

84 Hahashmonaim St. Tel-Aviv 67132, Israel Tel: 972-3-563 1020, Fax: 972-3-561 9027 <a href="mailto:chamber.org.il">chamber@chamber.org.il</a> www.chamber.org.il

Ref: 1332621

# BUSINESS OPPORTUNITIES FROM ISRAEL <u>March 2021</u>

#### **Greetings from the Federation of Israeli Chambers of Commerce!**

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

# Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please click here

Thank you in advance for your cooperation.

## **IMPORT**

Company Name	<u>Emcol Ltd.</u> (13515)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <u>chamber@chamber.org.il</u>
Website	www.emcol.co.il
Year of Establishment	1939

No. of Employees	110
Offer No.	119570
Summary of offer	Import/JV/Representation: Construction Equipment, Machinery, Power and Energy, Buses (Irizar)

#### **Description of Offer**

The company was established in 1939 and is a leading company in Israel specializing in importing and marketing mechanical engineering equipment, forklifts, buses, and more. The company comprises four specialized divisions: Construction Equipment, Material Handling, Buses, and Power and Energy.

Besides, the company represents manufacturers from different countries, such as the USA, European countries (Czech Republic, Germany, Italy, etc.), South Korea, Turkey, China (forklifts, platforms).

The company is looking to expand operations in several areas and contact manufacturers and suppliers of:

#### 1. Truck Over 4.0 ton

We are looking for further activities related to light / heavy truck of all kinds, including Green propulsion system (Elect. / Fuel cell).

Looking for possibilities to import trucks to Israel (requires compliance with updated European standards for 2021).

Possibility to obtain representation in Israel.

#### 2. Airport Ground Support Machinery

We are looking for other activities related to Airport, Ground Support Equipment.

Looking for information regarding the possibility of importing GSE to Israel, with focus on GREEN GSE (electric, hybrid, and fuel cells) and compliance with updated European standards for 2021).

Looking for the possibility for representation in Israel.

#### 3. Innovation

Innovation in a variety of areas of activity, such as: drones, autonomous transportation.

Potential Partners	Manufactures and suppliers to explore cooperation and also offer representation in Israel.
Target Countries	All Countries.

Company Name	Meyzam Haaretz (73934)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	
Year of Establishment	2020
No. of Employees	10
Offer No.	119564
Summary of offer	Import/JV/Representation/Franchisee: Baby & Children's Products, mainly Baby Diapers

#### **Description of Offer**

The company is a supplier of a range of personal care and baby products, but mainly baby diapers.

The company imports baby diapers that are light, soft and comfortable, made from natural hypoallergenic materials.

The company wish to contact manufactures, reseller and suppliers of disposable baby diapers in all sizes.

Potential Partners	Manufacturers and suppliers of disposable baby diapers.
Target Countries	Worldwide

Company Name	N. Feldman Ltd. (13621)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Telephone: 972-3-5631020
	Email: <u>yonatk@chamber.org.il</u>
Website	www.feldman.co.il
Year of Establishment	1934
No. of Employees	300
Offer No.	119722
Summary of offer	Import: Spare Parts for Trucks and Busses (all types)

#### **Description of Offer**

The company was founded in 1934 as a family company and today it is one of Israel's major importers of agricultural machinery, construction equipment, lubricants and spare parts, representing reputed global brands.

Professional service and high product quality are the foundation stone of the company with trustworthy and respectful service both to its customers and suppliers.

Since its establishment, the company has been the importer and distributor of significant world reputed brands in the construction, agriculture, and transport sectors. It's famous after-sales service and a broad selection of quality machinery have established them as a leading company in all sectors of the Israeli machinery market.

The company currently employs about 80 professional workers with extensive knowledge and many years of experience in agriculture, oils, and spare parts, including engineers and professionals who are experts in their field.

The company is currently looking for new manufacturers and suppliers of spare parts for trucks and busses which can manufacture and supply body parts, filters, brakes, mirrors, etc. More specifically, spare parts for ISUZU YUTUNG and GOLDEN DRAGON busses.

Potential PartnersManufacturers and suppliers of spare parts for trucks and busses<br/>which can manufacture and supply body parts, filters, brakes,<br/>mirrors, etc. More specifically, spare parts for ISUZU YUTUNG<br/>and GOLDEN DRAGON busses.Target CountriesWorldwide

ALL SUPPLIERS MUST COMPLY WITH ISO STANDARDS.

## **IMPORT-EXPORT**

Company Name	Surplus International Ltd. (73997)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <u>chamber@chamber.org.il</u>
Website	www.surplus-inter.com
Year of Establishment	2017
No. of Employees	2
Offer No.	119719
Summary of offer	Import-Export/Joint Venture/Collaboration: Buying Surplus Chemical Inventory (out of date, off specification materials or any other reason) from manufacturing industries and matching it with relevant buyers

#### **Description of Offer**

The company specializes in recycling and repurposing of surplus inventory. By procuring surplus chemical inventory (out of date, off specification materials or any other reason) from manufacturing industries and matching it with relevant buyers, we provide high quality and cost-effective inventory solutions.

The company will easily, quickly and safely identify a new owner for your unused materials from our extensive worldwide network.

We will take care of everything, making sure the whole process is seamless, safe, confidential and professional, every step of the way.

Among our satisfied customers are TEVA, ICL, AGAN, GALAM and more.

We work with the following industries:

Pharmaceutical, agricultural solvents, cosmetics, pigments and dyes, additives, vitamins, adhesives, polymers, resins and more.

Potential Partners	Chemical, pharmaceutical, agriculture, solvents cosmetics, pigments & dyes manufacturers. Also food & additive manufacturers, vitamins, polymers and resins manufacturers.
Target Countries	Europe (especially France, Germany, UK, Switzerland, Spain) and India.