

# Entering the French market

How to get information on French companies

*Slovenian delegation training – 16<sup>th</sup> September 2021*



**CCI PARIS ILE-DE-FRANCE  
INTERNATIONAL**

# Session Plan

- Company directories
- Company registers
- Company information

## General directories

Kompass	<a href="https://fr.kompass.com/en">https://fr.kompass.com/en</a>
Yellow pages Database	<a href="https://www.pagespro.com/">https://www.pagespro.com/</a>
	<a href="https://opencorporates.com/">https://opencorporates.com/</a>

## Industry directories

Business directories	<a href="https://rbcglobalconnect.rbc.com/">https://rbcglobalconnect.rbc.com/</a>
Professional associations	<a href="https://rbcglobalconnect.rbc.com/">https://rbcglobalconnect.rbc.com/</a>
Trade shows catalogues	<a href="https://www.eventseye.com/">https://www.eventseye.com/</a>
Importers / Exporters	<a href="https://www.trademap.org/">https://www.trademap.org/</a>

# Exercise (1)

## Database search

Find perfume wholesalers (= *grossiste en parfumerie*) in Versailles (Postal code: 78000).

# Company registers

## French register

INPI <https://data.inpi.fr/>

Companies counting <http://www.aef.cci.fr/>

## International registers

Greffe Trib Paris <http://old.greffe-tc-paris.fr/>

Infoclipper <http://www.info-clipper.com/en/>

# Company information (1)

## Web profiling

Whois <https://whois.domaintools.com/>  
Archives.org <http://web.archive.org/>

## Financial data

Societe.com <https://www.societe.com/>  
Pappers.fr <https://www.pappers.fr/>

# Company information (2)

## Employees

Staff members

<https://www.linkedin.com/>

Company reviews

<https://www.glassdoor.fr/>

## Social networks

Companies

<https://www.social-searcher.com/>

Individuals

<https://webmii.com/>

# Company information (3)

## Trade marks

France

<https://bases-marques.inpi.fr/>

International

<https://www3.wipo.int/>

## Miscellaneous

Recruitments

<https://fr.indeed.com/>

French cadaster

<https://www.cadastre.gouv.fr/>

Physical layouts

<https://www.google.fr/maps>



# Exercise (2)

## Database search

Search for the CEO name, number of employees and 2019 turnover of FLEURIMPEX.



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