



June, 2025

COMPANY PROFILES OF THE BUSINESS DELEGATION

VISITING JAPAN FROM 14 TO 21 JUNE 2025

Number	Sector	Company
1	Public Utility Company	Komunala Kranj d.o.o.
2		Komunala Slovenska Bistrica d.o.o.
3	Construction and smart buildings	Makro 5 Gradnje d.o.o.
4	Shading systems / building equipment	Tehrol d.o.o.
5	Aluminum manufacturing	Impol d.o.o.
6	Electrical equipment	ETI Elektroelement, d.o.o.
7	Wellness tourism	Hotel Sava Rogaška d.o.o.
8	Logistics and distribution	Cargo-partner d.o.o.
9	Innovation funding consultancy	TIKO PRO d.o.o.
10	Creative and digital Agency	Kofein Design

Organizer: Chamber of Commerce and Industry of Slovenia

Webpage: <https://eng.gzs.si/>

Head of Delegation; Matic Volk, Area Manager, mativolk@gzs.si; +386 31 765 470



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1. Komunala Kranj d.o.o.

Webpage: <https://www.komunala-kranj.si/>

Company Profile:

Turnover: € 25 million
Export (v %): 0 %
Number of employees: 250
Established in: 1958



Representative:

1. Matjaž Berčon, Director; matjaz.bercon@komunala-kranj.si
2. Grega Indof, Project Manager, grega.indof@komunala-kranj.si

Komunala Kranj d.o.o. is a municipally owned public utility company serving the Gorenjska region of Slovenia. It operates with approximately 250 employees and provides essential services including drinking water supply, wastewater management, and waste collection. In the city of Kranj, the company also manages road maintenance, public space cleaning, funeral services, and parking management.

The company is deeply committed to sustainability and the principles of the circular economy, striving to deliver reliable, environmentally responsible public services that benefit the local community.

Interest in Japan:

Komunala Kranj seeks to establish first contacts with Japanese counterparts such as:

- Local companies specializing in water and wastewater management
- Firms focusing on waste management and circular economy solutions
- Other public utility operators and local government bodies

The company is interested in exchanging good practices and exploring new technologies that can enhance sustainability and efficiency in public utility services, especially in water and waste management sectors. Komunala Kranj is open to cooperation and knowledge sharing with Japanese partners committed to innovative, eco-friendly infrastructure solutions.

Searching contacts in Japan:

Komunala Kranj seeks to connect with Japanese companies and institutions to:

- Explore smart water management solutions
- Discover innovations in compact and energy-efficient water filtration
- Exchange best practices in waste reduction, collection and circularity
- Collaborate on digital transformation and environmental sustainability projects

2. Komunala Slovenska Bistrica d.o.o.

Webpage: <https://www.komunala-slb.si/>

Company Profile:

Turnover: 15.800.000 EUR

Export (v %): 0

Number of employees:150

Established in:1959



Representative:

1. mag. Jerneja Zorko, Waste water treatment and disposal Manager; jerneja.zorko@komunala-slb.si
2. Tanja Vintar, Head of Procurement, tanja.vintar@komunala-slb.si

Komunala Slovenska Bistrica d.o.o. is a public utility company owned by municipalities and based in Slovenia. With around 150 employees, the company provides a wide range of essential public services to seven municipalities. These services include the supply of drinking water, wastewater drainage and treatment, municipal waste collection and processing, landscaping and street cleaning, road maintenance, cemetery management, and the managing of public buildings and apartments.

The company manages critical public infrastructure, including a regional waste management center, multiple wastewater treatment plants, ultrafiltration systems for drinking water, and comprehensive sewage and water pipeline networks. It follows increasingly demanding environmental legislation and incorporates new technologies in the field of environmental protection into its services. The company is integrated into the local community, provides proposals and initiatives for the development of environmental infrastructure, carries out the construction of municipal infrastructure and provides education in the field of environmental protection, especially in kindergartens and schools.

In Japan, Komunala Slovenska Bistrica is seeking initial contacts with public or private sector stakeholders to exchange good practices and explore new technologies, particularly in the areas of:

- waste management (waste collection and separation, waste treatment and recycling, waste disposal in landfills, cleaning of landfill leachate and wastewater from a composting plant),
- wastewater treatment, sludge treatment (possible treatments and uses of sludge),
- stormwater drainage in settlements,
- treatment and supply of drinking water,
- methods of remote monitoring of technological process management and their protection,
- organizational forms of implementing utility services.

Searching contacts in Japan:

The company is interested in learning about Japanese innovations and operational models in environmental protection services and public utility efficiency, with a view to enhancing its services and infrastructure. Also, in sharing knowledge and experience in the field of public environmental protection services. It welcomes conversations and collaborations with Japanese companies and organizations that are facing problems in the field of utility services, spatial planning and environmental protection.

3. Makro 5 Gradnje d.o.o.

Webpage: <https://www.makro5.si/en/>



Representative:

1. Ivana Žigante; ivana.zigante@makro5.si

Makro 5 Gradnje d.o.o. is a family-owned Slovenian construction and engineering company with over 35 years of proven expertise in delivering high-quality, professional, and cost-effective solutions. Operating primarily in Slovenia and neighboring markets, the company undertakes a diverse portfolio of projects, including residential and commercial developments, tourism facilities, industrial infrastructure, public buildings, and sports venues.

Makro 5's success is built on a highly skilled and continuously trained workforce, with more than half of its employees being qualified professionals. The company consistently embraces cutting-edge technologies and modern construction methodologies, such as Building Information Modeling (BIM), to ensure superior quality, enhanced project transparency, and on-time delivery.

With a strong commitment to sustainability, Makro 5 actively pursues green building certifications (BREEAM, LEED) and integrates eco-friendly materials and energy-efficient construction techniques into its projects. Its innovative approach includes the use of AI and robotics for process automation and optimization, as well as the implementation of natural and regenerative construction methods.

In Japan, Makro 5 Gradnje seeks to establish initial contacts and explore collaboration opportunities in the following forward-looking and specialized areas:

- Innovative and sustainable building materials
- Eco-conscious and energy-efficient construction methods
- AI and robotics for automation and process optimization
- Natural and regenerative construction techniques
- Disaster-resilient infrastructure with earthquake and flood resistant design
- Environmental protection in urban development
- Heritage building restoration
- Holistic, energy-conscious living environments

Makro 5's comprehensive expertise and dedication to quality, innovation, and sustainability make it a valuable partner for Japanese companies aiming to push the boundaries of modern, resilient, and eco-conscious construction.

Searching contacts in Japan:

Makro 5 is particularly interested in building relationships with Japanese companies, researchers, and innovators who are developing future-oriented construction technologies and sustainable solutions. The goal is to exchange knowledge and explore long-term cooperation opportunities that align with the company's values of responsibility, innovation, and high-quality construction.

4. Tehrol d.o.o.

Webpage: <https://tehrol.eu/en/>



Representatives:

1. Karin Kosec, Company Representative at Tehrol d.o.o; karin@tehrol.com
2. Nejc Kosec, Company Representative at Tehrol d.o.o

Tehrol d.o.o. is a leading Slovenian company specializing in comprehensive shading and facade solutions, with over 25 years of expertise in consulting, manufacturing, and installation services. Based in Komenda, Slovenia, Tehrol operates a modern in-house production facility that allows for the development of innovative, tailor-made products that consistently meet the highest standards of quality, durability, and performance.

The company's extensive product portfolio includes interior and exterior blinds, roller shutters, garage doors, insect screens, awnings, pergolas, and smart shading systems designed for residential, commercial, and industrial applications. Tehrol places a strong emphasis on innovation, combining advanced materials and smart technologies to enhance energy efficiency, comfort, and aesthetic appeal.

Committed to sustainability, Tehrol designs shading systems that contribute to reducing energy consumption by optimizing natural light and temperature control. Their solutions also support smart building integration, offering automated control options that improve user convenience and environmental performance.

Interest in Japan:

In Japan, Tehrol d.o.o. seeks to establish strategic partnerships and collaborations with distributors, architects, and construction firms interested in high-quality, energy-efficient shading and facade solutions. The company's expertise in customized, technologically advanced shading systems positions it as a valuable partner for projects emphasizing sustainability, comfort, and modern architectural design.

The company is particularly interested in collaborating with partners focused on **sustainable, energy-efficient, and human-centered building solutions**. They aim to promote the integration of automated and energy-saving shading systems into modern architecture, contributing to healthier, more comfortable living environments.

Searching contacts in Japan:

Tehrol is seeking partnerships with Japanese companies in sectors such as:

- Construction firms
- Architectural studios
- Smart home technology providers
- Real estate developers

5. Impol 2000, d.d.

Webpage: <https://www.impol.com/>

Company Information:

Turnover: 923,2 million EUR,

Export (in %): 95,

Number of employees: 2.405,

Established in: 1825 in the aluminum business for over 70 years



Representative:

1. Peter Cvahte, Director of Strategic Development; peter.cvahte@impol.si

Impol 2000, d.d.

The Impol Group is a leading global aluminum manufacturer with a rich history spanning over 200 years and more than 70 years of producing high-quality aluminum products. Their portfolio includes rolled, extruded, drawn, and forged aluminum products, as well as mechanically processed components tailored for diverse industries such as automotive, aerospace, construction, energy, food, and pharmaceuticals. Operating advanced production facilities across Slovenia, Serbia, and Croatia, Impol controls the entire manufacturing process in-house—from alloy preparation to finished products. The company emphasizes sustainability by implementing energy-efficient processes and recycling practices to minimize environmental impact.

With a commercial presence in over 50 countries worldwide, Impol is committed to innovation, fostering long-term partnerships, and continuous development.

Interest in Japan

Searching contacts in Japan: **Automotive industry** (Toyota Motor Corporation, Honda Motor Co., Ltd, Nissan Motor Co., Ltd., Suzuki Motor Corporation, Mazda Motor Corporation, Subaru Corporation, Mitsubishi Motors Corporation), **Defense Industry** (Mitsubishi Heavy Industries, Kawasaki Heavy Industries, IHI Corporation, NEC Corporation, Fujitsu & Toshiba), **Aerospace Industry** (Mitsubishi Heavy Industries (MHI), Kawasaki Heavy Industries, Subaru Corporation (formerly Fuji Heavy Industries), ShinMaywa Industries, IHI Corporation), **Space Industry** (JAXA, Mitsubishi Heavy Industries, NEC Corporation, IHI Aerospace, Space One)

Impol's Key Advantage

One of Impol's key advantages is its ability to offer the entire production chain of aluminum products. We provide extensive expertise and production of aluminum products and semi-finished goods – from the creation of alloys, developed either according to customer specifications or in-house by Impol, to extruded, drawn, rolled, and forged products, as well as impact extrusion discs, rolled sheet, strip, and foil.

Our semi-finished products can also be mechanically processed and delivered as components ready for installation. All our activities are supported by in-house research and development, ensuring continuous innovation and quality.

Why Choose Impol?

1. **Complete Production Chain**
From alloy development to final machining – full control, flexibility, and speed.
2. **Expertise and Tradition**
Over 70 years of experience in aluminum processing with proven know-how.
3. **Tailor-Made Solutions**
Alloys and products can be developed per customer specification or in-house.
4. **In-House R&D**
Strong research and development capabilities ensure innovation and continuous improvement.
5. **Quality and Reliability**
Strict quality control based on international standards and best practices.
6. **Sustainability and Responsibility**
Focus on energy efficiency, recycling, and reducing environmental impact.

6. ETI Elektroelement d.o.o

Webpage: <https://www.etigroup.eu/>

Representative:

1. Eleonora Kramar, Sales Manager ETI d.o.o.; eleonora.kramar@eti.si



ETI Elektroelement d.o.o., established in 1950, is a globally respected leader in electrical power management and safety solutions. Headquartered in Slovenia, ETI ranks among the world's top five fuse manufacturers and is a renowned producer of high-quality circuit breakers, innovative switches, and protective devices.

The company's comprehensive product range covers current ratings from 0.5A to 6300A, effectively serving residential, commercial, and industrial installations, as well as complex power distribution systems. ETI's solutions are designed to ensure maximum safety, reliability, and efficiency across a broad spectrum of applications, including:

- Electrical infrastructure and building protection
- Industrial automation and control systems
- Photovoltaic installations and renewable energy integration
- Smart grids and next-generation energy distribution systems

ETI is committed to innovation and sustainability, continuously developing advanced technologies such as smart fuses, IoT-enabled protection devices, and energy monitoring systems that support the global transition to greener, smarter power networks. The company holds numerous international quality and safety certifications, including ISO 9001, ISO 14001, and compliance with IEC and UL standards, underscoring its dedication to excellence and reliability

Interest in Japan:

In Japan, ETI Elektroelement seeks to build new partnerships with distributors and integrators specializing in electrical components and systems. The company is especially interested in collaborating with partners experienced in electrical engineering, industrial automation, renewable energy systems, and smart building technologies to expand its presence and deliver safe, energy-efficient solutions tailored to the Japanese market.

ETI offers Japanese distributors access to a well-established European brand with decades of experience, a commitment to innovation, and a proven track record in global markets.

7. Hotel Sava Rogaška d.o.o



Webpage: <https://en.rogaska-resort.com/>

Participant:

1. Stanislav Pšeničnik, General manager and owner; psenicnik@plod.si

Hotel Sava Rogaška d.o.o. is a leading hospitality and wellness company situated in the renowned spa town of Rogaška Slatina, Slovenia. It operates the prestigious Grand Hotel Sava complex, which includes Grand Hotel Sava, Hotel Zagreb, and the ROI Spa wellness center, providing a holistic wellness experience in a natural and elegant setting.

The complex offers 300 rooms and 495 beds, accounting for about 35% of all overnight stays in the Rogaška Slatina resort area, establishing Hotel Sava Rogaška as the top accommodation provider in the region. Their guest profile spans international markets, including Italy, Germany, Kazakhstan, and Israel, demonstrating strong global appeal.

A unique asset of the company is its exclusive access to the Rogaška mineral water spring, recognized as the world's richest in magnesium, with 1,040 mg of magnesium per liter. This natural mineral water is clinically proven to support health and wellbeing and is classified as magnesium-sodium-hydrogen-carbonate-sulphate-acidulous.

The resort combines a long tradition of health tourism with modern wellness offerings, featuring medically supervised spa treatments, therapeutic programs, and state-of-the-art wellness facilities designed to promote relaxation, rejuvenation, and preventive health care.

The location is surrounded by pristine nature and beautiful parks, offering guests peaceful environments perfect for relaxation, walking, and outdoor activities. The resort also hosts cultural events and culinary experiences that highlight Slovenian heritage and gastronomy.

Interest in Japan:

In Japan, the company is seeking partnerships with travel agencies interested in sending Japanese wellness and health-oriented tourists to Slovenia. Additionally, they are looking for distributors for their premium mineral water, targeting importers or retailers specializing in health, wellness, or high-end European products. Their goal is to establish long-term cooperation in both wellness tourism and product distribution.

8. Cargo-partner d.o.o.

Webpage: [cargo-partner](https://cargo-partner.com)

Company Profile:

cargo-partner group data: Turnover: 1,7 billion EUR (2024)

Number of employees: 3800

Established in: 1983

Member of **NEX** NIPPON EXPRESS



Representative;

1. Grega Pistotnik Manager Key Account grega.pistotnik@cargo-partner.com

Cargo-partner is a comprehensive info-logistics provider headquartered in Vienna, Austria with 3 locations also in Slovenia offering a full range of services across air, sea and land transport as well we serve as perfect intra-EU contract logistics HUB to support our customers' international expertise in information technology and supply chain optimization, enabling efficient and reliable logistics solutions tailored to diverse customer needs. In January 2024, cargo-partner became part of the Nippon Express Holdings group, a Tokyo-based, stock-listed global logistics leader with over 70,000 employees worldwide. This strategic partnership significantly expands cargo-partner's global network, service portfolio, and regional know-how, creating valuable synergies that enhance service quality and scale production and distribution networks. The company is recognized for its strong

Interest in Japan:

Cargo-partner is actively seeking collaboration with exporters and companies that:

- Are export-oriented towards the EU market
- Have a specific interest in Central and Eastern Europe (CEE)
- Considering and wanted to know more about gateway to Europe via Port of Koper / Adriatic Region

Through its affiliation with Nippon Express, cargo-partner aims to facilitate seamless logistics connections between Japan and Europe. The company is committed to know more about your business and jointly come up with tailor-made solutions to your supply chain needs. We strive to build strong partnerships and improve service offerings.

With a passion for excellence and personalized solutions, cargo-partner looks forward to fostering business opportunities and supporting Japanese companies interested in expanding their presence in European markets, especially in Central and Eastern Europe.

Searching contacts in Japan:

Exporters interested in CEE region and those who want to know more about gateway to Europe via Port of Koper / Adriatic Region. Of course we can support also Japanese companies who are interested of bringing goods from Europe to Japan.

9. TIKO PRO d.o.o.

Webpage: <https://www.tiko-pro.eu/>

Company Profile

Turnover: 1.658.573 in 2024

Export (v %): 11% (services)

Number of employees: 17

Established in: 2010



Representative:

Kristina Kočet Hudrap, CEO

TIKO PRO is a specialized consultancy from Slovenia, supporting companies in obtaining non-refundable funding for innovation, digitalization, green transition, and business growth. With over a decade of experience, we empower companies to bring their ideas to life by guiding them through complex national and EU funding landscapes.

We provide comprehensive support in project development and funding acquisition for R&D, technological advancement, and sustainable innovation.

- Our key competencies include:
 - Funding Expertise:** Deep knowledge of EU and national grant schemes, tenders, and financial instruments.
- **Project Development:** Strategic support from concept to successful funding application
- **Partnership Building:** Connecting stakeholders into strong consortia for international cooperation.

Our work directly contributes to boosting innovation, green solutions, and digital transformation across industries.

TIKO PRO is also actively involved in international networks and projects, helping clients scale beyond local markets.

At Expo Osaka, we aim to:

- Track global innovation trends and funding opportunities in emerging technologies.
- Support international technology transfer and R&D project financing.
- Exchange best practices in sustainability, innovation policy, and business development.

What We Offer Our Partners

- Expertise in accessing EU and international funding instruments.
- Tailored project development and strategic consulting.
- In-depth understanding of policy frameworks and innovation ecosystems in the EU.
- Commitment to transparency, excellence, and impact-driven results.

We are open to connecting with forward-thinking organizations and institutions that wish to co-create innovative, sustainable, and future-ready solutions.

10. Kofein dizajn

Design we do. for culture, science and the pizza guy.

Website: <https://kofein.si/>

Company Profile:

Turnover: 500.000€

Export (v %): 10%

Number of employees: 5

Established in: 1991

Searching contacts in Japan: culture, science, research, innovation



Representative

Zarja Vintar, Founder & Creative Director ; zarja@kofein.si

Kofein Dizajn is a Slovenian creative and digital agency specializing in branding, digital communication, and innovative tech solutions—particularly for the fields of **culture**, **science**, and **research**. Known for their bold, intelligent, and design-driven approach, Kofein delivers award-winning communication strategies and digital tools for both public institutions and private organizations.

The agency's core strengths include:

- High-level branding and identity creation
- Innovative digital services and platforms
- AI-based recommendation systems for cultural and tourist events
- Expertise in projects requiring a blend of technology, creativity, and strategic communication

Kofein has earned international recognition, including the prestigious European **@diversity Idea Award** for innovation in culture and design, and finalist positions in the **Central European Start-up Awards** and the **Brumen design competition**.

Interest in Japan:

Kofein is visiting Japan, including EXPO 2025 Osaka, to establish **first contacts** with:

- **Public and private institutions** operating in **culture**, **science**, **innovation**, and **research**
- **Start-ups** with a focus on digitalization, AI, and creative technologies
- **Cultural and tourism institutions** interested in AI recommendation systems and audience engagement tools

The team is open to collaboration on joint projects, co-development of user-centric digital solutions, and partnerships that merge creativity with advanced technology in service of public impact and cultural outreach.

We are your professional partner if you want to adapt your brand to enter European market and have intense experience in communicating anything in **culture**, **science**, **innovation**, and **research**.