





















**Autonomous** vehicles, drones systems and Al



# exail

# **Expanding your** capabilities

**Exail SAS** 

**Location:** 

34, Rue de la Croix de Fer 78100 Saint Germain-en-Laye France

**Contact:** 

**Martino Taffetani** Sales Manager for Slovenia

Phone:

+39 348 623 5951

Mail:

martino.taffetani@exail.com

Website:

www.exail.com

### Short description of the company

Exail is a leading high-tech industrial company that specializes in designing and manufacturing advanced technologies in navigation, positioning, autonomy, and robotics. With 1800+ employees and support and commercial offices across the globe, we are able to serve more than 200 customers each year in more than 140 countries, with 24/7 worldwide customer support.

## Defence segments that are most relevant for Exail

- Naval
- Land & Artillery
- Special Forces

#### Main products relevant for the defence sector

Our expertise covers a unique range of defence solutions, including:

- land, maritime, subsea and space FOG inertial sensors to ensure safe and resilient navigation, stabilization and artillery aiming capabilities, especially in GNSS-denied theatres.
- complex multi-drone systems to address the most challenging scenarios
- stabilized platforms (pan&tilts) and motion tables
- Integration in our COTS simulator, or development of custom military vehicle simulator, for training of personnel

### Value proposition offering

Exail can deliver high-technology products and solutions to each customer, and our strength relies on the vertical integration that characterizes our products. Owning the design and the process of the very critical subcomponents, allows us to exploit them at the maximum possible level, implementing them in our systems, architectures and systems of systems. This gives to the customer reliability and performance while getting affordable cost of ownership.

# References in defence industry

Exail is the proud partner of all the major defence actors like Leonardo, Thales, Kongsberg, Yugoimport, BAE Systems, FNSS, SAAB, GNV, Hanwha, Fincantieri, Naval Group, Navantia, French Armed Forces, UK Royal Navy, Belgium and Dutch Navies, UAE Navy, Qatar Nav, etc.

