



#### The Europe-South Asia dimension

# Boosting collaboration between the European and Sri Lankan start-up and innovation ecosystems

# LET'S GET YOU CONNECTED TO THE EUROPEAN AND SRI LANKAN MARKETS

Are you new to the start-up scene in Europe or Sri Lanka? Are you a seasoned pro looking for another venture?

Join a piloting initiative launched by the European Commission to foster innovation cooperation between Europe and Sri Lanka!

### WHAT YOU CAN EXPECT

- Connect with innovators, incubators and start-ups based in Europe and Sri Lanka
- Take advantage of the EU-South Asia Start-up Help Desk for market access and co-creation
- Build your network, gain contacts, referrals and exposure
- Exchange information and build relationships in the two regions
- ♦ Find incubators/accelerators that match your industry in both territories
- Participate in capacity building trainings
- Co-create and collaborate
- ♦ Use the EU-Sri Lanka Innovation Partnership as a gateway to South Asia

# THREE STEPS TO SUCCESS

Ideas and network exchange: learn from other European and Sri Lankan start-ups and incubators and exchange information. Hands-on support: start-ups from Europe and South Asia will be able to turn to a new help desk and gain remote assistance for market access, expertise and co-creation. Scouting opportunities: network with corporates and investors who will carry out technology scouting, commercialisation and open innovation programmes with European and South Asian start-ups.











START-UPS



**FUNDING ORGANISATIONS** 



**RESEARCH ORGANISATIONS** 



UNIVERSITIES



**CORPORATES & INVESTORS** 



**SERVICE PROVIDERS &** SUPPORT ORGANISATIONS

# SPECIAL SUPPORT FOR START-UPS

Five European and Sri Lankan start-ups receive assistance with internationalisation, cross-border co-creation, market access and development.

#### This means:

- Market and technology validation
- Eco-system development
- Stakeholder identification.
- Market deployment strategy
- Online marketplace and virtual connections with potential partners and stakeholders
- Meeting with potential partners
- Mentorship and support to develop a roadmap for a sustainable market entry



Get in touch with the project team via email at eu-srilanka@servicefacility.eu

Learn more about the project on www.startupsl.lk

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