#### UNDER THE PATRONAGE OF





His Highness Sheikh Mohammed Bin Rashid Al Maktoum Vice-President and Prime Minister of the UAE and Ruler of Dubai

## INTERNATIONAL CIVIL AND MILITARY HELICOPTER TECHNOLOGY & OPERATIONS EXHIBITION

6<sup>TH</sup> TO 8<sup>TH</sup> NOVEMBER 2018, ROYAL PAVILION, AL MAKTOUM AIRPORT, DUBAI SOUTH, DUBAI, UAE

Supported by









To be co-located with:





The biennial International Helicopter Technology & Operations Exhibition, better known as Dubai Helishow, welcomes you to the 7th edition of the distinctive trade show dedicated to the helicopter industry from 6-8 November 2018. Under the patronage of His Highness Sheikh Mohammed Bin Rashid Al Maktoum, Vice-President and Prime Minister of the UAE and Ruler of Dubai, the Dubai Helishow will once again represent a unique opportunity for the international helicopter community to showcase their products, services and technologies covering the commercial, civil defense and military helicopter markets. The success of the 2014 HeliShow and the inaugural Dubai HeliConference 2017 demonstrates how important the Middle East is to the industry as an emerging lucrative market.

It's also opportunity for companies to highlight achievements and recent advancements and a platform to meet and interact with prospective customers from the Middle East. With a focus on the future development of the Dubai HeliShow we are delighted to announce the Royal Pavilion at the Al Maktoum Airport; Dubai South will be hosting the 7th edition from 6-8 November 2018. The new venue is the home of the world's largest airport in the making and landmark event Dubai Expo 2020.





Organized by:









## **SECTORS IN FOCUS:**

#### CIVIL DEFENCE 🚁

- Helicopters play a significant role in the region's search and rescue operations
- Helicopters undertake accident surveillance on major traffic highways
- Police utilise helicopters for general law enforcement along with a responsive measure to crisis situations and natural calamities
- Vital role for helicopters in fire fighting and evacuations from high-rise buildings

#### MILITARY 🐳

- Military helicopters play an integral part in the land, sea and air operations of modern militaries
- The high adaptability of the modern military helicopters allows the same modular airframe to be configured for different roles within hours
- Advanced technologies in terms of communication and navigation for mission specific military helicopters
- Middle East defense spending is set to grow further as Gulf Arab nations embark on military modernization programs
- In its annual Middle East market analysis, Forecast International expects defense investment across the region to expand by 14 percent over the next five years. The region's continuation as a leading global area for military expenditure is being spurred by Saudi Arabia and the United Arab Emirates

#### COMMERCIAL 👉

- The entry of helicopters into the tourism and hospitality industries gave birth to aerial tourism in the Middle East
- In UAE, especially Dubai many of the high-end luxury hotels are offering deluxe heli-pick-ups and scenic flights for their VIP guests.
- The region is also going through a massive modernisation process and helicopters play an integral role in offshore real estate projects, desert real estate projects, erecting pylons in remote areas to bring electricity, constructing microwave towers and so on
- Helicopter manufacturers, associated products and Middle East being home of oil rich countries, helicopters are widely used for seismic surveys in search of oil and other natural resources
- The offshore industry is supported by the helicopter in transferring personnel and supplies to and from the rigs

#### AIR MEDICAL & RESCUE 🖉

- The growth of international health care needs has spurred the evolution of the air medical and rescue services in the Middle East
- Middle East region demands the use of helicopters during emergencies and natural disasters to reach places where vehicle access is limited and provide first aid and fly with patients to the nearest hospital
- New and advanced technologies in products and services for transportation of patients to hospital or safety
- Helicopters provide a vital role when other modes of transportation are not viable particularly during times of conflict

## AN EXTENSIVE VISITOR CAMPAIGN WILL TARGET SENIOR-LEVEL BUYERS AND SPECIFIERS IN THE REGION FROM THE FOLLOWING SECTORS :

#### FROM SECTORS INCLUDING:

- Academia
- Accessories, Components & Spare Parts
- Air Ambulance Operators
- Armed Forces

#### JOB TITLE PROFILE:

- President/CEO
- Director of Purchasing
- Director of Operations
- Maintenance Director

- Commercial Operators
- Emergency Services
- Government Agencies
- Military
- Marketing/Sales
- Pilot
- Mechanic
- Safety Officer

- Maintenance\Repair & Overhaul Agencies
- Police Air Wings
- Private Buyers
- Search & Rescue
- Military
- Health Care Professional
- Consultant
- Student

### **VISITORS FROM COUNTRIES INCLUDING :**



#### If you have any comments regarding this draft please contact :

wan Kulkarni, Divisional Director - Defence & Security, IOPC Middle East & Defence IC

Tel: +971 4 4464250 E-mail: pawan.kulkarni@iqpc.com

For sponsorship opportunities please contact: Noel Greenway, Sponsorship Directo

el: +971 4 4464605 E-mail: noel.greenway@iqpc.com

THIS IS A CONFIDENTIAL DRAFT DOCUMENT FOR SPEAKER ACQUISITION AND DISCUSSION PURPOSES ONLY.DO NOT DISSIMENT.

# VIP DELEGATION TO BE INVITED FROM:

- Bahrain Air Force & Air Defense
- Consulate of Switzerland
- Dubai Police Airwing
- Dubai South
- Dubai Air Wing (HeliDubai)
- Dubai Civil Aviation Authority
- General Civil Aviation Authority
- General Department of Transport & Rescue
- Kuwait Air Force & Air Defence
- Kuwait Ministry of Defence
- Oman Air Defense
- Royal Air Force of Oman
- Saudi Arabia Ministry of Defence (Air Force)
- Saudi Air Force Saudi Navy
- The General Directorate of the Border Guards Saudi Arabia
- UAE Armed Forces

## WHO SHOULD SPONSOR & EXHIBIT?

- Accessories & Components
- Aircraft Brokers, Legal Advisors & Insurers
- Air Frames
- Avionics
- Commercial Operators
- Custom-design Interior
- Defense & Para-Military
- Defense Systems & Equipment
- Distribution & Components
- Engine Manufacturers & Components
- Fuel
- Heliports & Helipads
- Lighting
- Repair, Maintenance & Overhau
- Satellite Communications/Tracking
- Search & Rescue Surveillan
- Specialist-role Equipment
- Systems Integrators
- Systems, Components & Associated Equipment
- Thermal Imaging Cameras/Night Vision
- Training & Simulatior
- Finance Houses, Fractional Ownerships & Legals

## INTERNATIONAL REPRESENTATION OF EXHIBITORS :



# TAKE A LOOK AT SOME OF THE COMPANIES WHO HAVE EXHIBITED OR SPONSORED IN THE PREVIOUS EDITIONS:

- A2B Aero
- AAL Group
- AAR Corp
- Abu Dhabi Aircraft Technologies
- Abu Dhabi Aviation
- Abu Dhabi Police GHQ Air Wing
- Aces Systems International
- Aerogulf Services
- Aerospace Turbine Services and Solutions
- Airbus Helicopters
- AgustaWestland
- Amikon Aviation Training
- Amity University
- Ares Security Vehicles
- ARMA Global Corporation
- AV Base System
- Aviahelp Exports
- Avion Power
- Avlite Systems
- Axnes Aviation As
- Becker Helicopters Pilot Academy
- Bell Helicopters
- Boeing Company
- Bose Corporation
- Breeze Eastern
- Bristow Academy
- Caruso & Freeland
- CAS Continental Aviation Services
- Champion Door
- Chariot Aerospace Materials
- Chopperline Flight Training
- Continental Aviation Services
- Cooper Crouse Hinds
- Dart Aerospace
- David Impey Media Consultants
- Devore Aviation
- Dakota Air Parts
- Emirates CAE Flight Training
- Enstrom Helicopter Corporation
- Enterprise Control System
- Erap Korea Co
- Evergreen Helicopters

Helishow

DUBAI 20

- Euroavionics
- Falcon Aviation
- Fastening Systems International
- FDC Aerofilter
- Flight Safety International
- FLIR Systems
- Fujairah Aviation Academy
- Global Aviation Services Interior
- Goodrich Corporation
- Gulf Helicopters
- H+S Aviation
- Hale Hamilton Valves
- Hawker Pacific Air Services
- Heli Dubai
- Helicopter Association International
- Heli Russia
- Heli Sky
- Heli Store
- Helicopter Helmet
- Heliflite
- Heliwork Services
- HISS Emirates
- Honeywell
- HR Smith Group of Companies
- Horizon International Flight Academy
- Industria De Turbopropulsores
- Italiana Ponti Radio
- J Chadwick Co
- Jet Support Services
- Jetstream Aviation Academy
- Kaman
- Kamov
- Kazan Helicopters
- Kiev Design Office of extralight Aircraft
- L-3 Wescam
- Laversab
- Lifeport
- Lockheed Martin
- Mach9 Pilot Shop General Trading
  - MD Helicopters
- Mil Helicopter Moscow Plant
- Miccavionics Defense System

**GET INVOLVED TODAY!** 

To find out more about the available sponsorship

- Motor Sich
- NorthWall SRL
- Onboard Systems
- Pall Aerospace
- Petroleum Air Services
- PHI Air Medical
- Pratt & Whitney
- Quality Aviation Instruments
- RAMCO Systems
- Revue Thommen AG
- RMCI
- **Rockwell Collins**
- Rotorcraft Services Group

Schauf Helicopter Services Middle East

Seven Seas Ship Maintenance & Repair

Sea Safety Engineering Services

Security Technologies Cluster

- Russian Helicopters
- Sabreliner Corporation

Saudi HEMS

association

Sikorsky Aircraft

Skytrac Systems

SRT Helicopters

The Timken Company

Techtest

Transaco

Transupport

Troo Corporation

Ukranian Helicopters

Vertical De Aviacion

ZF Friedrichshafen

ZOK International Group

Vislink

Ulan-Ude Aviation Plant

Vibrotech Aces System

Wescam/L3 Communications

**Turner** Aviation

Simplex Aerospace

**Specialist Aviation Services** 

Sprung Instant Structures EC

Transcon Electronic Systems