

Prepared for the Embassy of
the Republic of Slovenia

Genesis Systems®

Introduction

Water at the Edge™

Mission

Solve global water scarcity with sustainable green technologies while providing un-matched products and value to humanity



Like hundreds of US & international communities, Cape Town's Theewaterskloof Reservoir is dry (AP photo)

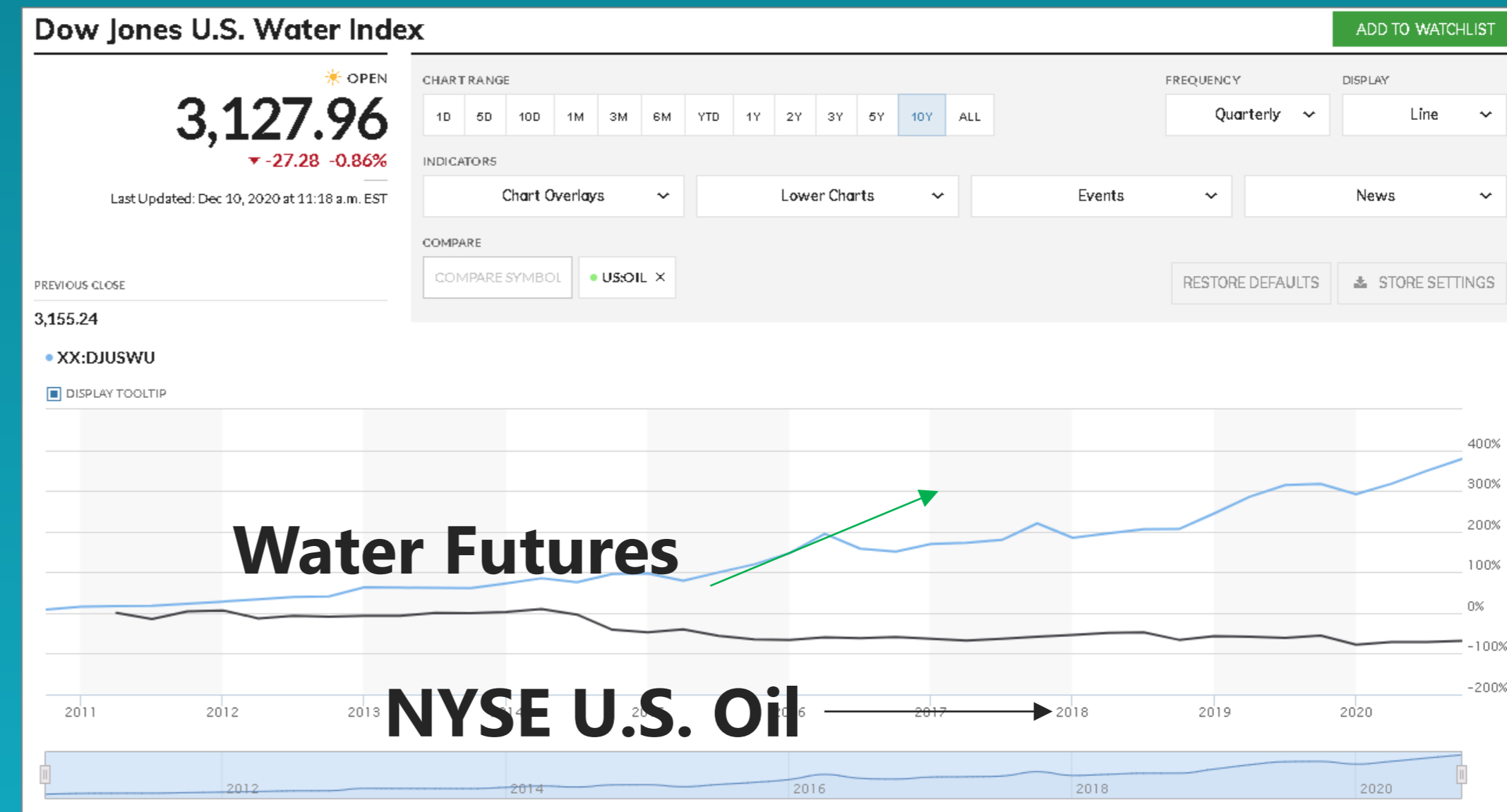


Overview

- Mission
- At-a-glance
- Team
- The Big Idea
- *NextGen* Water
- Competition
- Value of Water Markets
- Customer Segments (case studies)
 - Real Property
 - Commercial
 - Defense
 - Agriculture
- Initial Market Approach

Water as an asset class... will eventually become **the single most important physical commodity** dwarfing oil, copper, agricultural commodities, and precious metals.

– Willem Buiter, Chief Economist
Citigroup












US Water Futures launches on the Dow Jones, December 2020



At-a-glance

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Momentum

Busines	Product/Tech	Market
 Partner w/US' Largest Infrastructure Builder	 4 prototypes	 awards: DoD SBIR, xTech 2020/2021, KC's Most Investable Pepperdine U Most Fundable USAF Challenge 2021
 global team	 10 patents; pending; trade secrets	 706 addressable markets
 zero debt	 >90,000 hrs engineering	 21 nations pulling

Partners/Allies



Executive Team

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CEO & Co-Founder

Shannon Stuckenberg



CGO & President

Steve Kwast, Lt Gen (Ret)



COO & Co-Founder

Dr. David Stuckenberg



CTO

Erick Went



Directors and Advisors

6



Mr. Frank X. "Frazier"
Henke



Mrs. Joni Kwast



David A. Deptula, Lt
Gen (Ret)



Jordan Noone



Mr. Chad Hennings



Dr. Nigel Cameron



Governor Matt Blunt



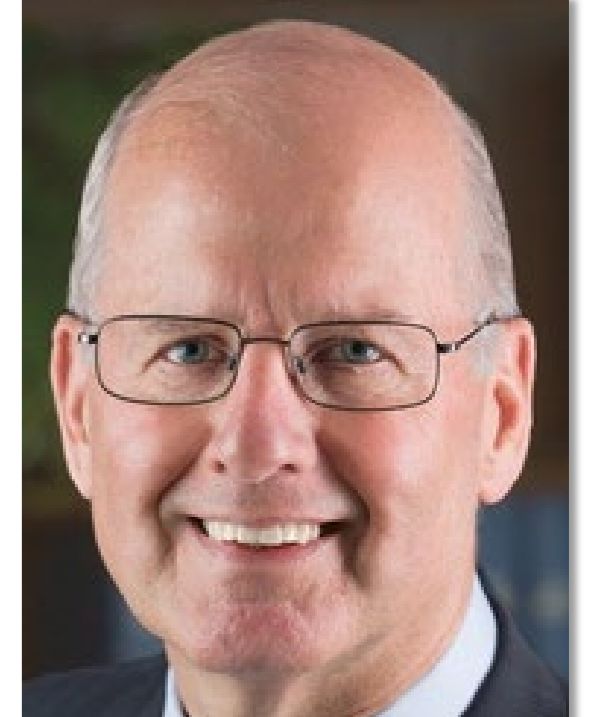
Mr. John "Phil"
Sumrall



Ambassador R. James
Woolsey



Mr. Martin Ford



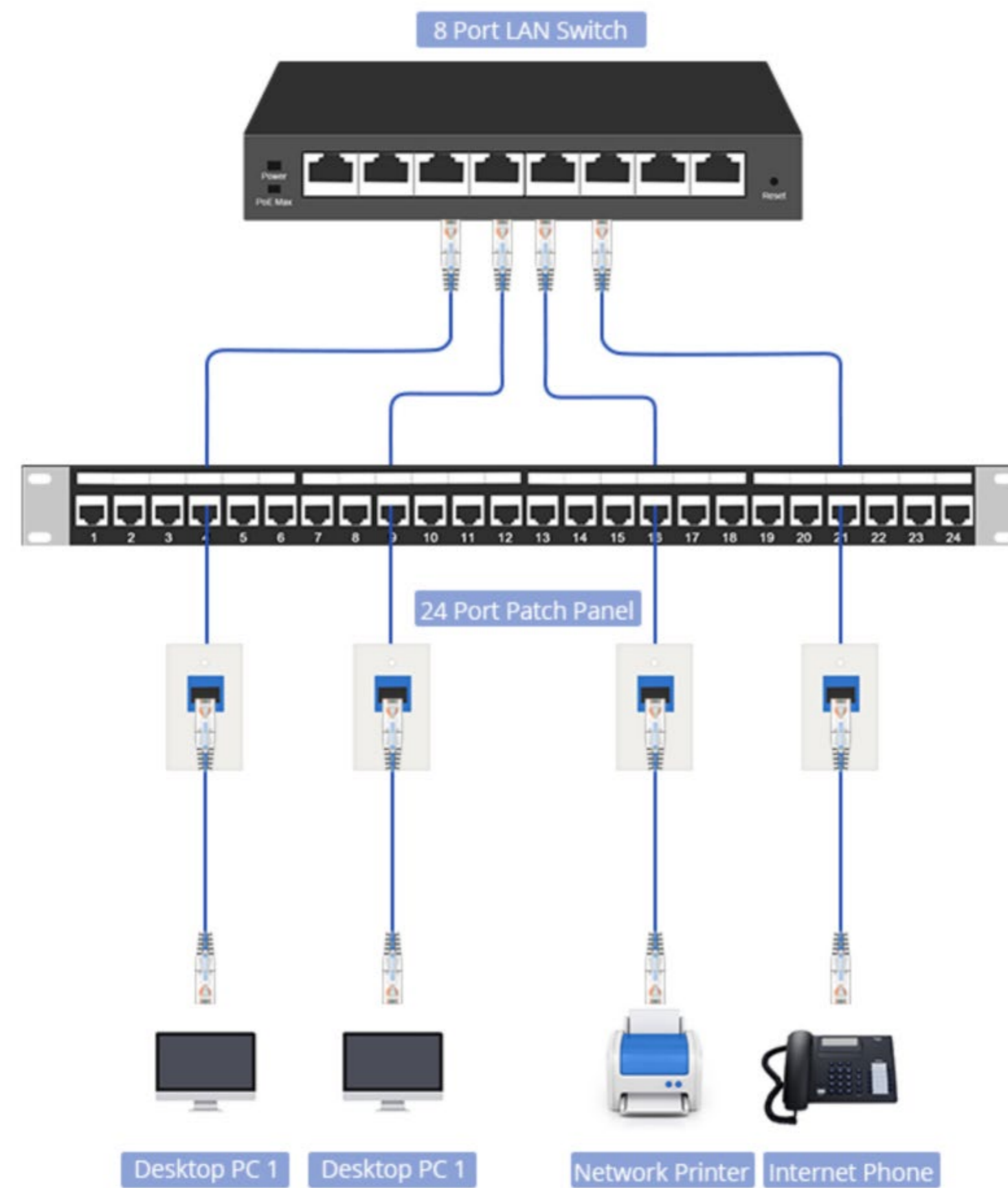
Norbert Ryan, Jr., Vice
Admiral (Ret)



The Big Idea

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Remember when **internet went wireless?**



WiFi



The Big Idea

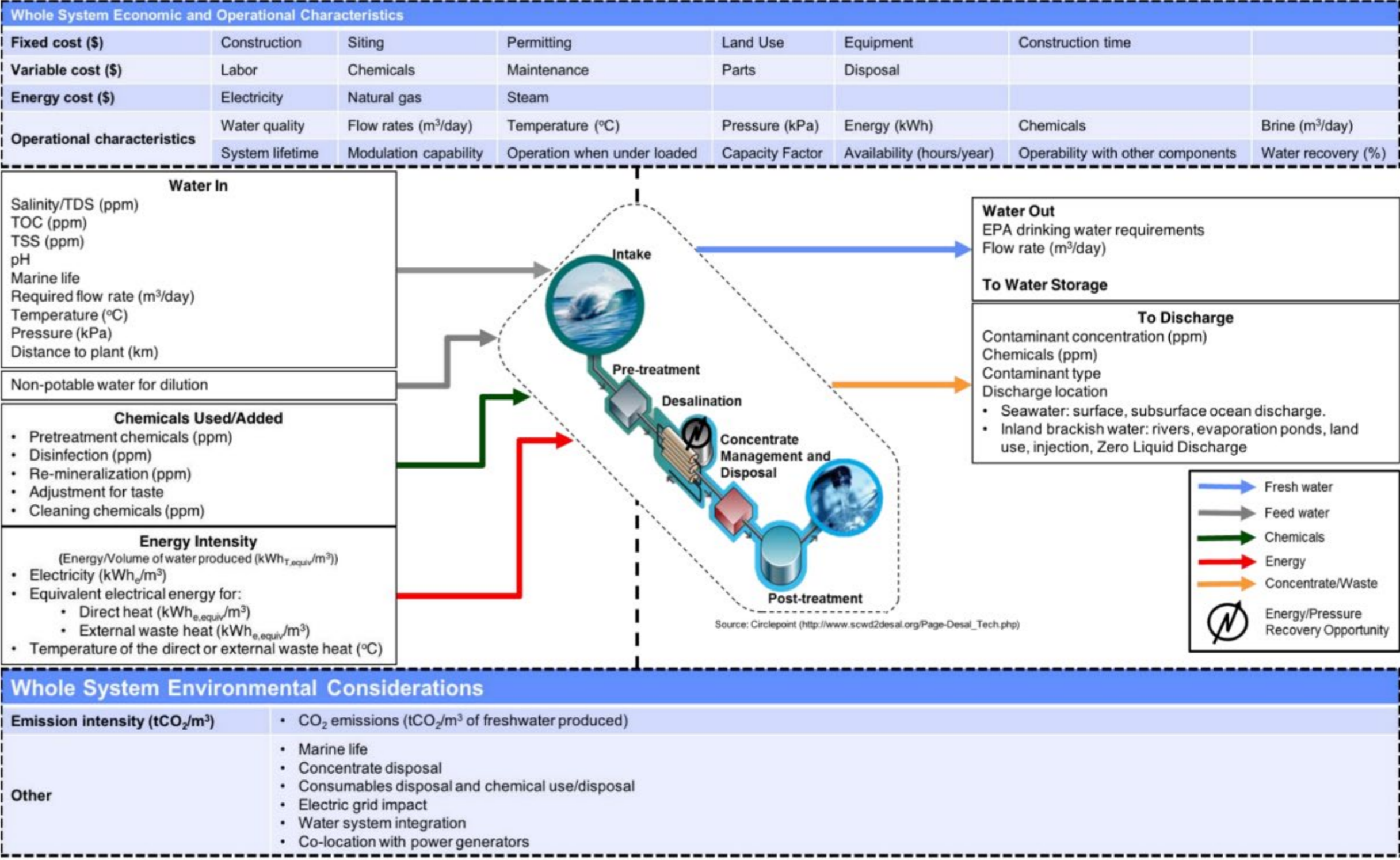
Genesis will bring “water at the edge”™



Legacy Water Infrastructure

Transforming water from complex, centralized, capital heavy, and exhaustible models is a global imperative

Desalinization Plant Cap Ex: \$114M – \$3.6B*



NextGen Water

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A fresh approach to water technologies...



by merging key science & engineering fields **our breakthroughs are propelling water industry transformation**

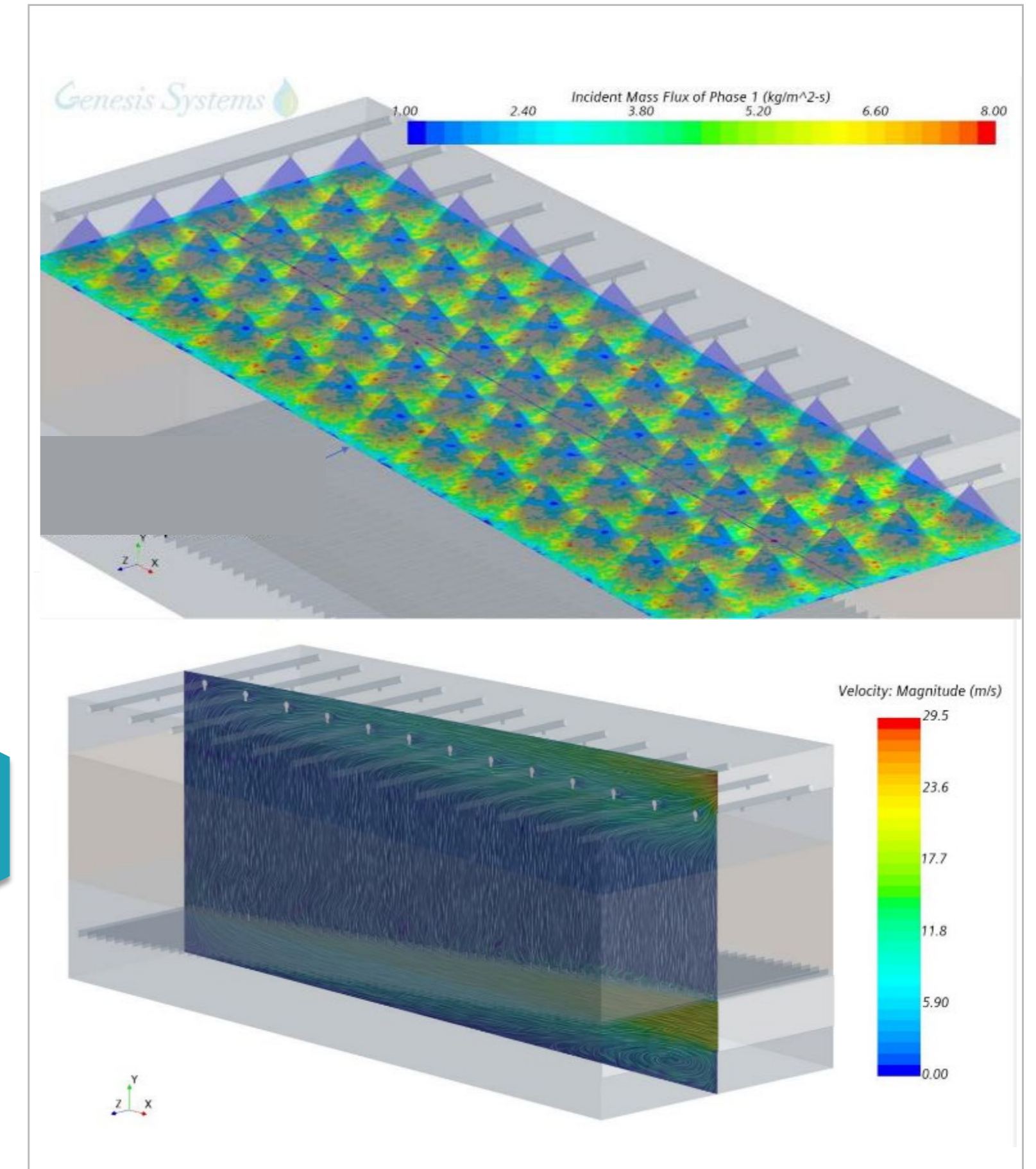
civil

nano
materials

aerospace

process

fluid
dynamics

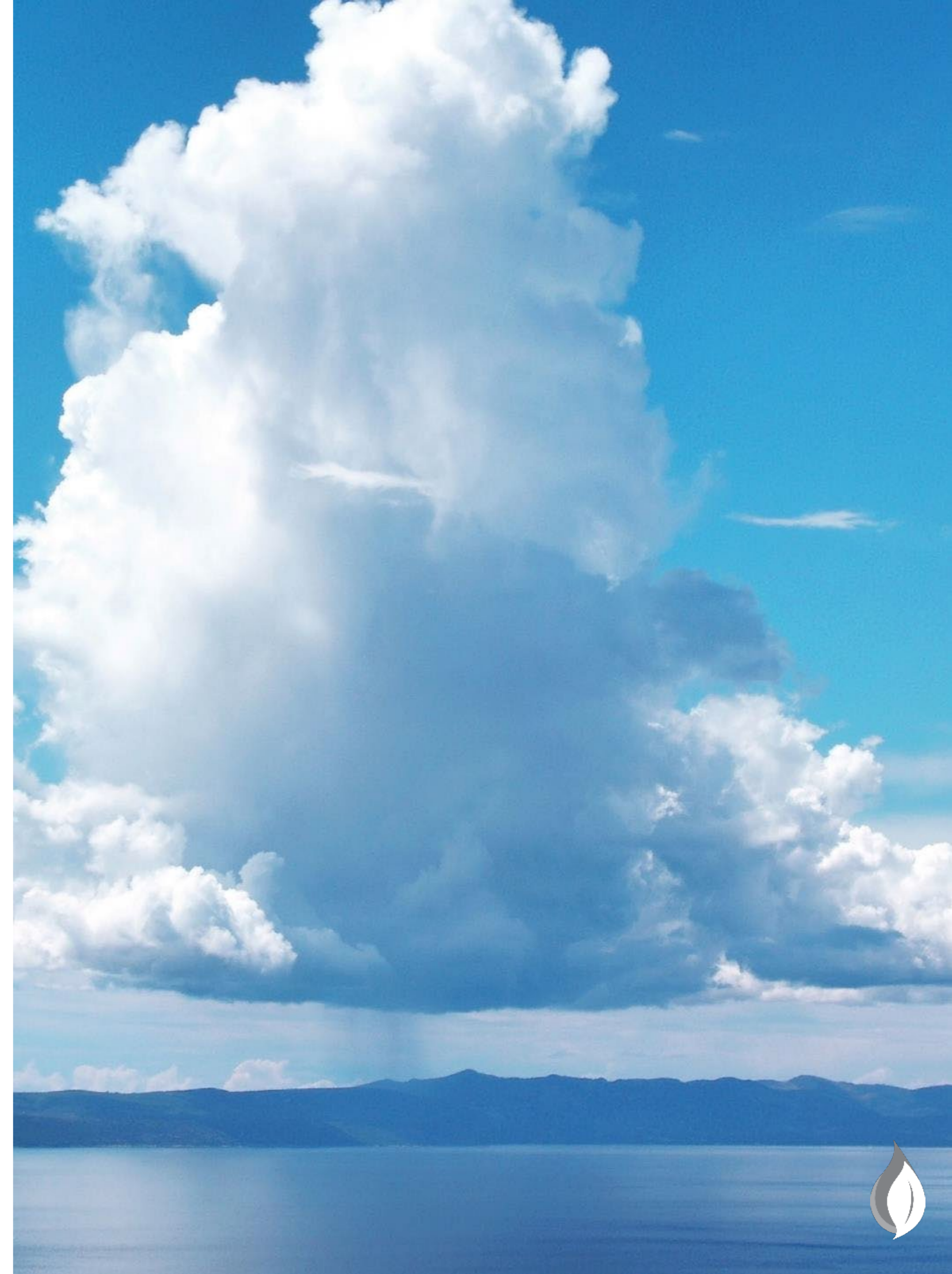
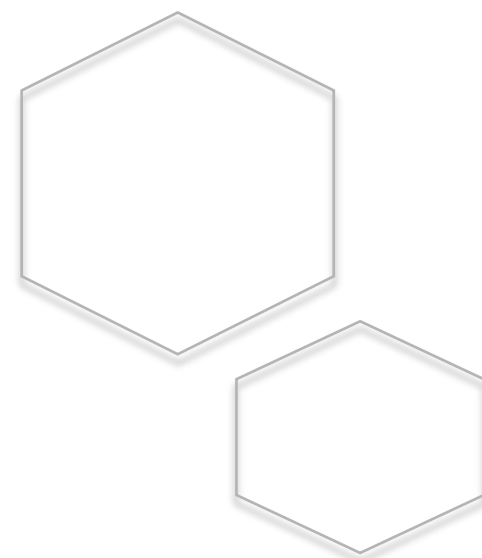


Our Feedstock

37.5 Million Billion Gallons

...water available in the atmosphere everyday

NOAA



The **Hydraulic Cycle** is clean and sustainable



using nature's perfection (biomimicry), we create sustainable and scalable water almost everywhere



NextGen Water

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Genesis provides ***water at the edge***TM - elegant, sustainable, economical, and green water solutions

1,000 to 100,000 gallons/day



- Infrastructure: Portable
- Energy Source: Agnostic
- Consumables: None
- Water: Point of Need

100,000 to 1,000,000 gallons/day



- Infrastructure: Fixed
- Energy Source: Agnostic
- Consumables: None
- Water: Point of need

Genesis was created to **scale up**



8' column
5,000 g/d



25,000 g/d



100,000 g/d



1,000,000+ g/d



Competition

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Genesis scales up better than any tech, at a lower cost...

Rain Catcher



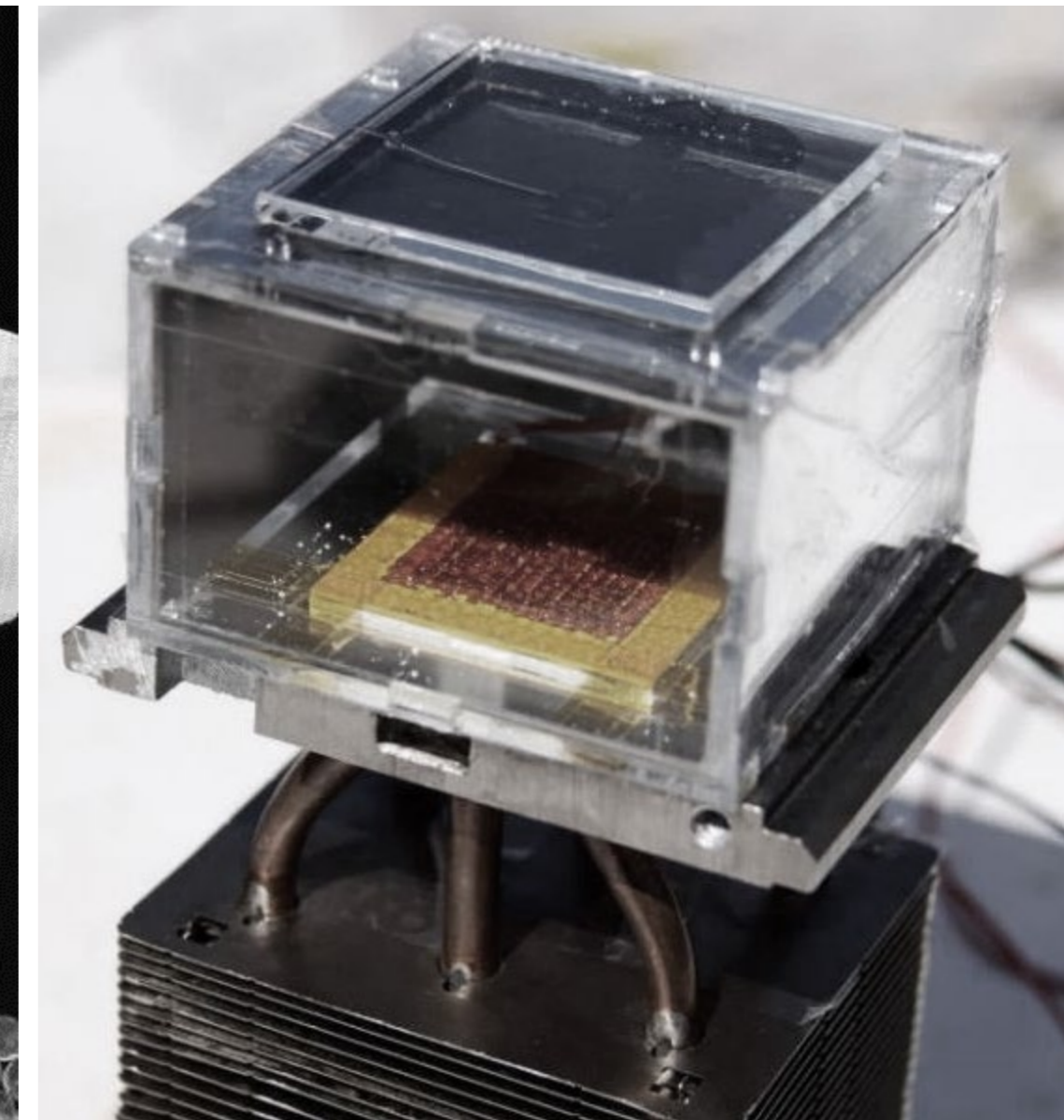
Air Conditioning



Crystal Desiccant

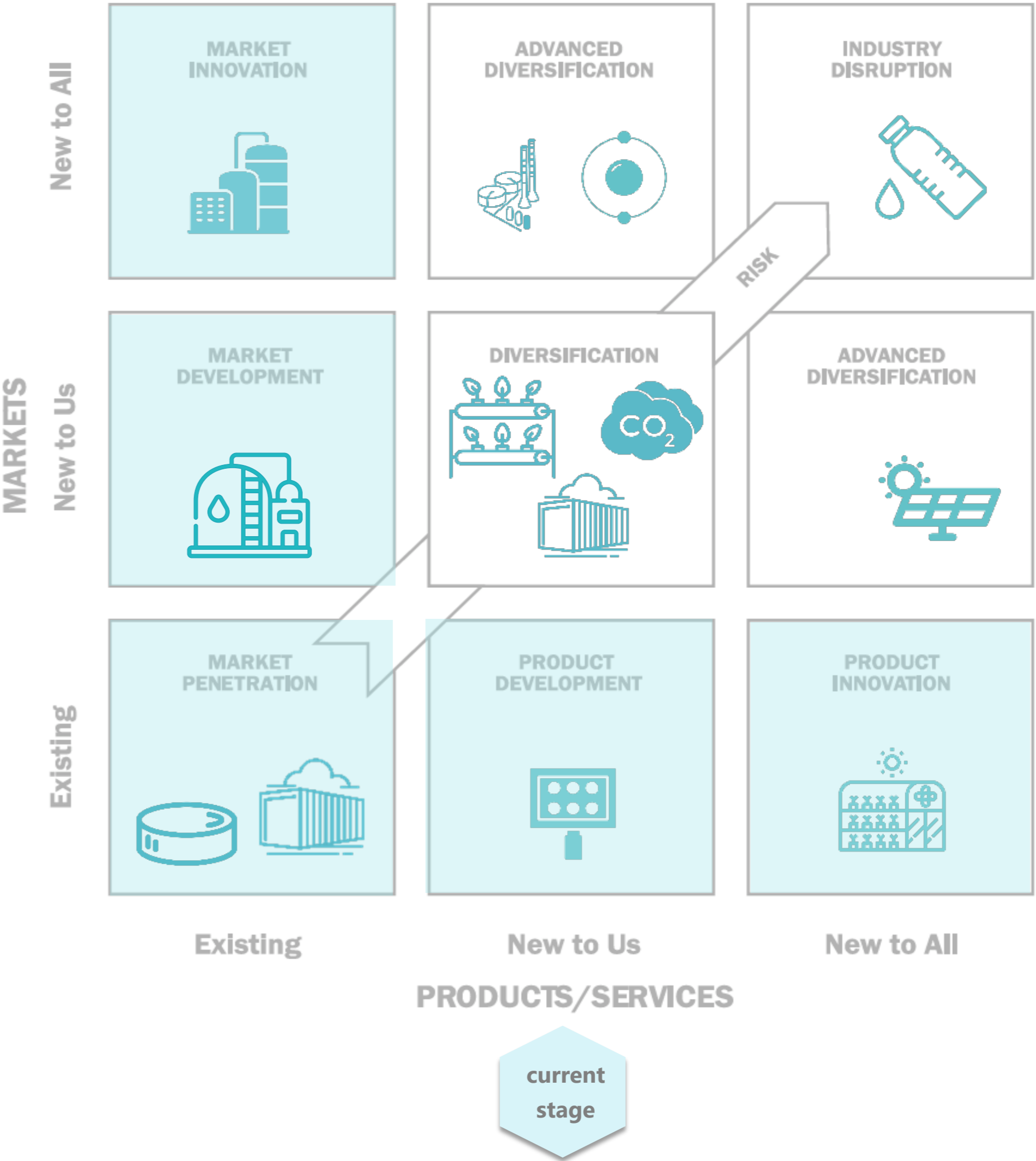
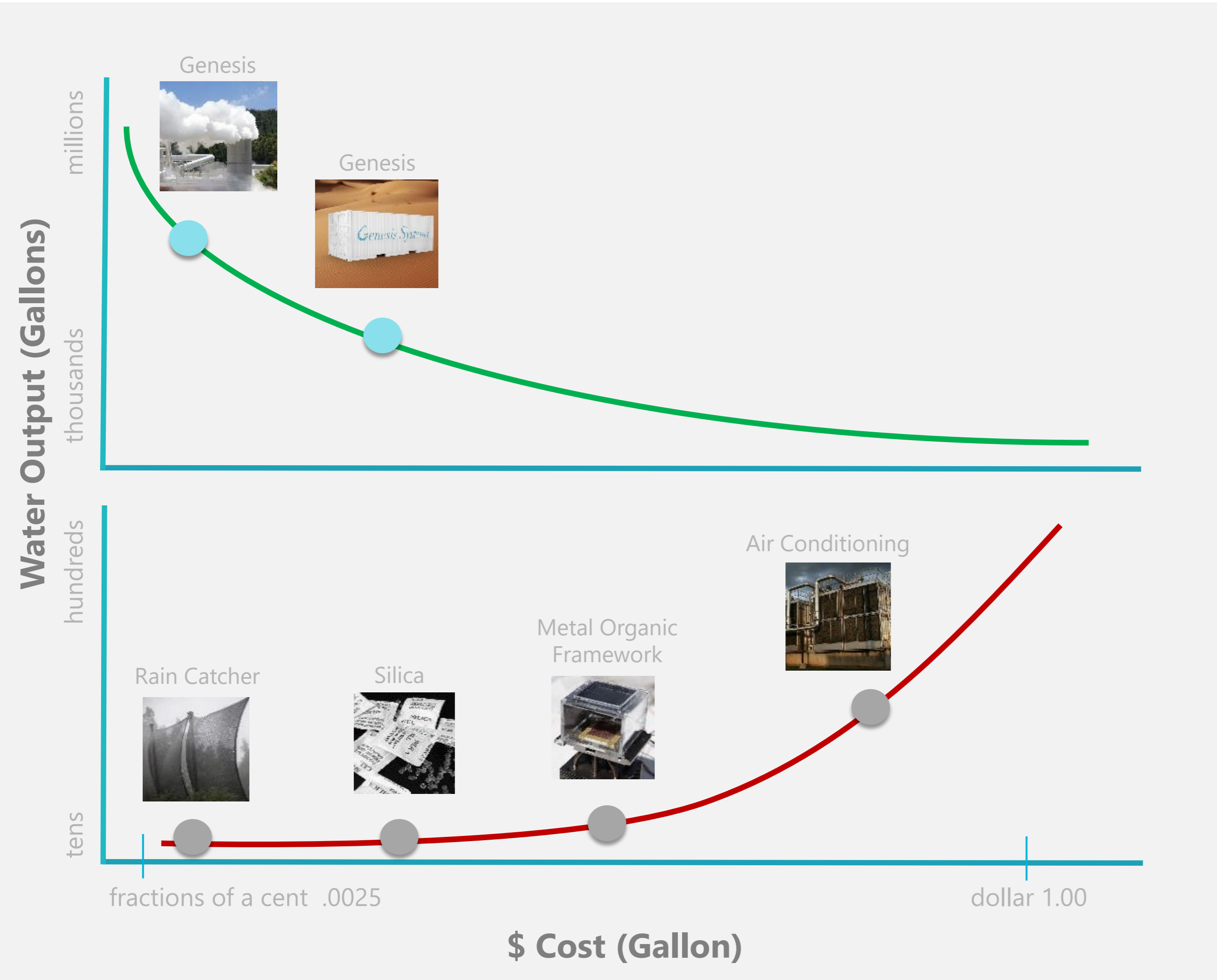


Metal Organic Framework



Competition

Genesis shatters volume limits & reverses cost curves





Un-matched technical supremacy puts Genesis in a field of its own as a global water technology leader



LIQUID SYSTEM

	WATER (GALLONS)	SCALABLE	CONSUMABLES	HUMIDITY (LOWER = BEST)	COMPLEXITY	PORTABILITY	OPERATIONS AREA	COST IN THOUSANDS \$	HARDENED/RESILIENT	GREEN/SUSTAINABLE	
	●	●	●	●	●	●	●	●	●	●	
Genesis Systems	> 1000-no upper limit	Yes	No	18% and above	Low	Yes	Any	500*	Yes	Yes	<ul style="list-style-type: none">Water cost competitive with desalinization90% capital cost savingsLargest global operations areaNo requirement for water source/*may be protected from EMS threats

AIR CONDITIONERS & DEHUMIDIFIERS

	●	●	○	○	○	○	●	●	●	○	
Zero Mass (Source)	1.5	No	No	10% and above	Low	No	Local	2.5M	No	Yes	<ul style="list-style-type: none">Household Units (Solar Panel + Dehumidifier)
WaterGen	300	No	Yes	25% and above	High	Yes	Local	3.7M	No	No	<ul style="list-style-type: none">Claims most efficient water with <i>air conditioning</i> technology
Any Vendor	1,000<	No	Yes	80% and above	High	Yes	Local	3.0-5.0M	No	No	<ul style="list-style-type: none">Almost all vendors globally use air conditioning to chill a volume of air to the dew point.Thermodynamically chilling air is inefficientSlight improvement over circa 1904 technology

METAL ORGANIC FRAMEWORKS (ZEOLITES, ALUMINUM, ETC.)

	●	●	●	●	●	●	●	●	●	●	
Any Laboratory	Theoretical	No	No	28% and above	High	No	Any	3.15M	N/A	No	<ul style="list-style-type: none">Documented 300'000+ MOF structures in the Cambridge Structural DatabaseMay absorb up to 90% of weight in water20 tons of MOF needed to generate 5,000 GPDNo equipment currently available to generate this volume with a MOF

RAIN NETS

	○	●	●	●	●	●	●	●	●	●	
Any Vendor	Limited	No	No	90% or more	High	No	High-elevations	450	Yes	Yes	<ul style="list-style-type: none">300 rain nets of 40 sq meters each (129,000 sq/feet) needed to generate 5,000 GPD

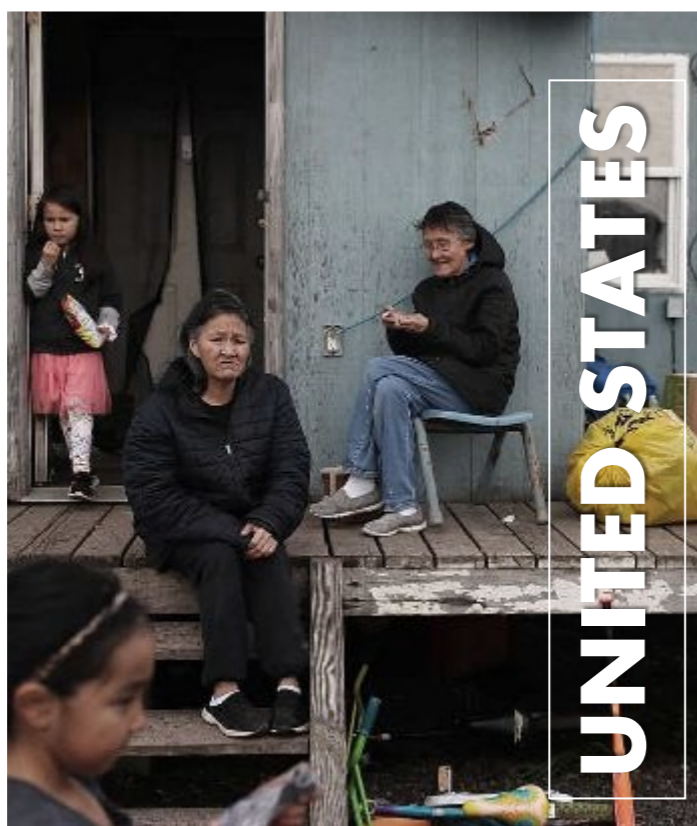
SILICA DESICCANTS

	●	●	●	●	●	●	●	●	●	●	
Silica gel is an amorphous form of silica (SiO ₂ xH ₂ O)	Theoretical	No	Yes	10% or more	High	Yes	Any	1.25M	No	No	<ul style="list-style-type: none">62 tons of silica needed to generate 5,000 GPDNo equipment currently available to generate this volume with silica desiccants

Cost baseline is 5,000 GPD. Dollars USD. Compiled from multiple sources 2020.

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...a platform for civilization, Genesis supports 11 of 17 UN Sustainable Development Goals



Value of Water

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Depleting water

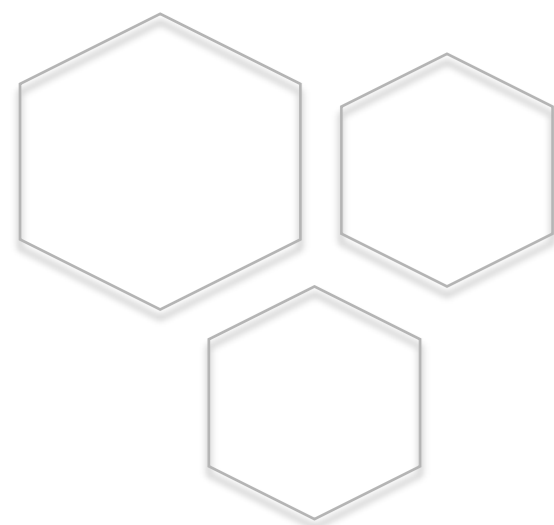
2.1 billion without access to safe water

Lack of access

50% of people living in stressed areas by 2025

Inadequate Alternatives

Desalination – restricted to coastal areas



2020 Top Global Economy Risks – World Economic Forum

2016	2017	2018	2019	2020
Climate Action Failure	Weapons of Mass Destruction	Weapons of Mass Destruction	Weapons of Mass Destruction	Climate Action Failure
Weapons of Mass Destruction	Extreme Weather	Extreme Weather	Climate Action Failure	Weapons of Mass Destruction
Water Crisis	Water Crisis	Natural Disasters	Extreme Weather	Biodiversity Loss
Involuntary Migration	Natural Disasters	Climate Action Failure	Water Crisis	Extreme Weather
Energy Price Shock	Climate Action Failure	Water Crisis	Natural Disasters	Water Crisis
Economic	Environmental	Geopolitical	Societal	



Value of Water

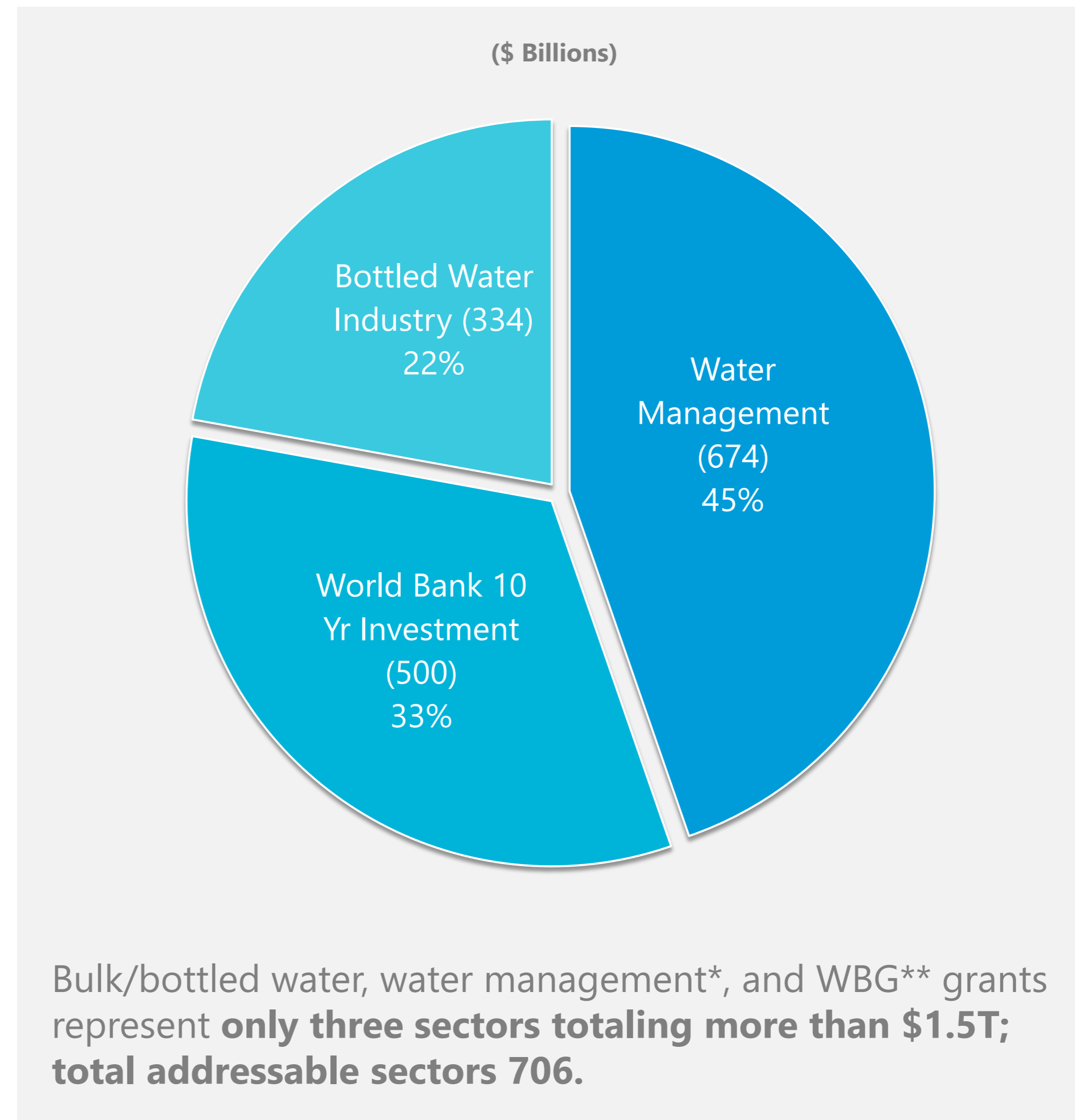
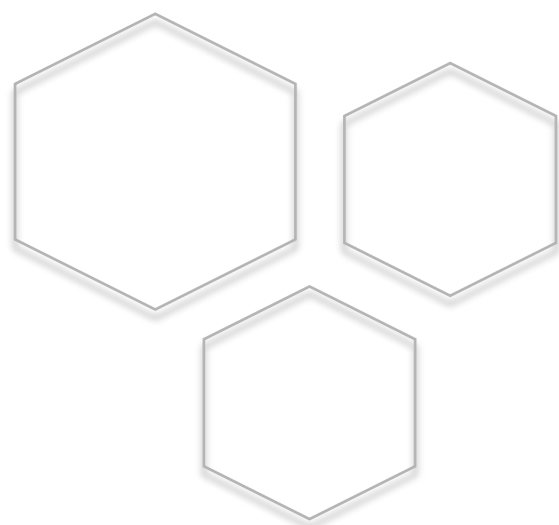
When the well runs dry, you will know the worth of water.

- Benjamin Franklin

#1

Customer Feedback

**High Need
&
High Demand**



*Services 60 %, Equipment 26 %, Chemicals 2 %, Others 12 %. Estimate \$41B water generation market. Source: Helmut Kaiser Consultancy 2016-2026

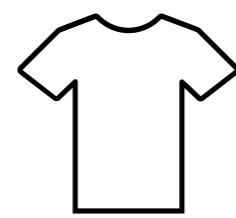
**Public drinking water supply has grown at an average annual rate of 9% and high investment in this field is expected. The World Bank has granted an investment of over \$450BN for the next 10 years. Source: Artemis, Allison Kopf, May 19, 2019



Value of Water

20

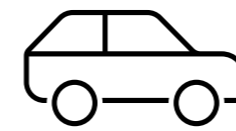
...everything is produced with water (Gallons to Produce)



650



3,190



17,832



460



180/Day



supply constraints are impacting sovereign GDPs in the billions and the crisis is deepening



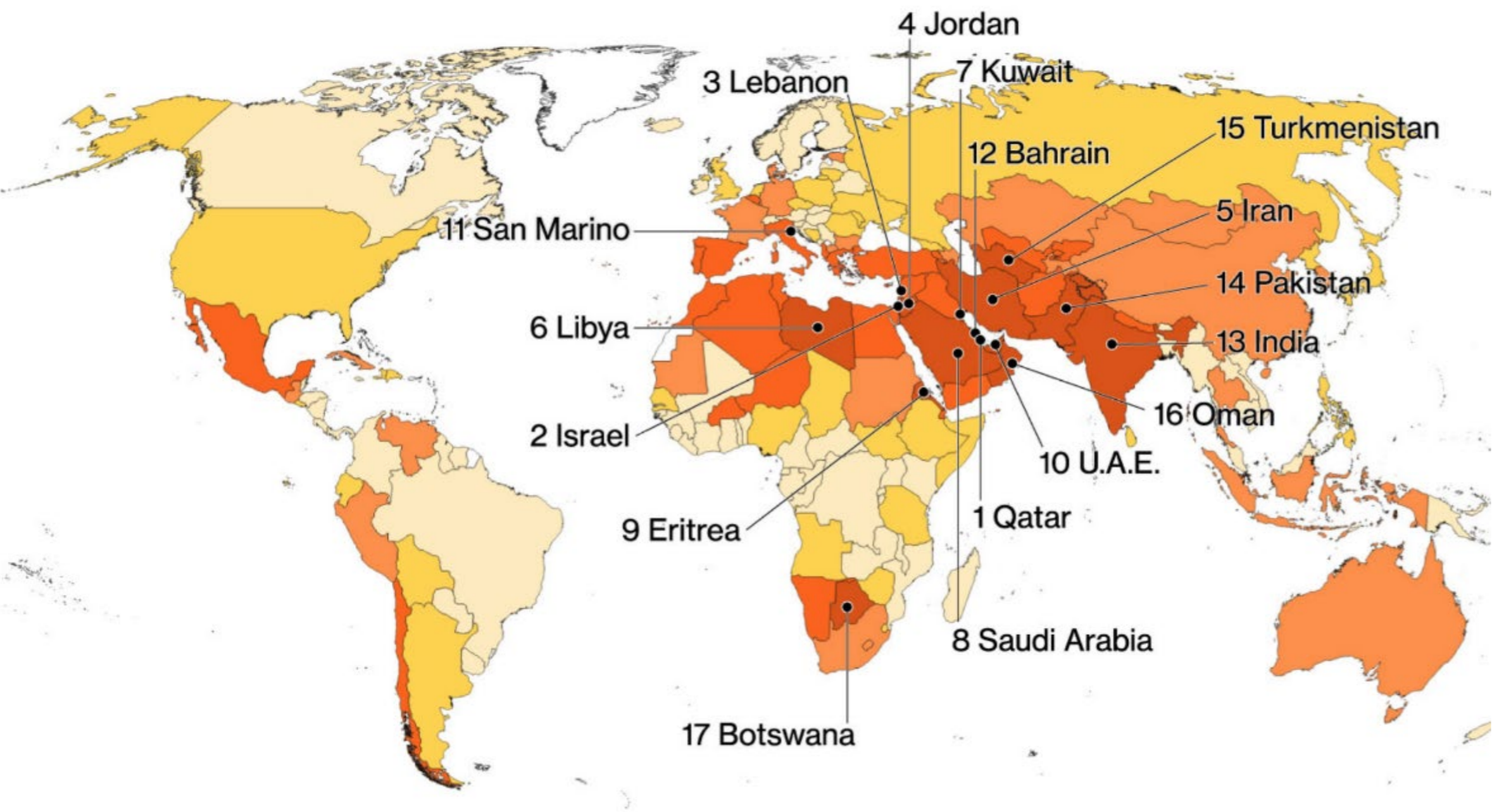
Value of Water

1.8 Billion People in Water Scarcity

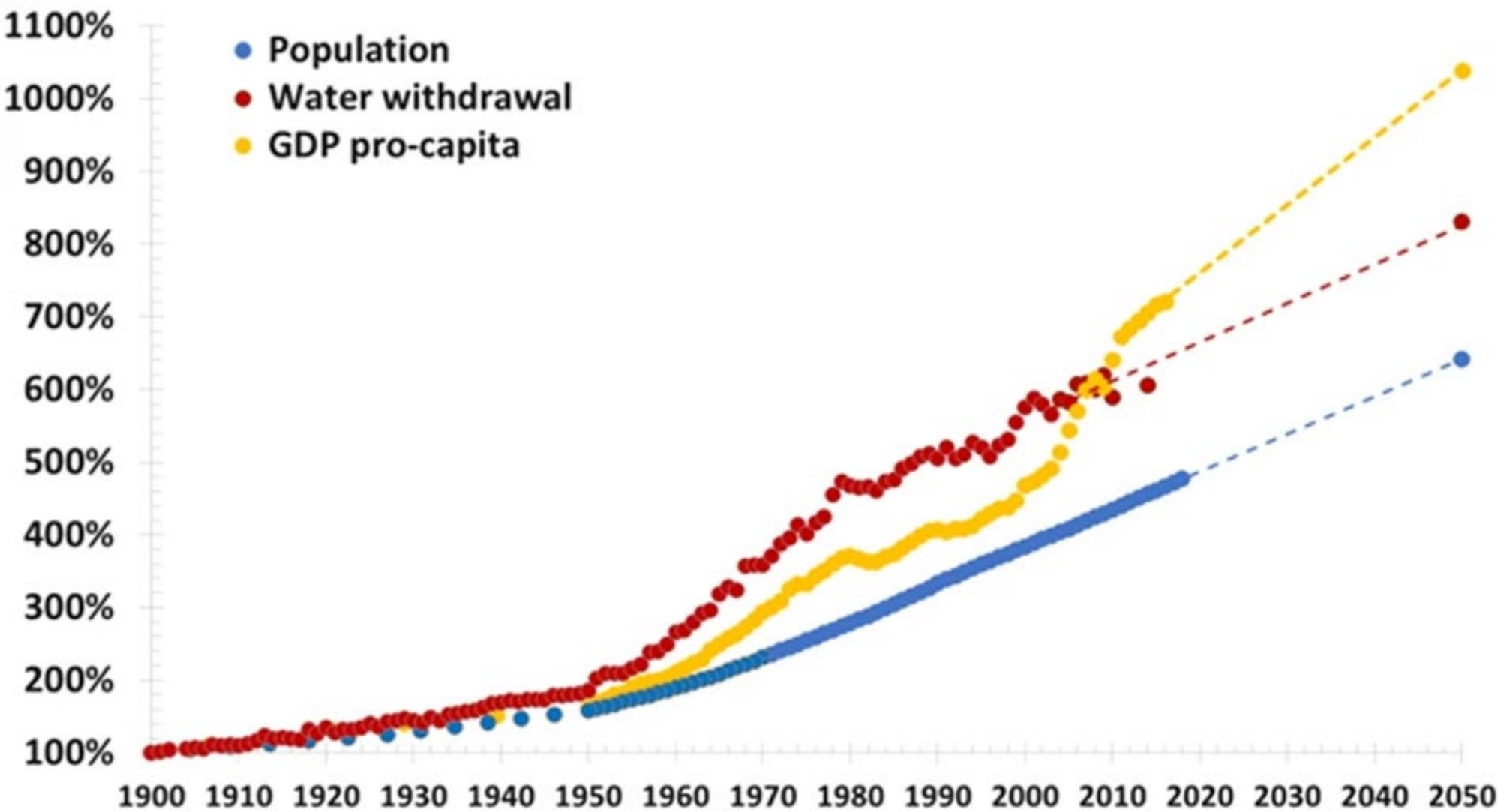
High and Dry

17 countries, mostly in the Middle East, face the risk of extremely high water stress

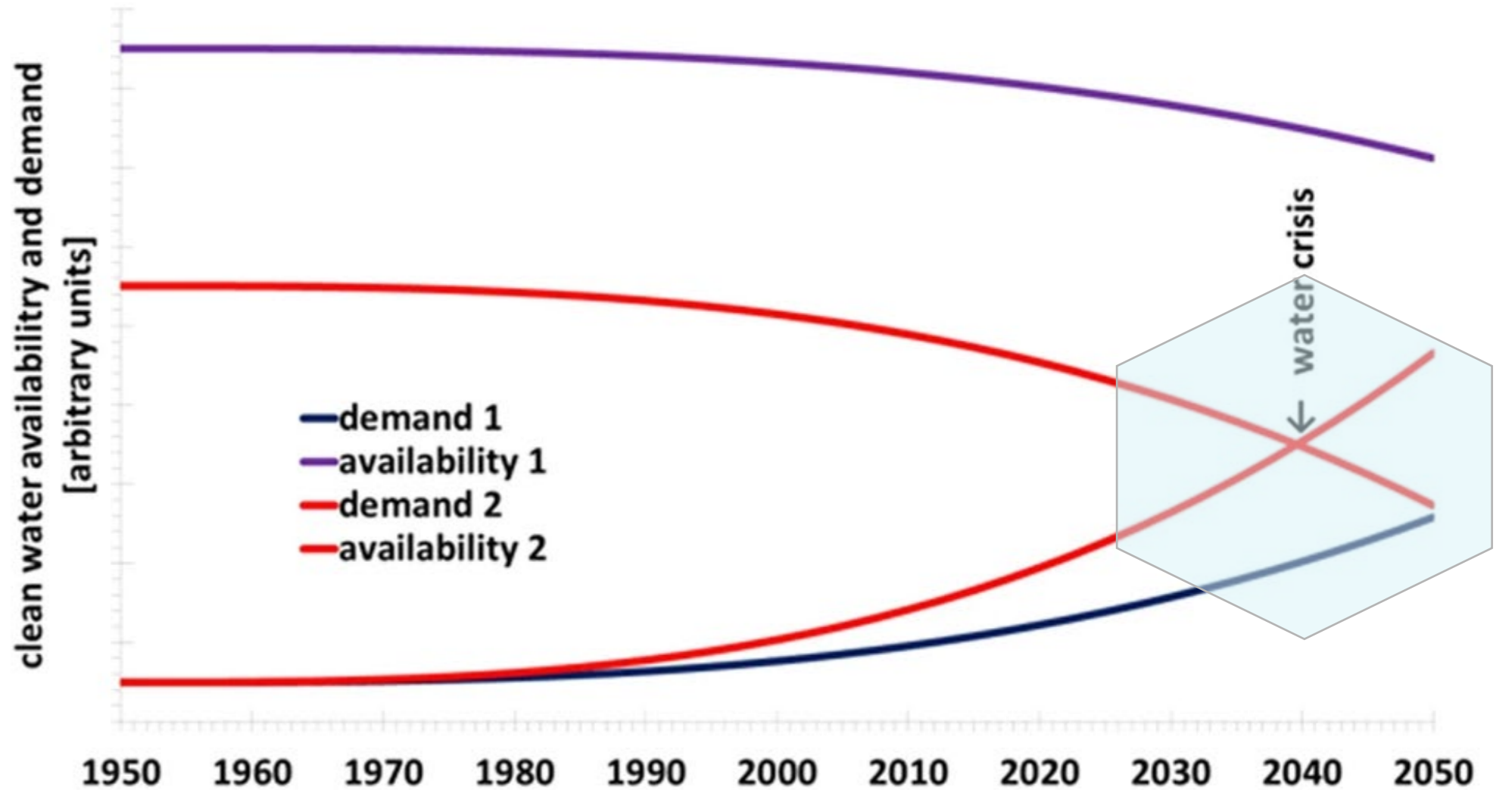
Low  Extremely high



Note: Data on water withdrawal, available water and groundwater are used to calculate baseline water stress.
Source: World Resources Institute's Aqueduct Water Risk Atlas



Source: Springer Nature Limited:: <https://www.nature.com/articles/s41545-019-0039-9/figures/1>



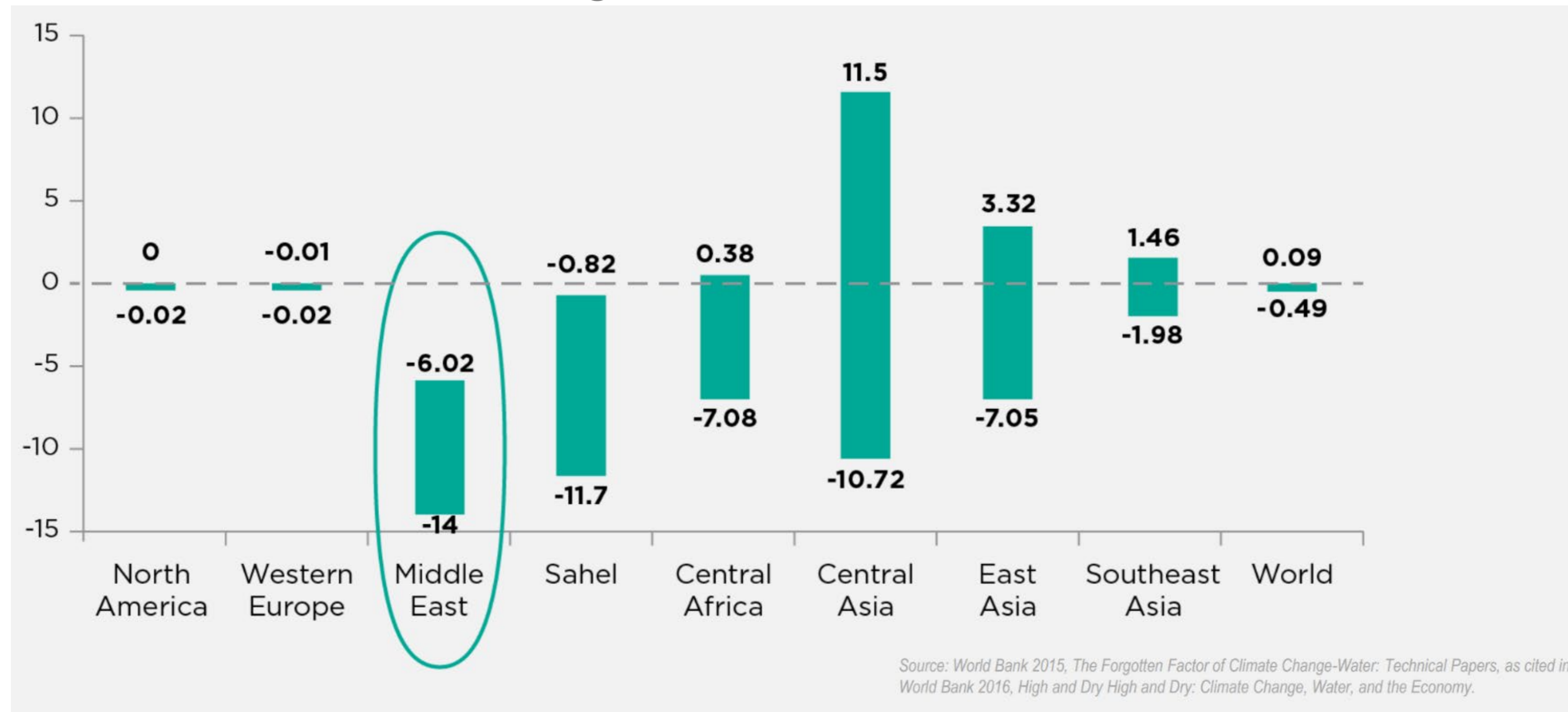
Source: Springer Nature Limited:: <https://www.nature.com/articles/s41545-019-0039-9/figures/1>

Value of Water

22

GDP risks by region due to impact of water scarcity

Range of variation in GDP (%)



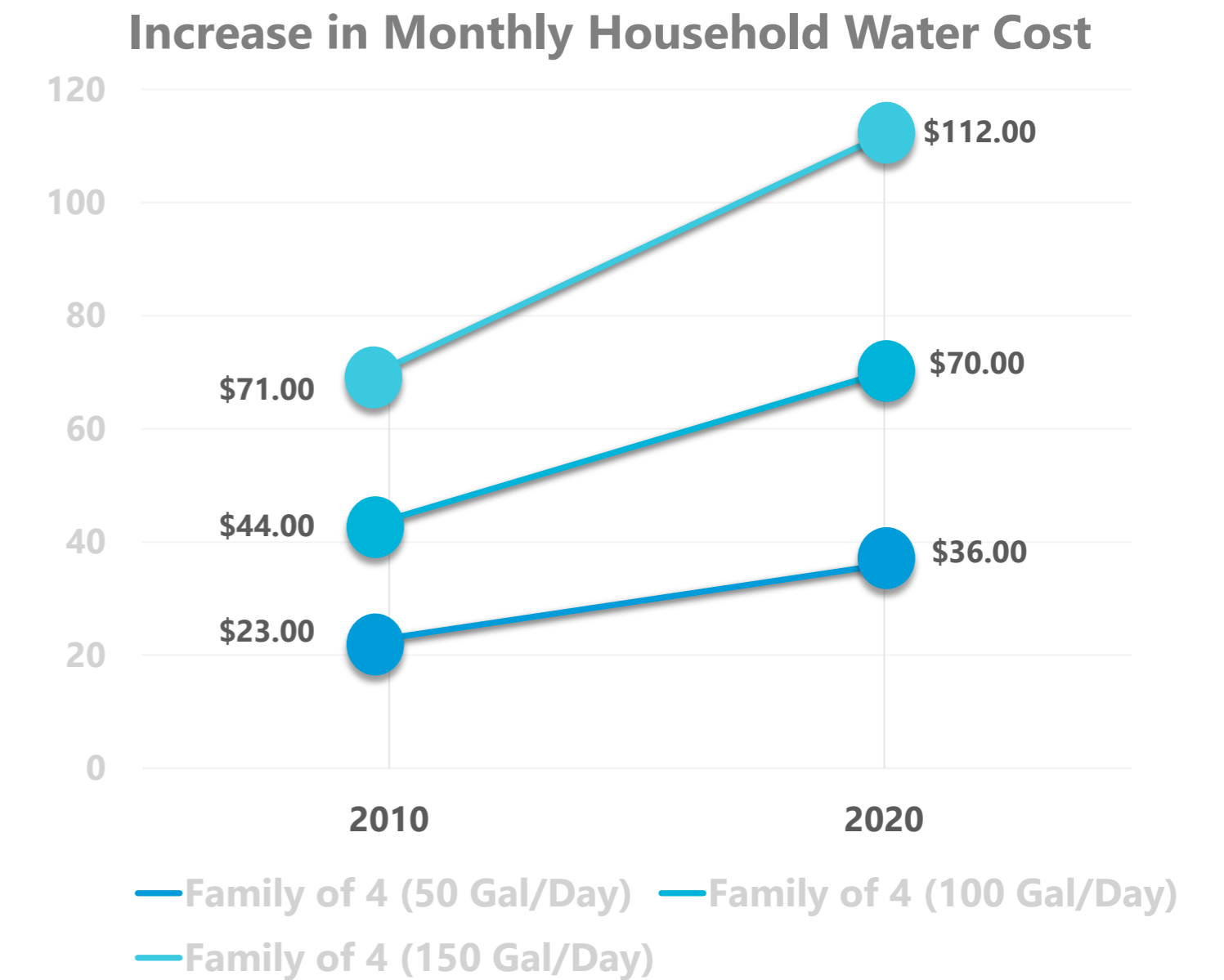
Fitch (a global credit rating company) **to use water supply to determine credit ratings for states**



Value of Genesis

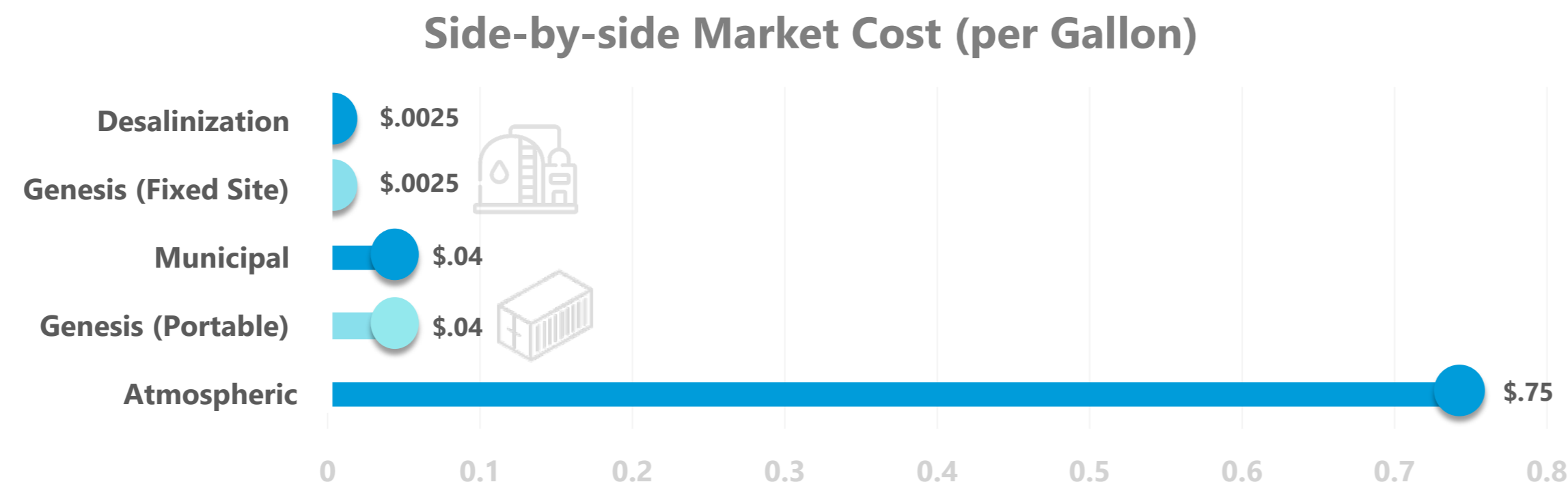
23

...Genesis is competitive in all water markets with 10-20X lower Cap Ex



- 48% price increase since 2010
- Based on municipal water 30 US cities

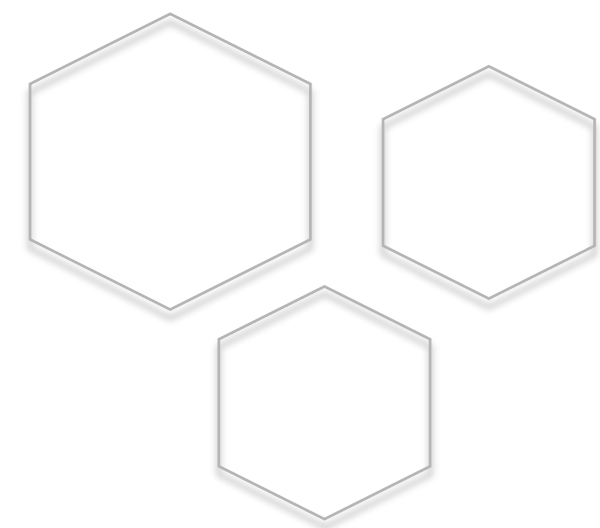
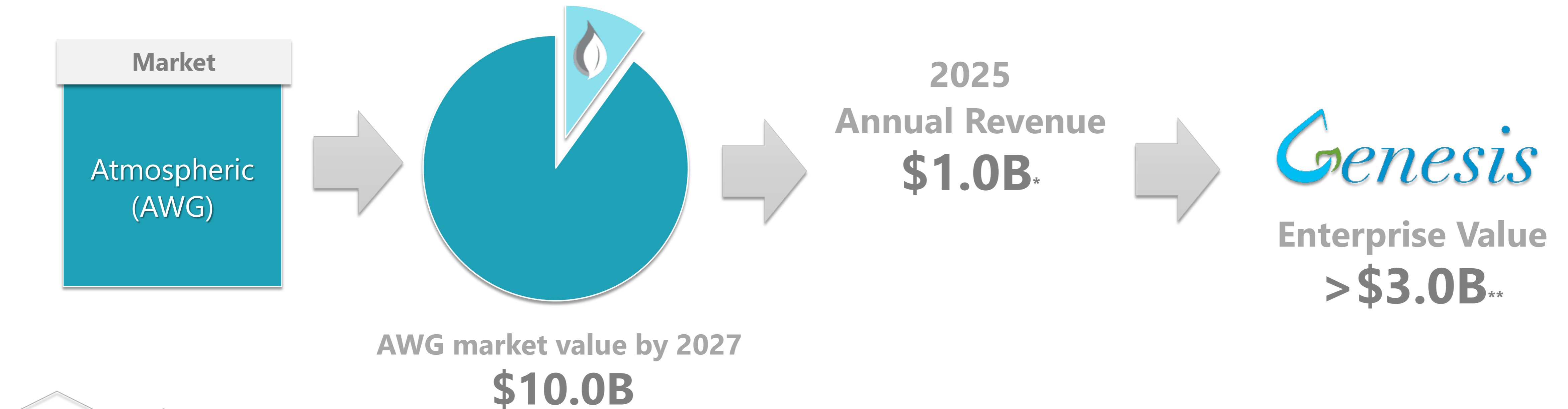
Sources: <https://www.circleofblue.org/waterpricing/>
<https://www.forbes.com/sites/quora/2017/09/07/why-desalination-isnt-the-answer-to-the-worlds-water-problems/?sh=4336e6d04737>
https://pacinst.org/wp-content/uploads/2012/11/financing_final_report3.pdf



Value of Genesis

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...if Genesis captures 10 percent of the Atmospheric (AWG) Market



Customer Segments

25

Representative TOP RANKED water demands (by U.S. Industry):

Industrial



Goals:

1. Zero Water Withdrawals in Manufacturing
2. Freshwater Only Used for Human Consumption

Commercial



Goals:

1. 25% Reduction in Water Used
2. Replenishment of 100% Water Extractions
3. 25% Co2 Reduction by 2030

Agricultural



Goals:

1. Water: Restore 159 billion gallons
2. Reduce supply chain emissions 30% - 2030

- **Reliable Water**
- **Sustainable Water**
- **Lower Emissions**



Case Study:

26

Real Estate Investment Trusts (REITs)

(malls, offices, warehouses, hotels, apartments)

84,000

number of REIT's studied

66%

U.S. properties high-stress by 2030

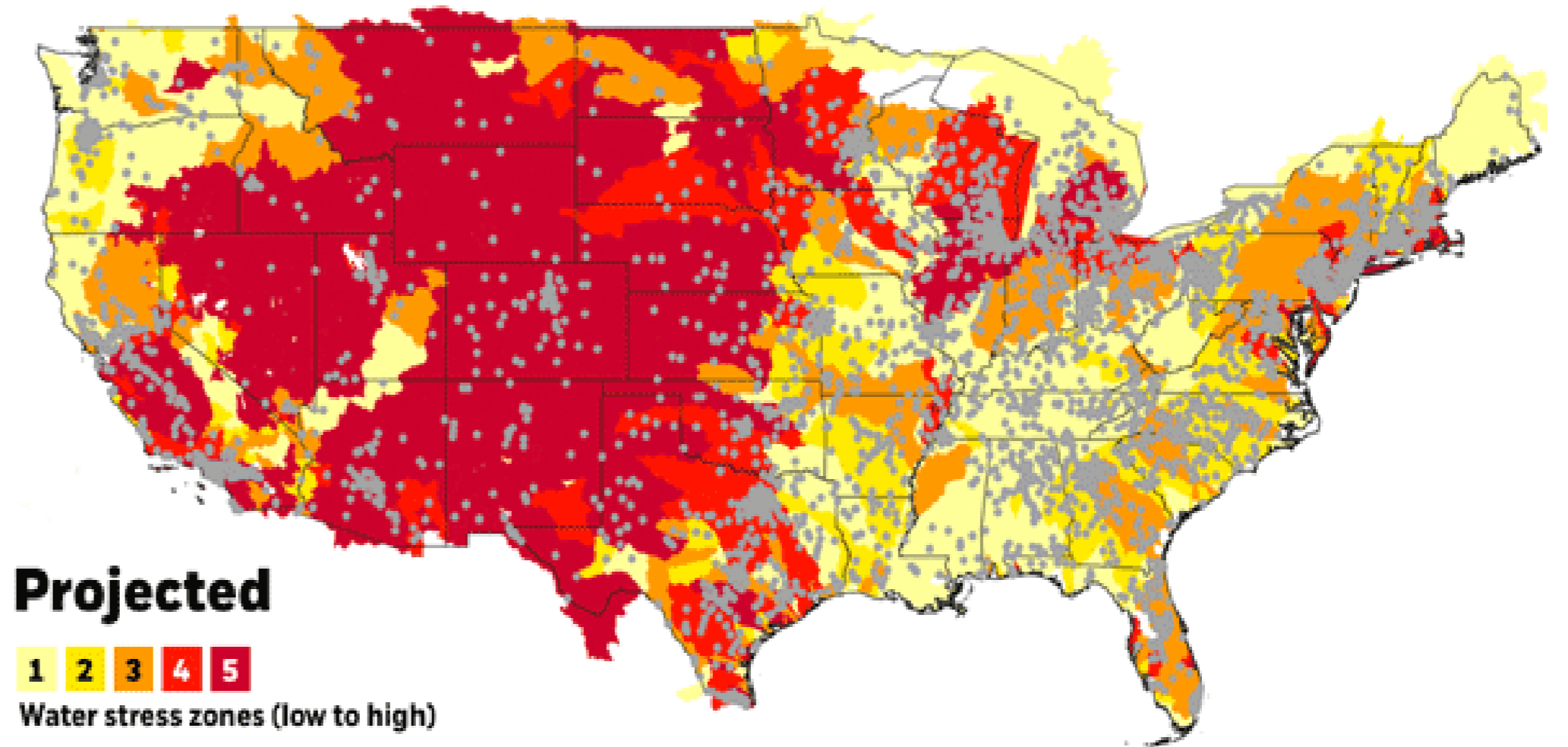
60%

global REIT's high-stress by 2030

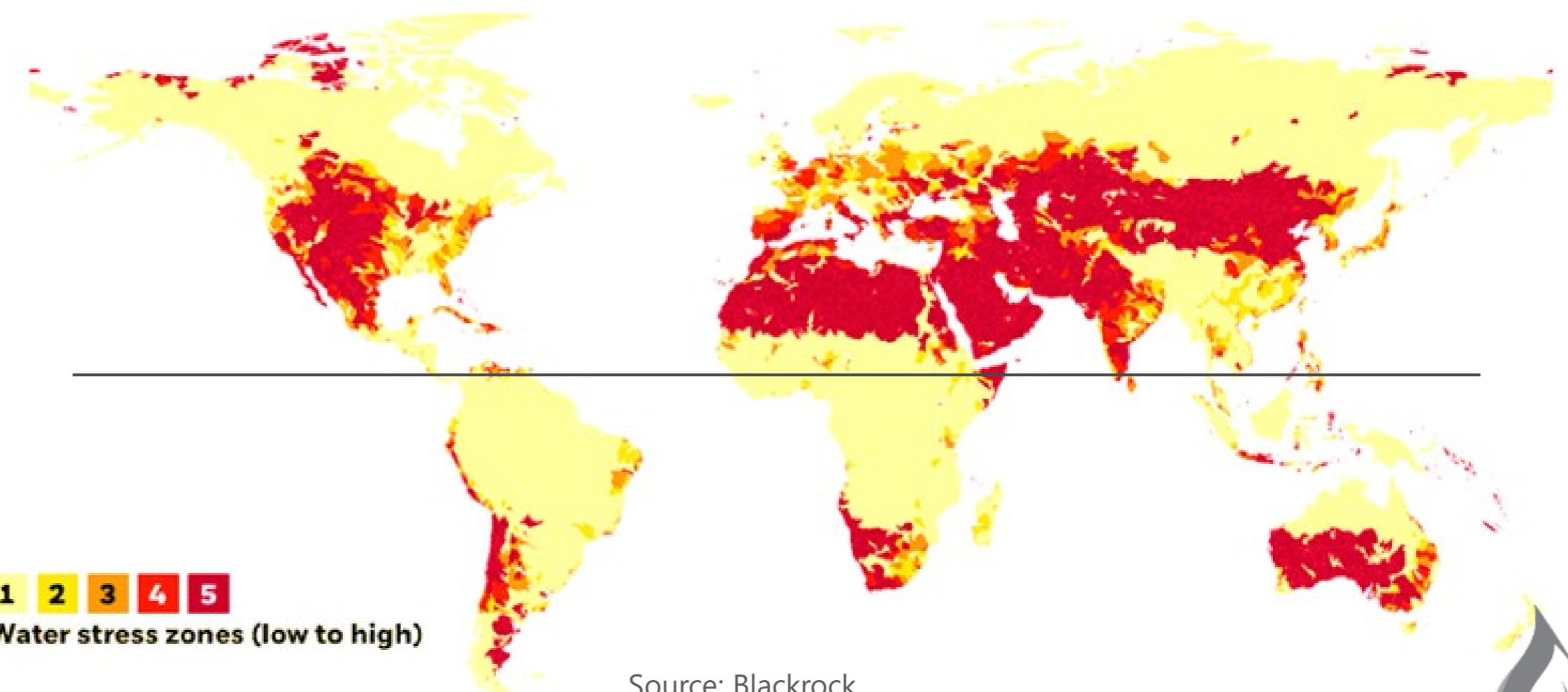
\$425 Billion

reported value of company risks*

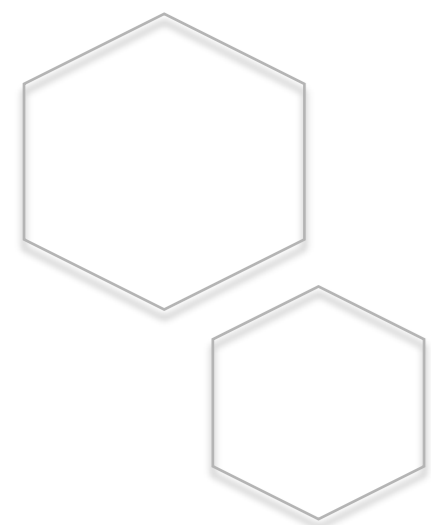
Source: Blackrock



Source: Blackrock



Source: Blackrock



Case Study:

27



Water Footprint: 79 Billion Gallons/Year



"Coca-Cola pledged to become 'a truly water-sustainable business on a global scale' in 2007. Eleven years later, by the standards of the 2008 assessment, **the company still has nearly 99 percent of its water footprint to go.**"

– *The Verge*



Case Study:

28



Cost effective sustainable solutions for companies like Coke

2030 Goals

Water

25%



Green Houses Gas

25%



Water Challenges

- **Water use: 5.8B cases Coke (7.9B Gallons H2O) (2019)**

(Sugar Cane)



+

(Water)



406 Gallons = 1 Gallon of Coke

- **Water Sourcing (plant closings)**
- **Customer protests (negative public relations)**

Genesis Solutions

- Sustainable
- Reliable
- Available anywhere
- Eliminate “legal” issues
- Positive public relations



- Carbon capture technology
- Reduces carbon footprint
- Provides carbonation
- Positive public relations



Case Study:

29



30 Percent of DOD Budget: Water & Fuel Costs



"Demand for drinking water is a constant across all Department of Defense missions, and the **risk, cost, and complexity that go into meeting that demand can quickly become force limiting factors.**"

- Seth Cohen, Ph.D,
DARPA AWE Program
Manager



Case Study:

30



30 Percent of DOD Budget: Water & Fuel Costs

Goal: Find Supply

Water Challenges

Genesis Solutions

Expedition Water



- **Due to contested operations, future logistics not permitted**
- **68 Casualties [WIA/KIA] resulted from water transport (2007)**
- **Water generation capability at point-of-need required**

- Sustainable water source
- Water security
- Water at point-of-need
- Save lives/ensure health
- Lower cost



Base Water



- **102 U.S. Military Bases running out of water**
- **400 active and/or closed bases contaminated water**
 - 149 U.S. bases designated "Superfund" sites
- **\$7,000,000 annual water bill Al Udeid Air Base, Qatar**
- **Public relations catastrophe (i.e. Fairchild AFB)**

- Sustainable water source
- Reliable water
- Water at point-of-need
- Ensure health
- Lower cost
- Positive public relations



Case Study:



Water Cost: Al Udeid Air Base (population 8,000)

Al Udeid Air Base	Genesis Fixed (100K per Day)
Water Price Per Gallon	
\$5.00	\$.009
Amortized Cost (25 Yr)	
Indeterminable	\$340,000
Capitol Expense (CAP EX)	
Indeterminable	\$8.5M
Annual Operations and Maintenance (O&M)	
Indeterminable	\$25,000
Annual Water Cost	
\$7,000,000.00	\$365,000
Annual Savings to Government	
\$0.00	\$6,635,000.00
Percent Cost Savings	
	96%



Case Study:

32

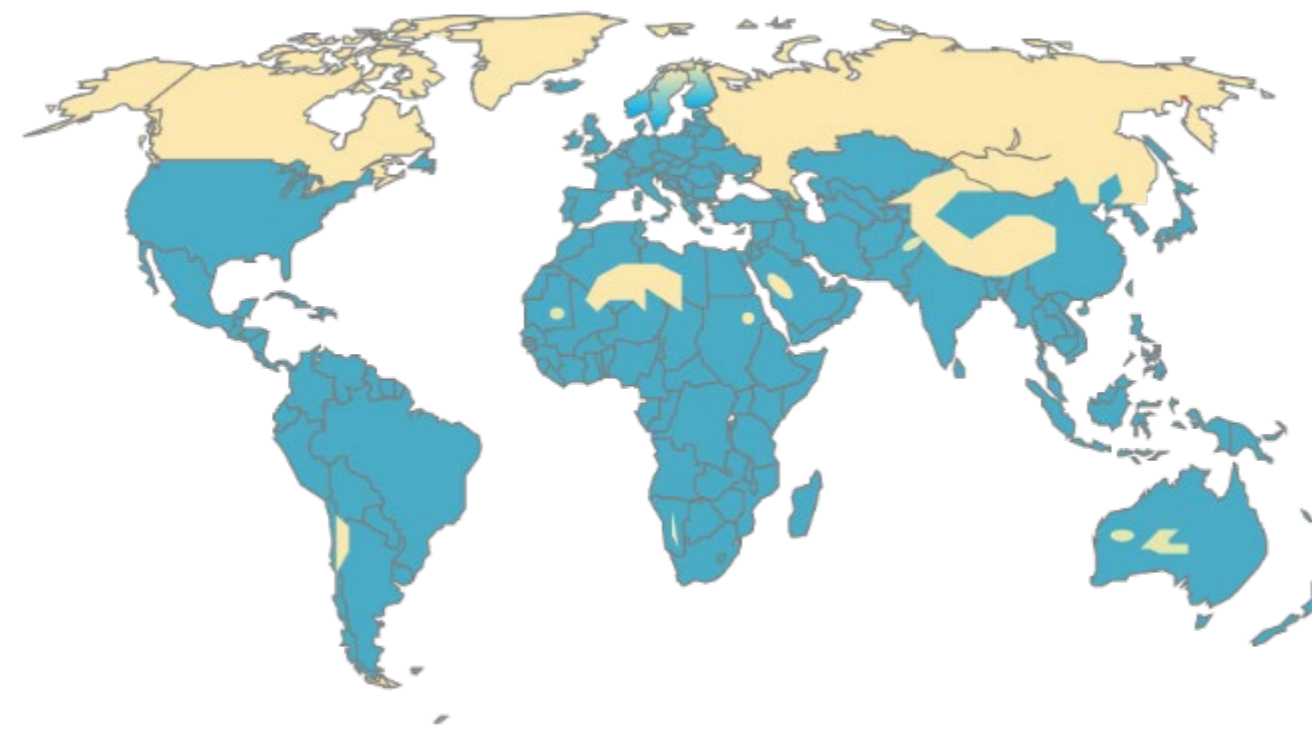


U.S. Commercial Ag losing water sources; 40 percent still wasted

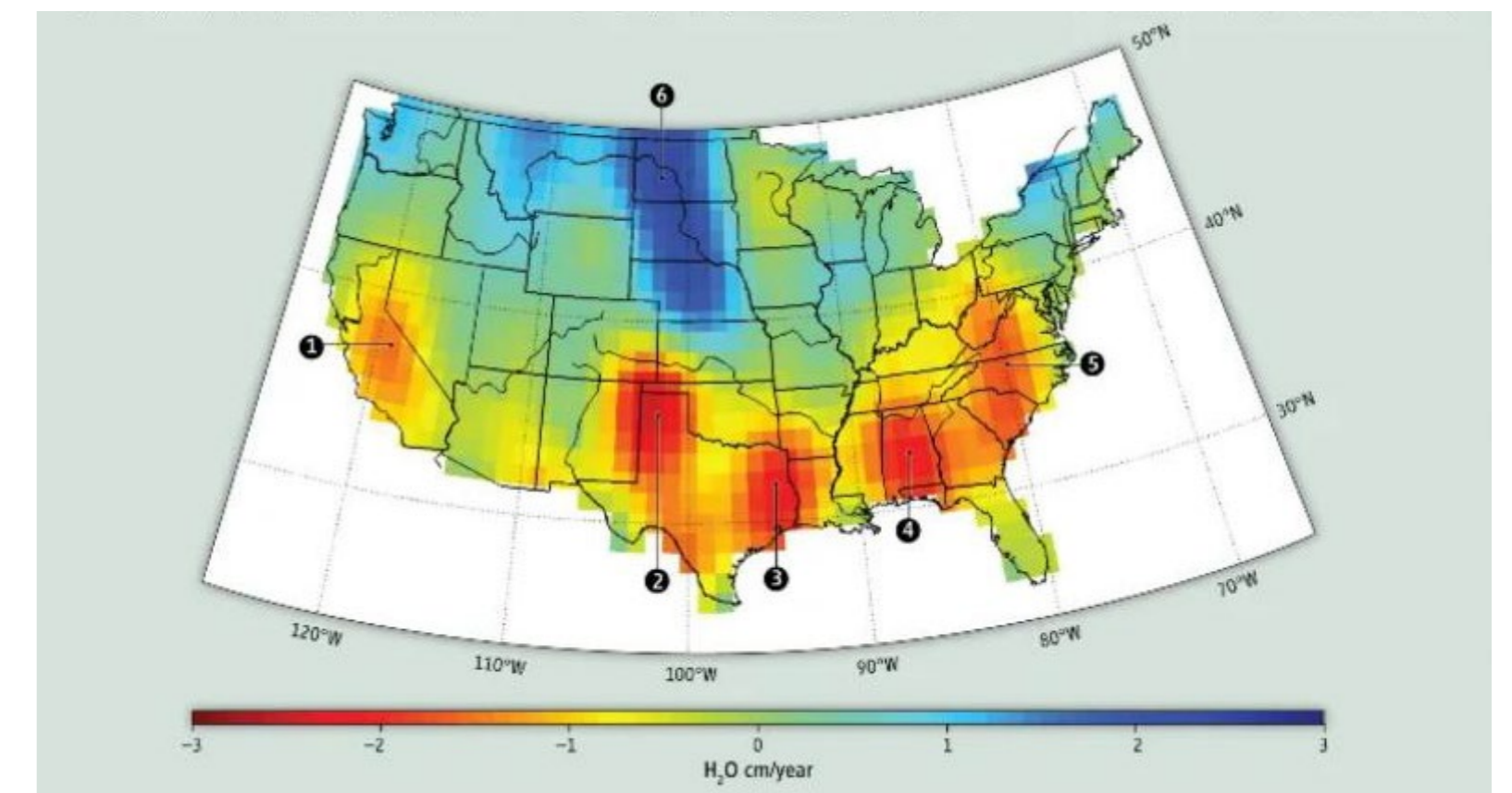


150,000
irrigators
providing
water to
20,000,000
acres

Genesis' water generation regions



Blue indicates operational area based on average humidity and temperature



NASA/GRACE: U.S. Water Hotspots : Drought and agriculture have depleted water reserves across the southern United States in the last decade, as measured by the GRACE satellite mission. Meanwhile, water storage has increased in the flood-prone Upper Missouri River basin. The **six regions are 'hotspots'** where water losses are pronounced

Case Study:

33



U.S. Commercial Ag losing water sources; 40 percent still wasted

Goals

Water



Water Challenges

- **Crops being impacted, driving productivity changes**

(Crops) + (Irrigation) = **40% of Water Wasted**

A diagram showing a row of wheat stalks labeled "(Crops)" followed by a plus sign and a single water drop labeled "(Irrigation)". To the right of the plus sign is the text "= 40% of Water Wasted".

- **Restore 159B gallons water**
- **Water sourcing**
 - Irrigation wells drying up

Genesis Solutions

- Sustainable water source
- Eliminate shocks of drought
- Available anywhere
- Eliminate "legal" issues
- Positive public relations



Green House Gas

30%



- **Green house gas production**
- **Reduce supply chain emissions 30% - 2030**
 - Essential for operations

- Carbon capture technology
- Reduces carbon footprint
- Provides fertilizer
- Positive public relations



Agra Case Study: Deep Dive

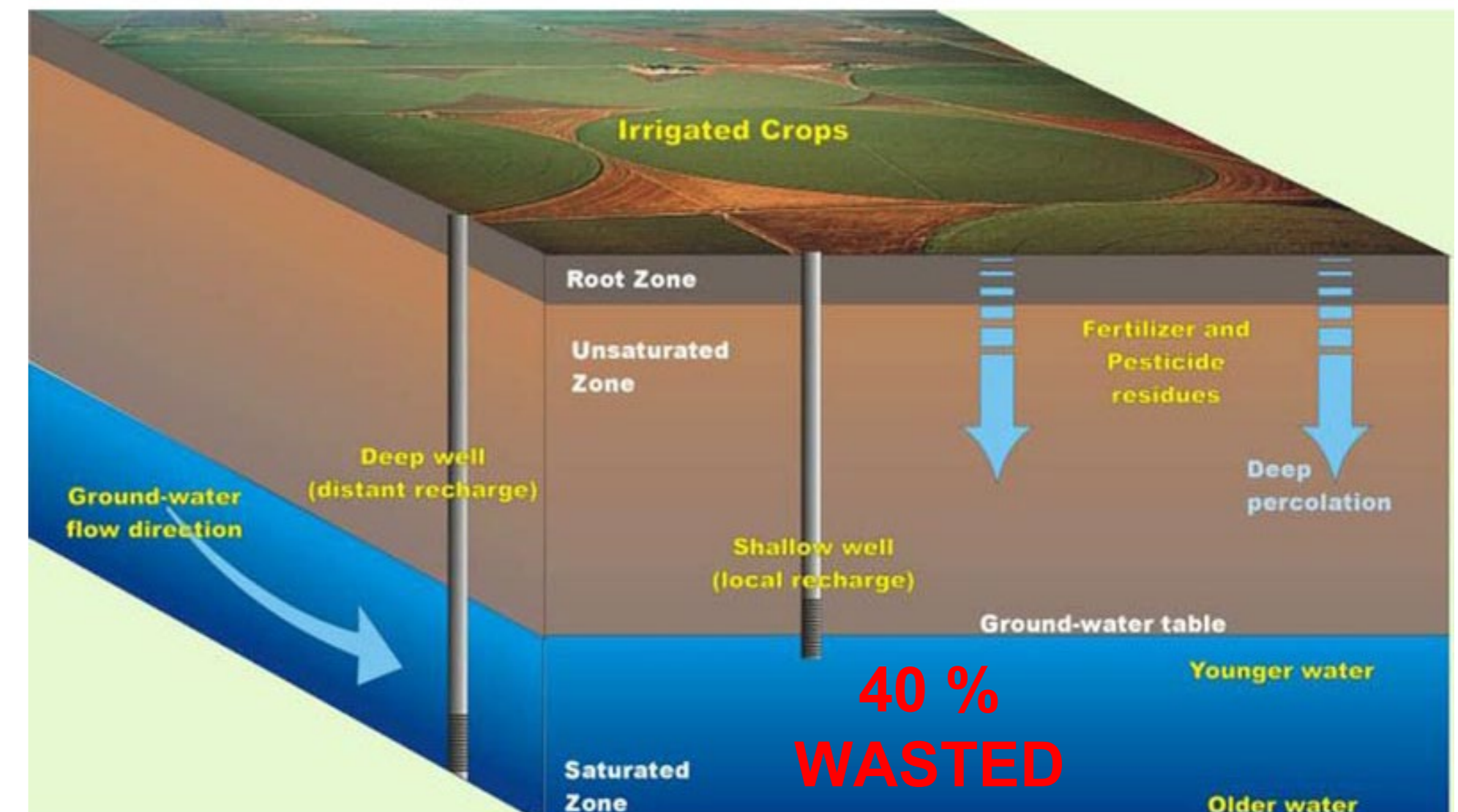
34

Water Usage: 50 acres

BASELINE:

- 168 gal per minute (GPM)
- 1,008 gal per hour (GPH)
- 24,200 gal day
- 170,000 gal week
- 5,080,000 gal month
- **Wasted: 2,032,128 gal per month†**

Over 24,000,000 gal wasted annually...

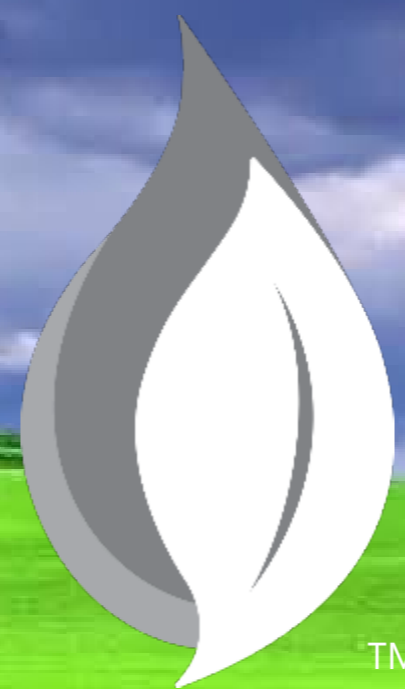


Agra Case Study: Deep Dive

35

U.S. Annual WASTED Irrigation Water: Equivalent to 144 New York cities...





TM

Prepared for the Embassy of
the Republic of Slovenia

Genesis Systems®

Introduction

Water at the Edge™