equipment and components on the basis of OEM. The company provides services in the scope of installation, packing, sterilizing and quality control of medical equipment.

Type of cooperation with foreign partner:

The company is interested in trade contact with exporters and importers of medical equipment. It will also establish cooperation on the basis of OEM.
MEDI-SEPT Limited Liability Company

Konopnica 159 C
21-030 Motycz
phone: +48 81 535 22 22
fax: +48 81 535 22 37
www.medi-sept.com.pl
e-mail: info@medi-sept.com.pl

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<tr>
<td>28 000 000.00</td>
<td>150 000.00</td>
<td>4 000 000.00</td>
<td>83</td>
<td>1995</td>
</tr>
</tbody>
</table>

Description of activity:

MEDI-SEPT is one of the largest distributors of cleaning agents and professional cleaning equipment in Poland. It is also a manufacturer of preparations for disinfection and disposable materials in health service.

The company has the implemented ISO food quality and safety management system. A rich assortment and experience on the market make the company a certain and competent business partner. The main recipients of the goods include medical shops and distribution and cleaning companies, as well as institutional customers including: hotels and restaurants, broadly understood health care service, social aid institutions, industrial plants, offices and schools.

Type of cooperation with foreign partner:

The company is interested in exporting disinfectants for health care service, as well as equipment and cleaning agents. It is also looking for suppliers of foreign goods for their distribution in Poland.
MUSI Cooperative in Lublin

ul. Magnoliowa 2
20-143 Lublin
phone: +48 81 747 45 12
fax: +48 81 747 71 14
www.musi.lublin.pl
e-mail: mark@musi.lublin.pl

<table>
<thead>
<tr>
<th>Description of activity:</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Cooperative conducts operations with regard to production, services and trade. The orthopedic plant produces prostheses of upper and lower limbs from modern elements of reputable companies. In addition, it makes apparatus, orthoses, splints, corsets, collars, shoes and orthopedic inserts. The manufactured products are characterized by the highest quality of the used materials.</td>
</tr>
<tr>
<td>The company provides services in the field of protection of people and property, cleaning yards, offices, halls etc. The primary purpose of the Cooperative is providing individual and comprehensive assistance addressed to people with different degrees of disability.</td>
</tr>
<tr>
<td>The company conducts trade with regard to supply in medical goods being orthopaedic objects and auxiliary measures, as well as therapeutic equipment. The Cooperative, apart from Lublin, also has a network of Specialist Medical Supply Shops in Lubelskie Voivodeship. It offers complex service of customers with regard to contracting, selection, repairs, purchase of orthopaedic and rehabilitation equipment in the modern Orthopaedic – Rehabilitation Supply Center in Lublin.</td>
</tr>
<tr>
<td>The mission of the Cooperative is assisting others with knowledge, experience in designing, consulting, sales and adaptation of orthopaedic – rehabilitation equipment. The company cooperates with associations and foundations acting for the benefit of the disabled, such as: Foundation of Active Rehabilitation Warsaw, Lublin Forum of Organization for the Disabled – Provincial Parliament, Active Rehabilitation Group - Lublin Region, Lublin Association of the Disabled of Motor Organs, Integration Sports and Rehabilitation Center Start in Lublin and others.</td>
</tr>
<tr>
<td>High quality of manufactured products and customer service is provided by the quality management system, operating since 2003 and constantly improved, consistent with the requirements of standard ISO 9001: 2000.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of cooperation with foreign partner:</th>
</tr>
</thead>
<tbody>
<tr>
<td>The company will establish commercial cooperation in the field of distribution of orthopaedic-rehabilitation equipment.</td>
</tr>
</tbody>
</table>
VITA POLYMERS POLAND
Limited Liability Company, Branch in Lublin

ul. Strojanowskiego 27
20-054 Lublin
phone: +48 81 751 86 37
fax: +48 81 751 87 38
www.vitapp.com.pl
e-mail: lublin@vitapp.com.pl

<table>
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<th>Sales in 2010 in PLN</th>
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<tr>
<td>75 000 000.00</td>
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<td>48 000 000.00</td>
<td>94</td>
<td>1996</td>
</tr>
</tbody>
</table>

**Description of activity:**

VPP Branch in Lublin deals with production and processing of polyurethane foams meant, mainly for the needs of the furniture industry. In addition, the company produces color foam, applied mainly in households dishcloths, bath sponges.

**Type of cooperation with foreign partner:**

The company will establish commercial cooperation in the field of the offered products, first of all, with partners from Eastern Europe.
MACHINES AND EQUIPMENT
AGRO MIREX Limited Liability Company

ul. Ignacego Domeyki 3
20-488 Lublin
phone: +48 81 745 62 87
fax: +48 81 745 62 87
www.agromirex.pl
e-mail: agromirex@agromirex.pl

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>6 077 563.33</td>
<td>1 000 800.00</td>
<td>5 030.52</td>
<td>17</td>
<td>2005</td>
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Description of activity:
The company conducts trade in spare parts for industry, automotive industry and agriculture in Poland and in European countries. The purpose of the company’s operation is professional service for wholesale and retail recipients on local, national and foreign markets.
The high quality of provided services ensures individual approach to each customer with maintaining quality standards and reliability. The company’s team is made up of experienced and trained staff, constantly improving their competences.

Type of cooperation with foreign partner:
The company is interested in cooperation with foreign recipients, suppliers and manufacturers in spare parts for agriculture and industry i.e.: bearings (ball, roll, needle, barrel, conical and other), V-belts and driving belts, technical sealing simmerings, o-rings, parts for farm machines, tires and batteries.
Company "Henryk" Henryk Batyra

ul. Sierpińskiego 18 A
20-448 Lublin
phone: +48 81 744 41 16
fax: +48 81 744 41 16
www.henryk.com.pl
e-mail: henryk@henryk.com.pl

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>713 937.00</td>
<td>11 000.00</td>
<td>11 952.00</td>
<td>9</td>
<td>1993</td>
</tr>
</tbody>
</table>

**Description of activity:**

For many years, the company has been dealing with production and sales of cultivation machines for agriculture based on tubular structures, regarded as the strongest in hard and demanding conditions.

**Type of cooperation with foreign partner:**

The company is looking for recipients of produced machines and suppliers of subassemblies.
KRYSTIAN Production-Trading Company

ul. Nowy Świat 42
20-418 Lublin
phone: +48 81 744 32 21
fax: +48 81 744 32 21
www.krystian.us
e-mail: marketing@krystian.us

<table>
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<td>3 909 651.73</td>
<td>342 458.88</td>
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<td>27</td>
<td>1989</td>
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Description of activity:
KRYSTIAN specializes in manufacturing paper sleeves and machines intended for rewinding and preparation of hygienic paper. The company makes devices upon special request, of different purpose, strictly tailored to the needs of the customer. The manufacturer offers machines and full technological lines.

Type of cooperation with foreign partner:
The company will establish cooperation with partners who will mediate in sales of machines produced by P.P.H. KRYSTIAN.
Lublin Passenger Lifts Production Plant
LIFT SERVICE Joint-Stock Company

ul. Roztocze 6
20-722 Lublin
phone: +48 81 528 95 00
fax: +48 81 528 95 70
www.lift.pl
e-mail: info@lift.pl

<table>
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<tr>
<td>47 755 152.00</td>
<td>825 140.00</td>
<td>12 222 868.00</td>
<td>151</td>
<td>1991</td>
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</tbody>
</table>

Description of activity:
The main object of the company's activity is production of hoisting devices. In addition, the company provides services in the field of maintenance, installation and modernization of cranes and hoisting devices. It deals also with sales of spare parts for hoisting devices.

It offers its customers designing all kinds of cranes, production of new devices, modernization and replacement of existing devices, installation of devices and participation in UDT (Office of Technical Inspection) acceptances. The products manufactured by the company meet the requirements of European Standard on Lifts EN 81 and Lifts Directive 95/16/EC. Lublin Passenger Lifts Production Plant LIFT SERVICE, as the first lift company in Poland, received certificate of premium quality ISO 9001.

Currently the company operates in Poland and on the markets in Lithuania, Germany and Italy.

Type of cooperation with foreign partner:
The company will establish commercial cooperation, broadening customer markets for the offered products by new European markets. It is looking for contacts with foreign companies from the lift industry in order to develop a sales network.
"MALINEX" Production-Trading-Service Company

ul. Pasternik 17 G
21-010 Łęczna
phone: +48 81 462 31 35, 462 35 82
fax: +48 81 462 31 35, 462 35 82
www.malinex.eu
e-mail: malinex91@wp.pl

<table>
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<tr>
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<tbody>
<tr>
<td>2 457 321.83</td>
<td>0.00</td>
<td>15 753.28</td>
<td>5</td>
<td>1991</td>
</tr>
</tbody>
</table>

Description of activity:

The company handles production and sales of spare parts for machines and equipment in the mining industry, mining tools and production of fasteners. The company has been cooperating for many years with the mining industry, combined heat and power plants and road construction industry.

Type of cooperation with foreign partner:

The company expects courage and determined action, aimed at commercial cooperation. It is open to interesting ideas and will gladly take part in implementation of projects with foreign partners.
MULTI FRIGO Limited Liability Company

ul. Bursaki 18  
20-150 Lublin  
phone: +48 81 444 10 74  
fax: +48 81 444 10 71  
www.multifrigo.pl  
e-mail: info@multifrigo.pl

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<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>no data</td>
<td>no data</td>
<td>no data</td>
<td>20</td>
<td>1990</td>
</tr>
</tbody>
</table>

Description of activity:
MULTI FRIGO operates in the broadly understood collective nutrition technology. The company conducts import and export of equipment for gastronomy and hotel industry. In addition, it provides complex customer service with regard to designing kitchen facilities, delivery of devices, their installation and start-up, trainings for users and constant commercial and maintenance service.

Type of cooperation with foreign partner:
The company will establish cooperation with manufacturers and distributors of machines and devices used in the food industry, gastronomy and the hotel industry.
Description of activity:
RAPA has more than ten years of experience on the market in producing counters and cooling cabinets. Cooling devices are characterized by high reliability, guaranteed by longtime experience in the cooling trade, as well as impeccable aesthetic value, perfectly combined with simplicity of service. The produced cooling devices are addressed to customers who, apart from attractive price, are looking for products with careful finishing and high level of quality and functionality. They are produced according to modern technologies, which affects their reliability and endurance of operation. The priority of the company are short waiting terms and reliability in performing orders.

Type of cooperation with foreign partner:
The company is looking for distributors of the produced devices on international markets as well as establishing contacts with target customers like e.g. store chains, restaurants, hotels etc.
"SPOMASZ" Bełżyce Joint-Stock Company

ul. Fabryczna 2
24-200 Bełżyce
phone: +48 81 517 22 81 to 85
fax: +48 81 517 22 86
www.spomasz-belzyce.com.pl
e-mail: info@spomasz-belzyce.com.pl

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<tbody>
<tr>
<td>17 374 000.00</td>
<td>5 992 000.00</td>
<td>524 000.00</td>
<td>171</td>
<td>1971</td>
</tr>
</tbody>
</table>

Description of activity:

"SPOMASZ" Bełżyce specializes in designing, production and installation of machines and devices for food industry (dairy industry, fruit and vegetable processing, confectionery industry, animal feed production). These are, among others, pasteurizers, homogenizers, degassers, pasteurizing lines, chillers, plate and tubular heaters and containers for dairy, juice and wine production. The company also produces plate and jacket-tubular heat exchangers for heating.

The company has qualified engineering and technical staff as well as machinery of universal nature, perfectly corresponding to unit and low-series production. In addition, it offers services of individual designing, installation and start-up of devices and production lines.

Type of cooperation with foreign partner:

The company is interested in establishing cooperation in the scope of sales of produced machines and equipment. The company will accept the order in the scope of metal treatment, k.o. - it has free output capacities for plasma cutting, welding, lathe and grinding processing, press.
WARBO Joint-Stock Company

Bogdanka
21-013 Puchaczów
phone: +48 81 462 53 34
fax: +48 81 462 51 30
www.warbo.pl
e-mail: biuro@warbo.pl

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<tbody>
<tr>
<td>8 978 303.05</td>
<td>0.00</td>
<td>0.00</td>
<td>271</td>
<td>1990</td>
</tr>
</tbody>
</table>

Description of activity:
WARBO is a manufacturer of means of transport and other devices for the mining industry. It provides services with regard to repairs of machines and devices for different kinds of industry. In addition, the company produces steel structures and any kind of steel products, and it conducts underground works for mines.

Type of cooperation with foreign partner:
The company is looking for partners within production cooperation as well as new sales markets for the offered products and services.
METAL INDUSTRY
EDBAK Limited Liability Company

Piotrowice 186
23-107 Strzyżewice
phone: +48 81 562 81 19
fax: +48 81 562 82 90
www.edbak.pl
e-mail: info@edbak.pl

Description of activity:

EDBAK is a well-known manufacturer of innovative systems of fastenings for plasma and LCD TV sets, LCD and TFT monitors, projectors and PCs.

The company also produces technological transportation systems, intended for different industries i.e. belt, roll, chain and plate conveyors that enable optimization of the transport process, providing continuous circulation of raw materials, semi-finished products, finished products and goods. In addition, the company provides the services of laser treatment and CNC bending and deals with metalwork using traditional methods.

Improvement in production organization and management is proved by the Quality Management System compliant with standard ISO 9001: 2008.

Type of cooperation with foreign partner:

EDBAK is looking for international distributors of handles for plasma and LCD TV sets. It offers, in addition, services of metal treatment, laser cutting and CNC bending.
Iron Foundry Lublin Limited Liability Company

ul. Melgięwska 7/9
20-952 Lublin
phone: +48 81 749 16 54
fax: +48 81 749 16 54
www.odelewniazeziwalublin.pl
e-mail: tomaszkrauze@odelewniazeziwalublin.pl

Sales in 2010 in PLN | Export in 2010 in PLN | Import in 2010 in PLN | Number of employees | Year of establishing company
--- | --- | --- | --- | ---
40 000 000.00 | 30 000 000.00 | 0.00 | 200 | 2002

**Description of activity:**

Iron Foundry Lublin is a manufacturer of high quality casts from grey and spheroidal cast iron with the unit weight from 2 to 100 kg in grades:

- grey cast-iron - EN-GJL – 200, EN-GJL – 250 and EN-GJL 300 according to PN-EN 1561
- spheroidal cast-iron - EN-GJS -400-15, EN-GJS-500-7 and EN-GJS-600-3 according to PN-EN 1563.

The main assortment produced in the foundry includes casings of fly-wheels and steering wheels, sumps, supports, hubs, discs and brake drums, sewage and municipal casts for the needs of the automotive, machine, agricultural industry and industrial fittings.

**Type of cooperation with foreign partner:**

The company is interested in establishing trade contacts.
Tabal Jan Kidaj, Mieczysław Daniel Unlimited Company

ul. Energetyków 14
20-468 Lublin
phone: +48 81 710 29 15
fax: +48 81 710 29 24
www.tabal.pl
e-mail: gbartosik@tabal.pl

<table>
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<th>Year of establishing company</th>
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<tr>
<td>28 891 000.00</td>
<td>221 000.00</td>
<td>1 187 000.00</td>
<td>72</td>
<td>1990</td>
</tr>
</tbody>
</table>

Description of activity:

The company deals mainly with:

▪ production of complete fencing systems, gates and wickets
▪ wholesale and retail sale, as well as distribution steel acid-resistant steel, stainless steel and other non-ferrous metals
▪ production of license plates, impressed and engraved.

In addition, the company offers services of water cutting and CNC treatment of color metals and construction plastics. It also offers distribution and assembly of the systems of aluminum construction profiles, KANYA.

Type of cooperation with foreign partner:

Tabal is open to all forms of cooperation. It is looking for partners from the metallurgical trade to take common actions and exchange experiences. For foreign partners, the company offers sales of materials for production, goods for further resale and machines and equipment for production processes.

In addition, the company is looking for suppliers of the following raw materials and goods:

▪ black steel and galvanized steel wires
▪ metal sheets, pipes and profiles of acid-resistant steel and stainless steel
▪ aluminum sheets and sheets coated for pressing
▪ any accessories for fencing systems
▪ plastics i.e. plexa, solid and chamber polycarbonates
▪ HPL boards
▪ materials for engraving.
WOLCO Limited Liability Company

ul. Związkowa 23
20-148 Lublin
phone: +48 81 747 69 33
fax: +48 81 747 72 02
www.wolco.pl
e-mail: wolco@wolco.pl

<table>
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<td>10 107 571.00</td>
<td>1 482 697.00</td>
<td>602 080.76</td>
<td>44</td>
<td>1992</td>
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</table>

**Description of activity:**

The company handles the production of fine steel wires with dimensions fi 0.15-0.80 mm and wires of copper and copper alloys and, first of all, brass CuZn37 in the dimensional scope fi 0.15-2.20 mm. Depending on the needs of customers, regarding wires are coated galvanically or chemically with other metals: nicle, copper, tin or zinc. They are used, among others, for collating nails, electric forging of metals and in the light bulb trade. The company also produces welding powder wires.

**Type of cooperation with foreign partner:**

The company is looking for target markets for the produced goods and will establish cooperation with regard to exchange of scientific-technical experiences.
Metal Treatment Company KOMECH

al. Warszawska 125
20-824 Lublin
phone: +48 81 533 36 82, 608 465 933
fax: +48 81 742 35 66
www.komech.com.pl
e-mail: info@komech.com.pl

<table>
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<tr>
<td>no data</td>
<td>6 000 000.00</td>
<td>0.00</td>
<td>45</td>
<td>1981</td>
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</table>

Description of activity:
The company makes metal parts by machining (CNC turning and milling, laser, plasma, welding, pressing, normal steel acid-resistant steel and aluminum – bending and welding), mainly for the needs of the machine and food industry.

Type of cooperation with foreign partner:
The company is interested in establishing cooperation in the scope of making parts and assemblies upon request.
TEXTILES, SHOES
BOBI-DECOR Jerzy Kociuba and Paweł Siwko
Unlimited Company

ul. Gospodarcza 23 G
20-211 Lublin
phone: +48 81 748 48 48
fax: +48 81 748 77 48
www.bobi-decor.pl
e-mail: info@bobi-decor.pl

<table>
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<td>1 300 000.00</td>
<td>0.00</td>
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<td>15</td>
<td>2005</td>
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**Description of activity:**
The company handles production, sales and installation of lining systems, internal and external, including, among others: fabric and external roller blinds, horizontal blinds - aluminum and wooden, vertical blinds – verticals, mosquito nets, marquees and garage gates.

**Type of cooperation with foreign partner:**
The company is looking for wholesale recipients of manufactured products.
DOMO-SYSTEM Bożena and Zbigniew Lisowscy
Unlimited Company

ul. Melgiewska 16 A
20-234 Lublin
phone: +48 81 745 07 67
fax: +48 81 745 07 67
www.domosystem.pl
e-mail: info@domosystem.pl

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<td>6 804 000.00</td>
<td>1 158 632.46</td>
<td>25 466.88</td>
<td>38</td>
<td>1992</td>
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</table>

Description of activity:
DOMO-SYSTEM is involved in production of window shields i.e. shutters, roller blinds, verticals, mosquito nets, draperies and sunshades. In addition, it sells stylish, Provencal and French furniture made by traditional method of carpenter crafts. It also sells coupon fabrics, offers sewing of decorations and installation of windows.

Type of cooperation with foreign partner:
The company is interested in sales of the offered products, as well as purchase of components and raw materials for production.
TARBOR Borysewicz Tarańczuk Unlimited Company

ul. Żelazna 26
20-342 Lublin
phone: +48 81 744 09 49
fax: +48 81 744 09 49
www.tarbor.pl
e-mail: sklep@tarbor.lublin.pl

<table>
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<td>1 800 000.00</td>
<td>220 000.00</td>
<td>400 000.00</td>
<td>17</td>
<td>1981</td>
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**Description of activity:**

The company specializes in production of leather clothes, footwear and motorcycle accessories. It also offers retail sale and provides services related to the main activity. The assets of TARBOR include the individual approach to a customer, the possibility of custom-made sewing and warranty and after-warranty service.

**Type of cooperation with foreign partner:**

The company is interested in sales of manufactured products abroad. It looks for supply with raw material (leather, kevlar, sympatex cordura).
AGRICULTURAL AND FOOD PROCESSING
AGRAGM Joint-Stock Company

ul. Melgiewska 104
20-234 Lublin
phone: +48 81 445 25 15
fax: +48 81 445 25 20
www.agram.pl
e-mail: sekretariat@agram.pl

Description of activity:

AGRAGM deals with buying and freezing soft fruit and vegetables. The company has two cooling plants which can process and store up to 30 tons of frozen food products. The manufactured products reach EU markets and the eastern markets.

The company has HACCP, BRC, IFS certificates, kosher and GOST certificates. AGRAM obtained the title of Ambassador of Lubelskie Voivodeship and the certificate Marka Lubelskie (“Lubelskie Brand”).

Type of cooperation with foreign partner:

The company is looking for recipients of manufactured frozen fruit and vegetables.

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<tr>
<th>Sales in 2010 in PLN</th>
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<td>75 086 860.74</td>
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<td>12 502 570.82</td>
<td>175</td>
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</tr>
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As-Babuni Limited Liability Company

ul. Różana 37
21-025 Niemce
phone: +48 81 756 43 43
fax: +48 81 756 43 44
www.asbabuni.pl
e-mail: export@asbabuni.pl

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<td>no data</td>
<td>120</td>
<td>1992</td>
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</table>

Description of activity:

As-Babuni is the manufacturer of noodles, groats, noodle cat/dog food, waffles and podpłomyk a simple kind of flat bread. The company cares for the quality of its products using premium flour and fresh egg mass.

The company’s products are sold in Poland and abroad. Their high quality is confirmed by many prizes obtained in consumer competitions, including the title BEST IN POLAND 2011 and QUALITY OF THE YEAR 2010.

Type of cooperation with foreign partner:

The company is looking for distributors of its products and a chain of stores interested in initiating commercial cooperation.
Candy Factory Pszczółka Limited Liability Company

ul. Krochmalna 13 l
20-401 Lublin
phone: +48 81 463 22 02
fax: +48 81 463 23 58
www.fcpszczolka.pl
e-mail: marcin.dobrowolski@fcpszczolka.pl

Sales in 2010 in PLN | Export in 2010 in PLN | Import in 2010 in PLN | Number of employees | Year of establishing company
---|---|---|---|---
23 754 464.04 | 528 005.55 | 449 732.36 | 117 | 2010

Description of activity:
Candy Factory "Pszczółka" manufactures and sells confectionery, including hard caramel candy and chocolate products.

Type of cooperation with foreign partner:
The company is looking for foreign recipients of manufactured products.
Gardening Farm Maria Mazur

ul. Oliwkowa 2
20-140 Lublin
phone: +48 512 926 971
fax: +48 81 747 48 07
e-mail: oliwkamazur@tlen.pl

<table>
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<tr>
<td>no data</td>
<td>0.00</td>
<td>0.00</td>
<td>5</td>
<td>1994</td>
</tr>
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</table>

**Description of activity:**
The company deals with orchard production, mainly apples.

**Type of cooperation with foreign partner:**
The company is interested in establishing commercial cooperation in the scope of export of orchard products to Eastern European countries.
HERBAR Limited Liability Company

ul. Partyzancka 11
21-020 Milejów
phone: +48 81 757 23 14
fax: +48 81 757 23 14 internal 26
www.herbar.pl
e-mail: sales@herbar.pl

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>3 500 000.00</td>
<td>2 500 000.00</td>
<td>500 000.00</td>
<td>10</td>
<td>1995</td>
</tr>
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</table>

**Description of activity:**

HERBAR is a company with many years of experience concerning crops and processing of herbal plants. The basis of its activity is purchasing and processing herbs used for pharmaceutical, health, cosmetic and culinary purposes. The company is also the manufacturer of a natural birch juice with a rich flavor offer which is a novelty on the beverage market.

**Type of cooperation with foreign partner:**

The company is looking for suppliers of a wide range of herbal materials.
LUBELLA Limited Liability Company Limited
Joint-Stock Company

ul. Wrotkowska 1
20-469 Lublin
phone: +48 81 744 50 01
fax: +48 81 744 22 55
www.lubella.pl
e-mail: lubella@maspex.com

<table>
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<tr>
<td>no data</td>
<td>no data</td>
<td>no data</td>
<td>above 250</td>
<td>1881</td>
</tr>
</tbody>
</table>

Description of activity:
LUBELLA is the leader on the market of noodles in Poland and a well-known manufacturer of cereal products i.e.: flour, groats, sticks, breakfast cereal and muesli. Production in the company is conducted in accordance with the implemented and certified systems: health safety HACCP and quality management ISO 9001: 2001.
Since 2003, LUBELLA is a part of Grupa Maspex Wadowice, one of the largest companies on the food market in Central-Eastern Europe.

Type of cooperation with foreign partner:
The company is looking for new sales markets for the offered products.
LUBSAD Limited Liability Company

Motycz 325 A
21-030 Motycz
phone: +48 81 469 18 30
fax: +48 81 469 18 29
www.lubsad.pl
e-mail: lubsad@onet.eu

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<tbody>
<tr>
<td>no data</td>
<td>101 088.00</td>
<td>0.00</td>
<td>10</td>
<td>2007</td>
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</table>

Description of activity:
LUBSAD is a group of fruit manufacturers. The company offers:

▪ fresh fruit for direct consumption, including dessert types of strawberries, raspberries, sweet cherries, cherries, Northern highbush blueberries and plums
▪ fresh cooled down fruit, intended for processing: raspberries, cherries, black currants, red currants, strawberries
▪ apple and pears calibrated for direct consumption.

The fruit is stored in a controlled atmosphere and the modern sorting line with water unloading guarantees a perfect quality of products. The company also produces cloudy 100% fruit juices in packages of different capacities (glass, bag in box). A new product – cloudy apple juice was introduced in 2011.

Type of cooperation with foreign partner:
The company is interested in selling its own products on foreign markets, in particular the cloudy apple juice.
APIŚ Apiculture Cooperative in Lublin

ul. Diamentowa 23
20-471 Lublin
phone: +48 81 744 29 42
fax: +48 81 441 86 46
www.apis.pl
e-mail: info@apis.pl

<table>
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<td>no data</td>
<td>no data</td>
<td>no data</td>
<td>57</td>
<td>1932</td>
</tr>
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Description of activity:
Spółdzielnia Pszczelarska APIŚ w Lublinie is a leading company manufacturing natural honey and the largest manufacturer of meads and the unquestionable market leader.

APIŚ’ products are a combination of tradition with modernity. The company cares about the quality of the offered honey very much. A specialized control-research laboratory supervises the quality of products at all stages of production from raw material to finished product. APIŚ has an integrated management system for quality and food safety according to standards ISO 9001:2009 and 22000:2006.

The meads are the first Polish alcohol product registered in the European Commission in the category "Guaranteed Traditional Specialty". APIŚ is the only manufacturer which has positively passed the control of compliance of the production process of trójniak mead mixed with water and fruit juice with specification. As a result, it has the right to place the sign "Guaranteed Traditional Specialty" on the product label.

Type of cooperation with foreign partner:
The company will establish cooperation in the scope of distributing food products and alcoholic beverages in foreign markets.
SYMBIO POLSKA Joint-Stock Company

Sales Office in Lublin
ul. Marii Curie-Sklodowskiej 2/6
20-029 Lublin
phone: +48 81 534 78 69
fax: +48 81 534 78 71
www.symbio.pl
e-mail: artur@symbio.pl

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<tr>
<td>14 742 208.00</td>
<td>7 934 513.00</td>
<td>815 158.00</td>
<td>19</td>
<td>1998</td>
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Description of activity:

SYMBIO POLSKA manufactures and distributes food with certificates of ecological origin on the domestic and foreign market. The fruit and vegetables are cultivated without using plant pesticides and artificial fertilizers.

The main materials include:
- fruit - strawberry, raspberry, black currant, chokeberry, apple, forest berry, cherry, blackberry
- vegetables - zucchini, onion, carrot, string bean, see, pumpkin.

Type of cooperation with foreign partner:

The company is looking for partners for commercial exchange. It is also interested in broadening trade contacts and obtaining new experience.
UREN NOVABERRY deals with processing frozen fruit for the industry. The company processes conventional and ecological fruit i.e.: raspberry, cherry, strawberry and rhubarb. It offers IQF fruit calibrated and non-calibrated, grit, crush, cubes, as well as fruit purees.

The company is interested in establishing commercial contacts with regard to selling frozen fruit and fruit purees for companies manufacturing fruit inserts for yoghurts, ice cream and sweets, as well as manufacturers of breakfast cereal and diet supplements with the addition of candied or lyophilized fruit. The manufactured fruit may also be used in the cosmetic and pharmaceutical industry.

In addition, UREN NOVABERRY is looking for potential investors to cooperate with regard to purchasing modern technologies of processing fresh or frozen fruit in order to use them in the company plant.
Production and Sale of Waffles Henryk Buda

Żuków Drugi 7
23-110 Krzczonów
phone: +48 81 566 44 01
fax: +48 81 566 44 01
www.waflowekreacje.pl
e-mail: waflowekreacje@gmail.com

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<td>0.00</td>
<td>6</td>
<td>1980</td>
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**Description of activity:**

Production and Sale of Waffles is a family company established by Henryk and Marianna Buda which has been recognized by the most demanding clients for years. The subject of the company's activity is manufacturing and distributing dry cake waffles. Owing to the used methods of cultivation and production, the company's products offered under the brand "Waffle Creations" fully deserve the name of ecological products. Only natural premium components are used to manufacture them, including wheat from an own farm, originating from old Polish, unique types. The company's secret is a traditional recipe which has been verified for a long time.

Waffles have a magnificent, unique taste and are used in numerous ways. It is also a product of great dietetic values, owing, among others, to its low calorific value and low content of gluten.

The company has been awarded many prizes, including "MARKA LUBELSKIE" ("LUBELSKIE BRAND") – an award granted by the Marshal's Office in Lublin and "Polski Producent Żywności" ("Polish Food Manufacturer").

**Type of cooperation with foreign partner:**

The company expects the establishment of a reliable and fruitful commercial cooperation, leading to mutual benefits, from foreign partners.
Homemade Macaroni Factory POL-MAK
Joint-Stock Company

Ludwin Kol. 58
21-075 Ludwin
phone: +48 81 757 00 90
cfax: +48 81 757 03 30
www.pol-mak.pl
e-mail: pol-mak@pol-mak.pl

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<td>0.00</td>
<td>89</td>
<td>1995</td>
</tr>
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Description of activity:

POL-MAK is a manufacturer of various kinds of noodles according to a traditional, centuries-old recipe. It uses premium components originating from the ecological Lublin region for production.

Type of cooperation with foreign partner:

The company is looking for new sales markets for the offered products.
Potato Industry Plants "Lublin" Limited Liability Company

ul. Betonowa 9
20-402 Lublin
phone: +48 81 532 45 18
fax: +48 81 532 74 30
www.zpzlublin.com.pl
e-mail: info@zpzlublin.com.pl

<table>
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<td>18 000 000.00</td>
<td>14 000.00</td>
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<td>56</td>
<td>1909</td>
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**Description of activity:**

The company's basic activity is production, trade and services, focusing on the trade segment related to processing potatoes. The company manufactures:

- starch syrups which can be used in the confectionery and bakery industry
- potato semolina used by the food industry
- potato mixtures – Lublin dumplings, potato pancakes.

**Type of cooperation with foreign partner:**

The company is looking for new sales markets for the offered products.
SERVICES
Adecco Poland Limited Liability Company

ul. Sądowa 2/10
20-026 Lublin
phone: +48 81 532 33 66
fax: +48 81 531 87 10
www.adecco.pl
e-mail: grzegorz.banach@adecco.com

Description of activity:
Adecco is a world leader among companies providing complex services within the scope of human capital management as well as personal consulting.

In Poland, the company has been operating since 1994, enjoying long-term experience as well as knowledge of the labor law. The company opened over 30 temporary employment agencies, permanent employment agencies as well as on-site institutions of local agencies, created for large customers, in more than 30 cities in the whole country. As a result of such expansion, employers and potential employees have an easy access to the offered services.

Adecco Poland is a member and one of the founders the Polish HR Forum associating the largest companies providing services of personal consulting in Poland. Last year, the company helped to find job for more than 27 000 people.

Type of cooperation with foreign partner:
Adecco offers a wide range of services, i.e.:
- permanent recruitment and selection of employees (Permanent Placement)
- recruitment of temporary employees (Temporary Staffing)
- verification and assessment of candidates (Assessment Center)
- assessment of employees, specification of the potential and the directions of development (Development Center)
- direct search for key specialists and managers (Direct & Executive Search)
- International Recruitment
- Outplacement
- consulting on human resources management and the labour market (Consulting & Adjustment Services)
- employee service through the office located in the customer company’s premises (On-site Management)
- outsourcing of functions related to personnel management
- management and coordination of work other personnel suppliers (Master Vendoring)
- testing an employee before permanent hiring (Try & Hire)
- conducting manual and Internet tests (Xpert).
AGPOL Limited Liability Company

ul. Energetyków 24
20-468 Lublin
phone: +48 81 441 83 11, 441 83 12
fax: +48 81 448 08 47
www.agpol.com.pl
e-mail: agpol@agpol.com.pl

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<td>0.00</td>
<td>0.00</td>
<td>4</td>
<td>2007</td>
</tr>
</tbody>
</table>

**Description of activity:**

AGPOL is, first of all, a Customs Agency, which represents customers before the Customs Office within the Lublin region. It provides services with regard to granted power of attorney in all customs procedures. The office employs customs agents with many years of experience. Apart from Lublin, the company also has a branch in Chelm.

**Type of cooperation with foreign partner:**

The company is looking for cooperation with potential importers and exporters, offering assistance at customs procedures and preparation of documentation.
Real Estate Market Service Agency Civil Partnership

ul. Bursaki 15
20-150 Lublin
phone: +48 81 532 23 85
fax: +48 81 534 02 04
www.born.lublin.pl
e-mail: born@born.lublin.pl

<table>
<thead>
<tr>
<th>Sales in 2010 in PLN</th>
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<th>Import in 2010 in PLN</th>
<th>Number of employees</th>
<th>Year of establishing company</th>
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<tbody>
<tr>
<td>285 000.00</td>
<td>0.00</td>
<td>0.00</td>
<td>5</td>
<td>1997</td>
</tr>
</tbody>
</table>

**Description of activity:**

The Office offers complex real estate market service with regard to giving advice, testing the legal status of real estate, real estate market studies and opinion about their value. It also specializes in geodetic services, carries out site-elevation measurements and inventory-taking measurements, regulations of legal conditions, conducts service of investments and real estate divisions. In addition, the Office assists its customers in handling official formalities i.e. applications, requests, extracts, purchase of maps etc.

**Type of cooperation with foreign partner:**

The company offers, to foreign partners, services with regard to complex service of investment in the Lublin Metropolitan Area.
Travel and Tourist Agency Almatur - Lublin Limited Liability Company

ul. Langiewicza 10
20-034 Lublin
phone: +48 81 533 54 55
fax: +48 81 533 32 37
www.almaturonline.pl
e-mail: lublin@almatur.pl

<table>
<thead>
<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>142 742.88</td>
<td>0.00</td>
<td>0.00</td>
<td>4</td>
<td>1992</td>
</tr>
</tbody>
</table>

**Description of activity:**
Almatur deals with organization and sales of tourist events i.e.: youth camps, tourist trips and holidays. The Office conducts its own recreation center in Janów Lubelski.

**Type of cooperation with foreign partner:**
The company is interested in service for arriving groups with regard to excursions in the area and integration events.
Business & Consulting EuroInvest
Limited Liability Company

ul. Narutowicza 56 A
20-016 Lublin
phone: +48 81 534 32 00
fax: +48 81 534 32 00
www.bc-eu.pl
e-mail: biznes@op.pl

<table>
<thead>
<tr>
<th>Sales in 2010 in PLN</th>
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<th>Year of establishing company</th>
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<tbody>
<tr>
<td>506 403.00</td>
<td>0.00</td>
<td>0.00</td>
<td>9</td>
<td>2008</td>
</tr>
</tbody>
</table>

Description of activity:
B&C EuroInvest deals with widely understood consulting for companies, acquires, for their benefit, subsidies from the EU, the state budget and other sources of funding. In the period of its activity, the company served more than 100 entrepreneurs for the benefit of whom it obtained 75 million PLN of subsidies. The company also deals with searching for optimal location for a given investment project, analysis of the place of its implementation in terms of law, economy, environment, communication, as well as all procedures aiming at obtaining required decisions. The company also organizes professional trainings and trainings improving employee qualifications.

The company has a significant institutional and staff potential, and has a number of partnerships with local governments, various types of institutions, universities, non-governmental organizations and private companies. It also has and extended network of co-workers - specialists in different fields, coaches, trainers and lawyers.

Type of cooperation with foreign partner:
The company is looking for new sales markets for the offered products.
Consulting Center AURUM  
M. Janiszewska, P. Zając, L. Bodzak Unlimited Company

ul. Złota 2  
20-112 Lublin  
phone: +48 81 534 91 37  
fax: +48 81 534 91 37  
e-mail: dotacje@dotacje.lublin.pl, biuro@aurumfilm.pl

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>934 781.00</td>
<td>0.00</td>
<td>0.00</td>
<td>6</td>
<td>2004</td>
</tr>
</tbody>
</table>

**Description of activity:**

The activity of AURUM Consulting Center focuses on two main areas:

- the advisory-investment department specializes in consulting with regard to acquisition of support from EU funds and management of projects subsidized from the European funds
- the production department of AURUM FILM deals with complex performance of various television and film forms, starting from the idea until the broadcast i.e. reports, adverts, promotional movies, advertising and documentary. For the customers, it provides the idea, the script, effective and detailed preparation in the pre-production phase, and then professional implementation of production on the basis of Sony XDCAM HD cameras and the post-production based on the latest version of digital installation AVID in HD quality installation set AVID Media Composer. AURUM FILM may, on its own, perform various production formats, but also take part in the production as a co-producer at the stage of implementation or post-production.

**Type of cooperation with foreign partner:**

AURUM FILM is interested in broadly understood cooperation in the field of production of advertising and promotional films. Productions are prepared in cooperation with recognized advertising agencies, operating both on the national and the local market. Each implemented project is a creative undertaking of high artistic and substantive qualities, therefore the company is able to prepare the best possible proposal.

In addition, the company will establish cooperation on the basis of co-production of documentary films or feature films, as well as other film productions.
DEO Limited Liability Company

ul. Botaniczna 11
20-809 Lublin
phone: +48 81 744 57 37
fax: +48 81 745 16 86
www.deo.com.pl
e-mail: biuro@deo.com.pl

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>1 200 000.00</td>
<td>0.00</td>
<td>0.00</td>
<td>13</td>
<td>1990</td>
</tr>
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</table>

Description of activity:
DEO operates in the advertising trade. It deals with production and installation of, among others, spatial letters, coffers, pylons, advertising boards, exhibition systems, installation of booths and stained-glass windows. In addition, it provides services in the scope of graphic design and 3D animation.

Type of cooperation with foreign partner:
The company is interested in establishing cooperation in advertising and graphic production and services.
Local Development Center Foundation

ul. Unicka 4 lok. 206
20-126 Lublin
phone: +48 81 448 28 58, 442 00 16
fax: +48 81 442 00 15
www.rozwojlokalny.pl
e-mail: fundacja@rozwojlokalny.pl

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<th>Import in 2010 in PLN</th>
<th>Number of employees</th>
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</tr>
</thead>
<tbody>
<tr>
<td>2 000 000.00</td>
<td>0.00</td>
<td>0.00</td>
<td>6</td>
<td>2007</td>
</tr>
</tbody>
</table>

Description of activity:

The Local Development Center Foundation is a non-governmental organization, whose main aim is supporting local and regional development. Under its operations, it provides consulting and training services for territorial governments, companies, farmers and non-governmental organizations.

The main activities of the Foundation are:

▪ creation and implementation of projects co-financed from EU funds
▪ cooperation and provision of advisory services for companies as well as development of local government units
▪ preparation of expert studies, reports, analyses and other studies
▪ organizing, conducting and funding scientific-research works
▪ establishing and maintaining contacts and cooperation with organizations in Poland and abroad
▪ organizing, conducting and funding projects of information and training nature, in particular, seminars, trainings, conferences, scientific conventions and workshops
▪ cooperation, exchange of experience, good practices with entities operating in the scope covered by the goals of the Foundation on the state and international level
▪ acquisition of funds originating from EU programs and EU funds and from other aid sources.

Type of cooperation with foreign partner:

The Foundation is looking for partners for implementation of projects co-financed from EU funds and other funds. It will establish cooperation related to activities for implementation of local development and regional development. It is interested in exchange of experiences and good practices.
Foundation for the Development of the Lublin Region

ul. Lubartowska 74 A
20-094 Lublin
phone: +48 81 710 19 00
fax: +48 81 710 19 01
www.fundacja.lublin.pl
e-mail: biuro@fundacja.lublin.pl

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<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>19,419,988.00</td>
<td>0.00</td>
<td>0.00</td>
<td>71</td>
<td>1990</td>
</tr>
</tbody>
</table>

Description of activity:

The mission of the Foundation is improving the quality of life of the inhabitants of the Lublin region by supporting the development of entrepreneurship and knowledge-based economy. Its offer is directed to entrepreneurs, local government units, farmers and their other household members, the employed and the unemployed. Foundation organizes trainings, internships, professional preparation and provides services of agency within the scope of running the business. It prepares, among others, business plans, strategies, feasibility studies, as well as design documentation for those applying for financial support from aid programs, including the EU structural funds. The Foundation has 10 offices in larger cities of Lubelskie Voivodeship.

The Foundation for the Development of the Lublin Region is the coordinator of the Lublin Eco-Energy Cluster, whose mission is to "support any activities related to sustainable use of renewable energy sources on the basis of the potential of Lubelskie Voivodeship by preparation and implementation of technological, production and process-related innovations, as well as popularization of renewable energy sources in the Region". Currently, the Cluster gathers 36 entities, including 31 companies, scientific-research units, universities and business environment institutions from Lubelskie Voivodeship, Świętokrzyskie Voivodeship, Mazowieckie Voivodeship and Wielkopolskie Voivodeship.

Type of cooperation with foreign partner:

The Foundation for the Development of the Lublin Region is interested in exchange of experiences, knowledge and good practices with regard to entrepreneurship development, creating instruments of support for unemployed people, provision of services of employment agencies, development of rural areas and stimulation of farmers and their household members, as well as cooperation at preparation and implementation of international projects.

In addition, the Foundation, as the coordinator of the Lublin Eco-Energy Cluster, will establish cooperation with regard to exchanging knowledge and good practices.
Hanesco Real Estate Limited Liability Company

ul. Nałęczowska 73
20-701 Lublin
phone: +48 81 536 13 75
fax: +48 81 536 13 70
www.hnlublin.pl
e-mail: info@hanesco.pl

<table>
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<tr>
<td>2 640 223.01</td>
<td>0.00</td>
<td>0.00</td>
<td>4</td>
<td>2000</td>
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</table>

**Description of activity:**
Hanesco Real Estate, as the investor in the real estate trade, completed the construction of two office buildings at 41 and 43 Tomasza Zana Street. At present, it commercializes buildings at 9 A Wojciechowska Street and 3 Skromna Street. It also implements construction of the office facility with service-commercial suites at 17 Jana Pawła II Avenue, whose completion is planned for the 4th quarter of 2012. The planned size of lease is 6 688 sq m of the office area and 1 900 sq m of the shopping-service area.

In each building, the company provides, to the lessees, areas in the open-space system, allowing development of any office modules. Such an architectonic solution allows individual design of rooms and obtaining optimal efficiency of land development. The company cooperates with a design team which makes interior designs according to tenants’ requirements. The offered locations have their own car parks, all utilities and necessary technical facilities.

**Type of cooperation with foreign partner:**
The company’s aim of cooperation is rent or sale of office space, service-commercial space and warehouse space in locations offered by Hanesco Real Estate. At present, the company offers to foreign partners surface in one of five office buildings at 41 and 43 Tomasza Zana Street, 9 A Wojciechowska Street, 3 Skroma Street and 17 Jana Pawła II Avenue.
Florist's "Kamelia" – Nelly Janiuk

ul. Piłsudskiego 13
20-011 Lublin
phone: +48 81 532 83 77
fax: +48 81 532 83 77
www.kameliakwiaziarnia.pl
e-mail: kwiaziariakameliakwilin@interia.pl

<table>
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<tr>
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<tr>
<td>no data</td>
<td>0.00</td>
<td>0.00</td>
<td>2-4</td>
<td>1989</td>
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</tbody>
</table>

Description of activity:

The company offers complex floristic services for individual and institutional customers. The florist offers shipment of flowers to any place in Poland and around the world.

Type of cooperation with foreign partner:

The company is interested in establishing commercial cooperation and exchange of experience with partners with a similar profile of operations.
LOGNET Waldemar Rumiński

ul. Wschodnia 6
20-015 Lublin
phone: +48 81 479 70 67
fax: +48 81 479 64 68
www.lognet.pl
e-mail: lognet@lognet.pl

<table>
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<tr>
<td>250 000.00</td>
<td>0.00</td>
<td>0.00</td>
<td>2</td>
<td>2005</td>
</tr>
</tbody>
</table>

**Description of activity:**

The company offers broadly understood consulting and implementation services in business strategy, management and logistics areas. It provides, in addition, support in restructuring, investment processes and business process optimization. The offer regarding the whole supply chain allows for reliable evaluation of the company’s situation and drawing of relevant conclusions on the basis of logistic audit.

LOGNET offers services in the following areas:

- **audit** - it allows to release the company's frozen capital and reduce the costs borne in connection with the conducted operations, and, as a result, profitability issues of processes and activities in the given company can be determined.

- **implementation** - the first action that is taken within systemic and organizational changes is an audit in the implementation area. This is a multistage process as each system implementation requires determination of the needs of a given organization, proper configuration of all its elements as well as preparation of necessary procedures and training of future users.

- **consulting** - is based on a thorough knowledge of issues related to logistics and supply chain management. The company's consultants, facing on the current basis companies' logistic problems as well as analyzing the effects of implementing organizational and technical-technological tools, are able to propose with great precision the most adequate solutions and indicate the most vulnerable points of future implementations which can create the risk of failure.

Proprietary original designs have been prepared for years by experts – practitioners. Continuous knowledge transfer enables modernization of the developed assumptions and their tailoring to the needs of different customers.

**Type of cooperation with foreign partner:**

The company is interested in establishing collaboration in the area of investment projects implemented by companies from the logistics and supply chain management sector.
Lublin Environmental Protection Agency
Joint-Stock Company

ul. Kuźnicza 15
21-045 Świdnik
phone: +48 81 534 36 18
fax: +48 81 534 36 18 internal 12
www.laos.com.pl
e-mail: info@laos.com.pl

<table>
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<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>3 300 000.00</td>
<td>0.00</td>
<td>0.00</td>
<td>27</td>
<td>1994</td>
</tr>
</tbody>
</table>

Description of activity:

The company provides services in the field of environmental protection, i.e.: receipt, recovery and utilization of hazardous waste and non-hazardous waste. It offers specialized consulting, expert's reports on the condition of the environment, surveys, reports on effect on the environment and applications for integrated permits.

The company offers laboratory services in diagnostics of the condition of the natural environment, environmental measurements and measurements at workplaces. It also provides specialized trainings related to environment protection. In addition, it implements free training programs and internships of scholarly employees, subsidized from the European Social Fund.

Type of cooperation with foreign partner:

Lublin Environmental Protection Agency is looking for possible cooperation with regard to waste management as well as preparing documents in the field of environmental protection.
Lublin Chamber of Craft

ul. Chopina 5
20-026 Lublin
phone: +48 81 534 77 34
fax: +48 81 534 77 33
www.lir.com.pl
e-mail: biuro@lir.com.pl

<table>
<thead>
<tr>
<th>Description of activity:</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Chamber is an organization of employers associating more than 700 business entities. It runs their operations on the territory of Lubelskie Voivodeship. Currently, it is implementing a project concerning vocational education with 5 foreign partners.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Type of cooperation with foreign partner:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lublin Chamber of Craft is looking for partners for common implementation of international projects and exchange of experience.</td>
</tr>
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</table>

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<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>2 100 000.00</td>
<td>0.00</td>
<td>0.00</td>
<td>7</td>
<td>2001</td>
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</table>
Lublin Wholesale Market Joint-Stock Company

Elizówka 65
21-003 Ciecierzyn
phone: +48 81 756 39 30
fax: +48 81 756 39 31
www.elizowka.pl
e-mail: info@elizowka.pl

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<th>Sales in 2010 in PLN</th>
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<tr>
<td>11 934 792.42</td>
<td>39 600.00</td>
<td>0.00</td>
<td>34</td>
<td>1995</td>
</tr>
</tbody>
</table>

Description of activity:
Lublin Wholesale Market is a place with a great potential and broad prospects. Geographical location at the contact of two business areas: the East – understood as the market of Eastern Europe and Asia, and the West, allows extensive commercial activities to be established. Sale of food products is conducted on the market in Elizówka, including fresh fruit and vegetables, cured meats, meat, fish, as well as flowers, horticultural supplies and many more. Market suppliers care for ensuring as short time as possible between harvest and sale of products, which directly affects their quality. The company’s priority is particular care and attention to the needs of customers. Elizówka Market has implemented procedures of the Integrated Quality Management System.

Also, under Lublin Wholesale Market, the Foreign Trade Center operates, established for brokerage in import and export of agricultural and food products.

Type of cooperation with foreign partner:
The company is open to new commercial cooperation to which it invites companies from commercial and service sectors.
Description of activity:

MAIK Advertising Agency operates in the advertising sector offering full service and professional services in production of any advertising forms. The scope of the company's operations includes:

- advertising campaigns - strategy, marketing communication, creation, media campaigns, radio and television spots
- events - complex organization of events, visual identification systems logos, marking of outdoor structures, graphics for shop windows and cars
- outdoor advertising - rental of carriers i.e.: billboard, citylight, backlight, airboard, mobile, large format surfaces along with outdoor service
- large format printouts - print width up to 5 m, billboards, banners, nets, foil, fabrics
- printing - preparation of advertising-information materials i.e.: folders, leaflets, bulletins, posters, calendars, folders, company news-sheets, press advertisements, advertising photographs
- multimedia-animations, multimedia presentations, websites.

Long-term experience and knowledge of the market let the company offer effective advertising solutions.

Type of cooperation with foreign partner:

MAIK Advertising Agency is interested in establishing cooperation in the scope of advertising production taking account of modern media.

The company offers complex assistance in the creation of advertising campaigns strategy, media plan, creation, production and effectiveness testing by using both purchased media and a network of its own advertising media located in south-eastern Poland.
Modart Outdoor specializes in broadly understood out-of-home advertising. According to a modern concept, the company offers integration of all advertising activities in one place, thereby ensuring consistency and complementary nature of any used tools. It cooperates with all the local and national mass media. High customer requirements have forced the company to develop and make new investments in the form of construction of a network of backlights in several Polish cities, introduction of a mobile television network in public transport vehicles, construction of large-format advertising structures alongside access roads to cities. Following the market demand, the company offers place search, advertising media selection and construction, handling any related formalities.

The most attractive carrier is Mobil Sky Board – Mobile Wall Advertising and Mobile Telebim Big Screen, purchased in 2011.

Type of cooperation with foreign partner:

The company can also prepare an analysis of the market of potential clients for foreign partners. It offers support with regard to advertising campaign services in Poland and Ukraine.
Movares Poland Limited Liability Company
Regional Branch - Railway Design Office in Lublin

ul. Okopowa 5
20-022 Lublin
phone: +48 81 528 63 00
fax: +48 81 532 21 41
www.movares.pl
e-mail: marketing@movares.pl

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<tr>
<td>5 399 935.00</td>
<td>0.00</td>
<td>0.00</td>
<td>65</td>
<td>1953</td>
</tr>
</tbody>
</table>

Description of activity:
Movares Polska is an independent provider of design and advisory services, specializing in works related to mobility and transport infrastructure. The company offers:
1. complex service for railway, industrial and general construction
2. preparation of design documentations in all phases as specified in the Building Law, for investment and modernization projects as well as expert’s reports in the following railway specialties:
   ▪ lines, stations, sidings and loading stations
   ▪ railway traffic control
   ▪ railway power engineering and electrical traction networks and devices
   ▪ railway telecommunication and telecommunication engineering networks and devices
   ▪ railway bridges and flyovers
   and in the following general construction specialties:
   ▪ architecture
   ▪ building structures
   ▪ water supply, drainage networks and systems, gas systems, central heating, ventilation and air conditioning systems
   ▪ electric power networks and installations and electric
   ▪ networks and telecommunications systems as well as telecommunication installation systems
   ▪ roads
   ▪ preparation of expert studies on the basis of proprietary research: geotechnical studies of ground base and evaluation studies of the quality of existing ground structures.

Type of cooperation with foreign partner:
The company is looking for cooperation in the scope of consultations with regard to technical solutions, technical advisory services, author’s supervision services and sharing experience. It offers foreign partners design services as well as complex project management in tasks related to design studies.
Description of activity:
POL-INOWEX offers specialist, complex services with regard to dismantling, assembly, packing as well as relocation of devices and industrial facilities across whole Europe.

Type of cooperation with foreign partner:
The company will start cooperation entities interested in dismantling, relocation and installation of industrial structures and devices from different European countries.
PP ELEKTRONIX Piotr Policha

ul. Melgiewska 80
20-234 Lublin
phone: +48 81 746 33 30
fax: +48 81 746 33 30
www.pp-elektronix.com
e-mail: info@pp-elektronix.com

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<tr>
<td>300 000.00</td>
<td>0.00</td>
<td>0.00</td>
<td>4</td>
<td>2003</td>
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</table>

Description of activity:
PP ELEKTRONIX operates in the electronic trade and provides services related to contractual installation of electronic elements (CEM). Its specialization is precise installation of chips with a high degree of complication. Thanks to an efficient production preparation system, it is possible to receive and quickly implement many installation orders at the same time. Services are performed with the company’s own materials or materials entrusted by the client. Production takes place by means of a Swiss line ESSEMTEC.

Type of cooperation with foreign partner:
The company is looking for a stable partner that produces electronics on a mid-series scale as well as a contractor ensuring high quality of services and punctuality.
PROTEKT Real Estate Agency

ul. Lipowa 11 lok. 2
20-020 Lublin
phone: +48 81 528 08 27
fax: +48 81 534 46 06
www.protekt.lublin.pl
e-mail: biuro@protekt.lublin.pl

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<tr>
<td>no data</td>
<td>0.00</td>
<td>0.00</td>
<td>3</td>
<td>2001</td>
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</table>

**Description of activity:**
PROTEKT Real Estate Office offers complex real estate market service in Poland and abroad. It deals with consulting as well as specialized agency in purchase, sale and rental of real estate. It also prepares opinions and market analyses, as well as mediates in obtaining mortgage credits.

**Type of cooperation with foreign partner:**
The company offers cooperation with regard to purchase, sale and rental of real estate as well as investment consulting.
RANDSTAD Limited Liability Company

ul. Tomasz Zana 32 A
20-601 Lublin
phone: +48 81 458 11 11
fax: +48 81 458 11 12
www.randstad.pl
e-mail: abraunberger@pl.randstad.com

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<tr>
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<th>Number of employees</th>
<th>Year of establishing company</th>
</tr>
</thead>
<tbody>
<tr>
<td>395 000 000.00</td>
<td>0.00</td>
<td>0.00</td>
<td>420 Branch in Lublin - 6</td>
<td>1994 Branch in Lublin - 2002</td>
</tr>
</tbody>
</table>

Description of activity:
RANDSTAD, being a part of Dutch Randstad Holding nv., is a leading personnel consulting and temporary employment agency on the Polish market. It works through a network of 57 branches, located in major Polish cities, including 22 'in-house' type offices. Currently approximately 420-person personnel serves more than 1 000 customers, delegating on average 15 000 temporary staff every day. In permanent recruitment, annually more than 800 projects are completed.

High quality of the company's services is confirmed by the first ISO 9001:2000 certificate obtained in the industry.

Type of cooperation with foreign partner:
The company offers foreign partners solutions with regard to:
▪ selection and employment of temporary personnel, including recruitment and management of large groups of temporary employees at the client's (in-house service)
▪ permanent staff recruitment, including specialists in finance, computer science, production and supply chain
▪ long-term external employment of employees by delegating them to work in the seat of the customer, maintaining control over personnel
▪ Assessment and Development Center as well as outplacement projects
▪ payroll and staff documentation administration.
Smaga Jaroszyński Law Firm
Limited Joint-Stock Company

ul. Kolińska 3
20-006 Lublin
phone: +48 81 442 55 99
fax: +48 81 464 35 41
www.smagajaroszynski.pl
e-mail: info@smagajaroszynski.pl

<table>
<thead>
<tr>
<th>Sales in 2010 in PLN</th>
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</tr>
</thead>
<tbody>
<tr>
<td>no data</td>
<td>0.00</td>
<td>0.00</td>
<td>20</td>
<td>2000</td>
</tr>
</tbody>
</table>

Description of activity:

Smaga Jaroszyński Law Firm is a law office specialized in legal services for entrepreneurs and organizations operating in the economy, based on legal, tax as well as accounting solutions.

Type of cooperation with foreign partner:

The company offers cooperation with regard to complex, current legal and tax consulting, as well as accounting service organization in enterprises.
Lublin Business Club Association

Plac Litewski 2
20-080 Lublin
phone: +48 81 532 15 77
fax: +48 81 534 30 77
www.lkb.lublin.pl
e-mail: lkb@lkb.lublin.pl

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<tbody>
<tr>
<td>no data</td>
<td>0.00</td>
<td>0.00</td>
<td>5</td>
<td>2000</td>
</tr>
</tbody>
</table>

**Description of activity:**
Actions of the Lublin Business Club are focused on initiating, developing and tightening business environment relations. Under membership, the Club offers the following to entrepreneurs:

- participation in courses and consulting mainly focused on education in management, marketing, law and economics
- organization of conferences and economic missions
- search for partners for cooperation - collection and provision of business offers of domestic and foreign partners
- common purchases program e.g. property insurance, group life insurance, fuels, spring water purchase as well as cellular telephony services
- organization of meetings of club members with personalities from the world of business and with VIPs influencing economy management in the Republic of Poland and the region of Lublin
- joint promotion of firms associated in the club.

**Type of cooperation with foreign partner:**
Lublin Business Club is looking for cooperation with business environment institutions and with foreign entrepreneurs interested in commercial contacts in the Lublin region. In addition, it is interested in exchange of experience, knowledge and good practices in the development of entrepreneurship.
Lublin Fair Joint-Stock Company

ul. Dworcowa 11
20-406 Lublin
phone: +48 81 532 44 62
fax: +48 81 534 92 95
www.targi.lublin.pl
e-mail: info@targi.lublin.pl

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</thead>
<tbody>
<tr>
<td>3 189 000.00</td>
<td>0.00</td>
<td>0.00</td>
<td>20</td>
<td>1999</td>
</tr>
</tbody>
</table>

**Description of activity:**

Lublin Fair Joint-Stock Company is the organizer of the largest industry fair events and exhibitions in Eastern Poland that are a showcase of the region on the national and international forum. In addition, it deals with organization of congresses, conferences, trainings and occasional events. The strengths of the fair, apart from modern infrastructure, are also long experience in exhibition marketing and product promotion as well as a professional team of employees. The Lublin Fair, due to proximity of the border of the European Union, are a convenient place for business contacts of the East with the West.

**Type of cooperation with foreign partner:**

The company offers foreign partners a convenient place to present their products and services during the organized fair events as well as initiate commercial contacts with exhibitors from, among others: construction, automotive, tourist, agricultural, power, medical and education sectors.
WAMACO Limited Liability Company
Production-Trading Company

ul. K. Olszewskiego 8
20-471 Lublin
phone: +48 81 745 60 99
fax: +48 81 744 52 47
www.wamaco.pl
e-mail: biuro@wamaco.pl

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<tr>
<th>Sales in 2010 in PLN</th>
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<tr>
<td>23 000 000.00</td>
<td>1 800 000.00</td>
<td>0.00</td>
<td>110</td>
<td>1993</td>
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</tbody>
</table>

Description of activity:
Combining high qualifications and long-term experience of the company's employees as well as modern technological solutions, WAMACO meets customer expectations, operating in the installation industry. The company offers top-quality services in the field of heat engineering, cooling and air conditioning, ventilation, water and sewage technologies, process installations for pharmacy, medical gases installations as well as industrial systems.

The adopted strategy, trained personnel as well as specialized installation crews allow the company to provide complex services for the investor, starting from the concept and the preparation of technical documentation, to implementation, start-up and servicing.

Type of cooperation with foreign partner:
WAMACO offers installation-welding services with regard to industrial systems and welding services in prefabrication of structures and installation in the client's plant.
OTHER
Description of activity:

The company offers design, production and sale of floristic, decorative and table ceramics. The offer includes, among others, planters and covers with original design, vases, bottles, tankards, advertising gadgets as well as small-size sculptures. Products made of semi-vitreous chinaware are characterized by high durability, aesthetic looks and an interesting decoration technique as well as diverse colors.

Type of cooperation with foreign partner:

MUSCHEL is looking for wholesale buyers for the goods produced from floristic, advertising, interior decor, souvenir trades as well as producers of alcoholic beverages.
Stella Pack Joint-Stock Company

ul. Krańcowa 67
21-100 Lubartów
phone: +48 81 852 67 00
fax: +48 81 852 67 05
www.stella.com.pl
e-mail: stella@stella.com.pl

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<tr>
<th>Sales in 2010 in PLN</th>
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<td>no data</td>
<td>480</td>
<td>2000</td>
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</table>

Description of activity:
Stella Pack is one of the largest manufacturers of rubbish bags in Poland and in Central-Eastern Europe and a distributor of homestorage articles and non-chemical cleaning agents. The company's own production, packed products and distributed goods are three sources of origin for the company's products. As a result, the company offers a broad assortment of products, in all market segments, both under its own brands – Stella Pack and Sweet Home as well as commercial networks' private brands. The production takes place in 4 modern plants in Poland and one in Ukraine. The company's products are present in 40 largest commercial networks in Europe.

The main strengths of the company are:
- innovative technologies i.e.: production of environmentally-friendly rubbish bags made in 100% of recycled granulated product and antibacterial goods rubbish sacks, small bags and foil bags, cleaning products
- assortment embracing all market segments – brands from premium, economic and private categories, which allows the company to dynamically respond to changes in the sales structure and ensures a complex possibility of providing service to different customers
- high quality of the assortment being offered supported by ISO 9001:2000 certificate
- exclusive introduction of new brands to Central and Eastern European markets e.g. Casabella, Colour Catcher
- marketing support for offered brands by means of ATL, BTL, PR and trade marketing tools
- experience in services for the largest clients in Poland, Europe and in the world under contracts covering a complete spectrum of differently positioned brands, involving several countries, store formats etc.

Type of cooperation with foreign partner:
Establishing commercial cooperation in the scope of product distribution and acquisition of new suppliers.
Tobacco Plants in Lublin Joint-Stock Company

ul. Wrotkowska 2
20-469 Lublin
phone: +48 81 441 87 00, 441 87 27
fax: +48 81 441 87 29
www.ztl.lublin.pl
e-mail: tyton@ztl.lublin.pl

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<tr>
<th>Sales in 2010 in PLN</th>
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<tbody>
<tr>
<td>95 876 000.00</td>
<td>3 507 000.00</td>
<td>3 568 000.00</td>
<td>141</td>
<td>1934</td>
</tr>
</tbody>
</table>

Description of activity:
The main area of the company’s activity is manufacturing of smoking tobacco, cigarettes, cigarette cores and tissue paper, in the scope of which the company has been constantly developing its offer. The company has also been involved in distribution of cigars and cigarettes as well as cigar, tobacco and cigarette accessories.

Type of cooperation with foreign partner:
Tobacco Plants are looking for brokerage services in foreign markets (agent, representative, distributor). The company will establish production cooperation with a foreign partner for another foreign partner.
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