

Invitation for an Exhibitor and/or a VIP Visitor Delegation to CIAPE 2013- China International Auto Parts Expo. 13th to 15th September, 2013

We are writing to invite you to lead an exhibitor (exporter) or VIP Visitor (buyer) Delegation to attend CIAPE 2013 and we will give you full support, including media exposure before the exhibition, during the exhibition and after the show. We invite your country to be the PARTNER COUNTRY of CIAPE 2013.

For your information, the Ministry of Commerce P.R. China will hold the 7th annual China International Auto Parts Expo(www.iapechina.com) in China International Exhibition Center(old venue) in Beijing from 13th to 15th September, 2013, which attracts 60,000 visitors from over 100 countries while 2,000 exhibitors from over 40 countries including USA, Canada, Germany, France, Japan and Korea, etc. participate. India was the Partner Country for CIAPE 2012. There was a ministerial-level official delegation from the Ministry of Commerce & Industry of India, food festival and fashion show in addition to the big India Pavilion during CIAPE 2012.

About the Chinese exhibitors, the Ministry of Commerce is very strict in selecting participating companies from China . The Ministry of Commerce selects only the top Chinese suppliers to exhibit at the show. In other words, only selected auto parts manufacturers from the 12 state approved production bases of automobile and auto parts industries in China: Changchun, Chongqing, Taizhou, Shanghai, Wuhan, Xiamen, Wuhu, Tianjin, Hefei, Guangzhou, Baoding, Liuzhou all participate, each occupying more than 1000 square meters of show space. Only selected Chinese auto parts manufacturers with the annual domestic sales volume of more than 10 million Chinese yuan RMB or the export volume of more than 1 million US dollars are eligible to participate in the exhibition as exhibitors.

We will give the delegation (exhibitor and visitor) the following honors:

1. We will invite the delegation (exhibitor and visitor) to attend the welcome banquet for the VIP exhibitors and visitors on the evening of 12th September 2013, hosted by H. E. Mr. Jiang Yaoping, Vice Minister of Commerce, venue: Great Hall of the People, Beijing.
2. We invite the delegation to attend the Opening Ceremony of China International Auto Parts Exhibition on the morning of 13th September 2013, hosted by H. E. Mr. Jiang Yaoping, Vice Minister of Commerce, Venue: China International Exhibition Center (old venue), Beijing . The VIPs of the delegation will enjoy the honor to stand on the stage with the VIPs.
3. We will do the International Auto Parts Buyer-Seller Meet during CIAPE 2013, venue: China International Exhibition Center (old venue), Beijing . We will invite Chinese speakers, Chinese attendees, provide the conference room, facilities, etc. free of charge.
4. For both exhibitors and visitors, we offer matchmaking services. As soon as some companies have registered with you, please let us have their detailed information like the questionnaire below or more details. For each company, we will find at least 10 partners for them out of the 7000 recommended Chinese auto parts manufacturers by the Ministry of Commerce of China .
5. We can arrange for the VIPs of the delegation(option: with a shortlisted delegation) to have a separate meeting with H. E. Mr. Jiang Yaoping, Vice Minister of Commerce, venue: Great Hall of the People, Beijing and Mr. Zhang Ji, Director-general of the Department of Mechanic, Electronic and Hi-Tech Industry, The Ministry of Commerce of the People's Republic of China.
6. We can arrange for the delegations(exhibitor and/or visitor) to visit a local auto manufacturing factory or auto parts factory(like Hyundai or Foton in Beijing or the Great Wall in Baoding , Hebei province).
7. The press release of the delegation can be recommended to the partner media cluster of over 100 media before, during and after the show.
8. An interview can be arranged before, during and after the show for the head of the delegation and/or the group in general.
9. For the exhibitor delegation: We will give 30% commission or discount for the group exhibitors on the basis of all the published rates of participation.
10. For the VIP Buyer Delegation: All the members of the VIP Buyer Delegation will enjoy free accommodation and transportation from hotel to the exhibition center in Beijing for 2

nights from 13th to 15th September 2013 during CIAPE 2013 if the list is provided to us by the end of July 2013. If the buyer delegation consists of 30 companies or more, the round-trip international airplane tickets to Beijing will be provided for the leader of the delegation.

For any questions, please do not hesitate to contact us.

Please note: all the services we will provide are free of charge!

The suggested itinerary of your business delegation is as follows:

Day 1: 12th September 2013(Thursday):

Arrival in Beijing

Evening: Attend welcome dinner in the Great Hall of the People, hosted by H. E. Mr. Jiang Yaoping, Vice Minister of Commerce.

Day 2: 13th September 2013(Friday):

Morning: Attend the Opening Ceremony of China International Auto Parts Expo. and visit the exhibition.

Afternoon: Attend the International Buyer-Seller Matchmaking Meeting

Day 3: 14th September 2013(Saturday):

Visit China International Auto Parts Expo.

Day 4: 15th September 2013(Sunday):

Morning: Visit CIAPE

Afternoon: Meeting with the Ministry of Commerce

Day 5: 16th September 2013(Monday):

Visit the factory, Departure

Kontakt person:

Ms. Zhang Yazhu

Vice Chairman

Organising Committee of China International Auto Parts Expo.

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