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Ref: 1367024

BUSINESS OPPORTUNITIES FROM ISRAEL

August 2021

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

IMPORT

Company Name	Phitel-Pharmabest (13886)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.phitel.co.il
Year of Establishment	1951
No. of Employees	30-40
Offer No.	124716
Summary of offer	Import: Pharmaceuticals, Medical Devices, Medical Nutrition and Infant Nutrition
<p><u>Description of Offer</u></p> <p>A well-established leading Israeli cooperation representing multinational companies in the fields of pharmaceuticals, medical devices, medical nutrition and infant nutrition, is looking for new manufacturers or suppliers.</p> <p>Established in 1951, we are offering experience working with export teams all over the world, dealing with variety of field of expertise and different multinational companies.</p> <p>Wide experience and knowledge of the relevant local requirements & regulation, marketing scenarios & sales techniques.</p> <p>Our company is interested in well-known and established manufacturers in the above fields, in order to exclusively represent, import and market relevant products.</p> <p>We wish to focus our portfolio on evident based, clinically proven products.</p> <p>Our company is not interested in homeopathic un-based medical/pharmaceuticals products.</p> <p>Not interested in devices which require the support of engineers/technicians.</p>	
Potential Partners	<ul style="list-style-type: none"> • Producers/suppliers of extensive range of products in the pharmaceutical/devices/medical nutrition/infant nutrition products, with added value for customers and patients in a fair market value prices • GMP or ISO 9001 +HACCP • High quality products required and clinically proven

	<ul style="list-style-type: none"> The considered cooperation will be under distribution agreement
Target Countries	Worldwide

Company Name	Bio Combe Medical Ltd. (71499)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.biocombe.com
Year of Establishment	2017
No. of Employees	30
<i>Offer No.</i>	<i>124717</i>
Summary of offer	Import: Medical Gas Systems for Hospitals and Clinics Infrastructure
<p><u>Description of Offer</u></p> <p>Our company is a privately owned family corporation. For ten straight decades we have successfully provided turnkey solutions for the overall piping industry, including, planning, design, management, and execution of large-scale projects, as well as construction of sophisticated piping systems and innovative process lines in healthcare centers, power plants, production facilities and many others, across all fields and sectors.</p> <p>We are looking to purchase / represent in Israel manufacturers of medical gas systems for hospitals, manufacturers of clean copper pipes for gases, manufacturers of three-part copper taps that are designated for medical gases, all in accordance with the European standard (EU).</p> <p>Container every month.</p>	
Potential Partners	Manufacturers of oxygen-free copper pipes Manufacturers of oxygen-free copper fittings Manufacturers of medical gas systems for hospitals
Target Countries	Turkey, Greece, Czech Republic and other countries in Eastern Europe.

Company Name	Tuboul Group (53056)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.tuboul.co.il
Year of Establishment	1990
No. of Employees	330
Offer No.	124718
Summary of offer	Import: Building and Construction: Concrete Drills, Silicone Guns, Geotechnical Fabrics, Big Bags, Gloves and Safety Shoes, Screws and Anchors, Marble Glue, Interior Doors, Ropes, Concrete Vibrator, Power Tools, Diamond Cutting, Hand Tools, Broom Brushes, Pumps, Wheelbarrows, Stainless Steel, Leveler, Helmets
<p><u>Description of Offer</u></p> <p>Our group of companies, founded in 1984, is one of the leading importers and distributors of home facilities and building materials.</p> <p>We provide solutions for the construction industry, variety of retailers and wholesalers throughout Israel.</p> <p>We offer our customers a range of over 30,000 products and we represent the leading manufacturers in the construction industry.</p> <p>The group employs 300 personal and owns a fleet of 30 trucks entrusted with all nationwide distribution operations.</p> <p>The Import department has over 20 years' experience in international business and procuring in Europe and Asia and insures an efficient and reliable partner.</p> <p>The group represents leading brands in the scope of home facilities and construction business.</p> <p>We are constantly seeking to increase the number of suppliers and manufacturers we represent, in order to expand the range of products we offer to our customers.</p> <p>We are interested in companies that hold wide range of high-quality products that can deliver from inventory within a short lead time.</p>	

We are a company that invests at R&D and develops new products from time to time. High level of service is highly appreciated.	
Potential Partners	Manufacturers and Dealers.
Target Countries	Worldwide

Company Name	Kanzey Online (74968)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.kanzey.com
Year of Establishment	2021
No. of Employees	15-20
<i>Offer No.</i>	124763
Summary of offer	Import: Fashion Products, Footwear, Accessories, Cosmetics and Household Appliances
<p><u>Description of Offer</u></p> <p>The company is a B2C fast fashion e-commerce platform. The company focuses mainly on family apparel. But it also offers high quality accessories, cosmetics, footwear and other fashion products. We mainly target the Israeli consumer market.</p> <p>Offered Products:</p> <ol style="list-style-type: none"> 1. Ladies, gentlemen, children and babies clothing - casual / sport casual / elegant and premium items. 2. Footwear for all ages, accessories, cosmetics and beauty products. 3. Lifestyle products and household appliances. 	
Other Information	The company's emphasis is importing high quality products to Israel, focusing on the Israeli consumer market at its initial stage.
Potential Partners	Fashion suppliers/ fashion industry.
Target Countries	Turkey

**IMPORT/EXPORT/JOINT VENTURE/
REPRESENTATION/FRANCHISEE**

Company Name	A.D.M Metals Ltd. (74865)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	
Year of Establishment	1982
No. of Employees	12
Offer No.	124715
Summary of offer	Export: Steel Constructions, Bridges and Special Platforms Import: Metals for Production of the above
<p><u>Description of Offer</u></p> <p>Our company was founded in 1982 and is engaged in many areas of work in the field of metals, such as: light construction, steel construction, stainless steels, pergolas, bridges, strengthening of buildings, interior safety railings and handgrips.</p> <p>In the export field, the company manufactures steel constructions, steel bridges and special platforms. The company specializes in fast and professional work, with the highest quality.</p> <p>In the field of import, the company is interested in engaging with companies that will supply us metals for the production of our products.</p>	
Potential Partners	Manufacturers and Consumers
Target Countries	Turkey, Eastern European Countries, USA and other countries interested in our services and our consumption.