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ICBUILD INTERNATIONAL MISSION to São Paulo, BRAZIL for SMEs from the Sustainable Value Chain



GOOO¹ GREEN Brazil, EU-Brazil business conference and networking event

Exploring international synergies for green transition and sustainable development of built environment in Brazil

In collaboration with



Date: 4 April 2024

Venue: CTE - Centro de Tecnologia de Edificações (Building Technology Center) https://cte.com.br/en/about-us, https://cte.com.br/casa-cte/

Rua Pascoal Pais, 525 - 13º andar Brooklin | São Paulo - SP

Agenda:

8.00 - 9.00 Registration 9.00-9.15 Welcome addresses:

- Vladimir Gumilar, CSS, presenting ICBUILD European Strategic Cluster Partnerships, a collaboration agreement with Brazil stakeholders, and agenda of the day
- Alexander Hlebanja, president of SLOBRAZ
- 9.15-9.30 Keynote addresses:
 - Marcio Antonio Magalhães, IBICT-EEN Brazil;
 - Giada Platania, Head of international affairs unit Sicindustria/EEN Italy
 - Jean Pierre Vonarb, Minister Counsellor Deputy Head of Mission, Embassy of Slovenia to Brazil
 - Roberto Sannasardo, Energy Manager of the Sicily Region Government, Regional Department of Energy and Public Utilities

















9.30 -11.00 EU-Brazil business conference with the key stakeholders of the Brazilian building sector: construction associations, developers, certification offices as well as the representatives of the ICBUILD countries's representatives.

Speakers:

- Beatriz Luz, <u>Exchange for Change Brazil</u>, presenting Brazilian road to a circular economy and Brazilian Circular Hot Spot 2024
- Filipe Faria, <u>GBC Brazil</u> positive numbers and market growth regarding green-certified buildings
- Adriana Hassen, Frederik Purper, <u>CTE Centro de Tecnologia de Edificações</u> (Building Technology Center)
- Marcio Antonio Magalhães, IBICT / <u>EEN Brazil</u>
- Marco.Quirino (tbc), <u>ENRICH in LAC</u>, European Network of Research and Innovation Centres and Hubs in Latin America and the Caribbean
- <u>IBRIC</u> Instituto Brasileiro de Autorregulação no Setor de Infraestrutura (Brazilian Institute of Self-regulation in the Infrastructure Sector)
- Elisabeth Kasznar Fekete / Kasznar Leonardos, *IPR management in Brazil key insights*
- Julia Morovan, Science and Technology Attaché in São Paulo / Ministry of Foreign Affairs and Trade of Hungary

11.00-11.15 Coffee break

11.15-12.00 SME pitches (brief presentation of companies attending the mission) @2 minutes

12.00-12.30 Coffee break, finger food

12.30-13.30 B2B meetings are planned for 15 or 20 minutes each, depending on the number of organisations. Information on businesses and other organisations attending the conference will be provided to book B2B meetings in advance. A list of companies from ICBUILD's mission to Brazil is presented in the attachment.

13.30 End of the conference

Optional agenda for participants interested in visiting Parque Global: 13.30-14.00 Transfer to Parque Global 14.00-16.00 Visit Parque Global, with networking, hosted by BENX's CSO, Parque Global developer. 16.00-17.00 Transfer to hotel Transamerica/Berrini.

Details will be provided for participants noting this in the registration form. A suggestion will be made to continue networking at dinner, with costs to be paid by participants.

















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List of companies and clusters of ICBUILD mission to Brazil

More information will be shared with partners in Brazil, interested in B2B meetings.

	Name and		
Country	Surname	Organisation	One-paragraph description and objectives of attending the mission
Slovenia	Franc Matjaž (Tičo) Zupančič	Avitel Sonce, d.o.o.	Implementing new sustainable construction methods, based on wood and biobased materials. Assemble and disassemble (=reusable) from fully industrially produced modules, including all the installations. Buildings are placed in a smart village, meant as a blueprint of a smart village as defined in the European Parliament, to be rolled out in Europe and the world. Objective: Connecting Brazilian companies and institutions with European value chains. We are looking for partners to be the "concept holder" for the region, to develop and serve the market for the method in Brazil and neighbouring countries.
Slovenia	Edo Sternad	4infinity, Rok Sternad, s.p.	4infinity is a young company that brings together experienced experts in the organisation and delivery of international hybrid events, digital collaborative environments, knowledge transfer and consultancy in the field of green transition and digitalisation of business processes, focusing on the built environment of the future. Objective: Connecting Brazilian companies and institutions with European value chains
		Cresco innovation	Cresco Innovation is an innovation management company specialised in international cooperation, internationalisation of EU companies and providing them access to international markets. We help EU companies with project and business development, funding and organisation of innovation-oriented trade missions. Objective: To connect with local partners who are also into the internationalisation of Brasil-based businesses, who are looking for
Slovenia	Jure Tomc	d.o.o.	international partners for R&D projects, who do local market access activities in Brasil and















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			could become our partner, to meet people who can support EU companies in Brasil regarding regulatory, compliance and legal work.
Poland	Tomasz Nowek	Aluco System Sp. z o.o.	Skylight and smoke exhoused systems` producer using nanogel technologies to minimize heat loss. https://aluco.com.pl/en/
			Consulting, design and implementation of power systems, building automation systems
Poland	Przemek Piątek	IT Control	buildings, security systems, electrical and teletechnical installations. <u>https://www.it-control.pl/</u>
	Mirosław		Manufacturer of fillings for roof skylights using aerogel technologies. https://eurojet.com.pl/
Poland	Szczepaniak	EUROJET Sp. K.	
			Product family: constructing and renewing of wall cladding and pavement. EZ wall cladding and pavement is a thin layer technology for covering and protecting indoor and outdoor walls, floors, pavements, built-in furniture, basins, etc. It is a green solution, material and labour efficient, and extra resistant. We intend to find cooperating partners in the field of green
Hungary	Attila Nemeth	PIXEL-DEKOR Kft	building materials and technologies.
Hungary	Dr Reka Márkus	SR Concept Kft	We are architect experts focusing on smart and green architecture. Funded in 2009. Wide range of experience in forensic expertise. We intend to find cooperation partners in the field of construction surveillance.
Hungary	Agnes Vari	Ambisza Kft	Ambisza's purpose is to construct healthy and sustainable facilities and make widespread healthy living. We wish to develop our "affordable and environment-friendly living" branch through our designs, construction works and retail activity. We have our material technology already available in the Hungarian market. We intend to find cooperating partners in the field of green building materials and technologies.
Hungary	Márkus Gábor	MG Epitesz Kft	We are architect designers focusing on smart city planning. We intend to find cooperating partners on the field of smart building technologies.
Italy	Paola Pannuzzo	ITS Engineering	Company operating in the field of infrastructure design, construction, and monitoring https://its-engineering.com/
	Giovani Gaspar		
	Viera		
	Marco Antonio		Company operating in the field of hydrogen solutions for energy production and smart mobility
Italy	Attisani	CTS H2	https://www.ctsh2.com/
	Vincenzo		Company operating in the field of energy efficiency, renewable energy, buildings construction
Italy	Torregrossa	EnneTi	and photovoltaic systems https://www.enneti.it/









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			А	company operating in the field of wooden structures and buildings design and construction
Italy	Teresa Awara	In Legno Italia	ht	ttps://www.inlegnoitalia.net/ +
			Co	ompany operating in the field of wooden structures and buildings design and
Italy	Teresa Awara	Gli Ingegneri del Leg	gno co	onstruction https://www.ingegnerilegno.com/

Other businesses represented by their clusters (briefly)

Construction cluster of Slovenia representing:

	Vladimir	RIHTER montažne	RIHTER is a producer of wooden prefabricated houses, interested in technology transfer.
Slovenia	Gumilar	gradnje d.o.o.	https://www.rihter.si/
		EKSTERA d.o.o.	The mission of Ekstera d.o.o. is to provide companies with the best solutions with the help of the
			circular economy by offering comprehensive assistance to companies in handling waste and
			developing useful products from waste, specialized in valorisation of waste generated in steal
	Vladimir		industry, but also other.
Slovenia	Gumilar		https://www.ekstera.si/sl/
		A STAR d.o.o.	Specialists in providing advanced dehumidifying, Eco-drying and hygiene solutions through our
			product line Sollstar, in the form of high-tech drying cabinets and locker systems.
Slovenia	Jure Tomc		https://sollstar.com/ www.ecowin-pro.com
		TERMIT d.d.	TERMIT d.d., a mining company for the production and processing of silica sands and the
			production of auxiliary casting material for foundries and ironworks. Solutions and innovative
	Vladimir		technologies for the needs of casting, civil engineering, and management of sports facilities and
Slovenia	Gumilar		grass areas.
Slovenia	Jure Tomc	Moxture d.o.o.	Advanced dump and mold solutions for buildings.
		Microbium d.o.o.	Detection and elimination of microbes in industry, drinking water, technical and wastewater.
Slovenia	Jure Tomc		https://www.microbium.si
		InnTe d.o.o.	Kinetic reactor technology is a global breakthrough in water treatment, recognized with
			Slovenian Government Letters of Confirmation and Support. Technology is part of the national
			long-term development strategy and smart specialization. Kinetic Reactor technology is based on
	Vladimir		the principles of diffusion, gas exchange, oxidation and reduction.
Slovenia	Gumilar		www.innte-kinetic.com









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ECODOMUS cluster representing:

Italy	Federica	Ascot International	Company operating internationally in the sector of power energy and hybrid technologies
	Fernandez		https://www.ascotinternational.com/

SIPH representing:

1			
			BIKO-SERWIS - BULK & POWDER INDUSTRY EXPERTS
			The Biko-Serwis company produces steel structures, machines, process and storage tanks and
			develops technologies for the processing and processing of bulk materials and powders. Biko-
			Serwis is one of the most developed companies in innovative engineering in Poland. Products
			and technologies are tailored directly to the type of industry, the type of processed
			material/raw material and a specific process or specific industrial application. Fields of
		Biko Serwis	application: cement and lime industry, construction and road industry, energy and fuel
Poland	Joanna Makuch		industry.
			4INDUSTRY has been supplying the industry with equipment and auxiliary materials to maintain
			the continuous operation of the production plant for over a decade. We are a dynamic team of
			specialists in the field of filtration and transport of loose and fine-grained materials. Our goal is
			to provide the highest quality components at competitive prices. Our experienced sales
			engineers and our research development department constructively implement specialised
			industry requirements. We offer spare and consumable parts: filter cages for dust collectors,
			and filter bags. Elevator buckets, aeration fabrics, rotary pipelines, knife gate valves, screw
			conveyors, dust extraction pipelines, pneumatic transport systems and other industrial
Poland	Łukasz Porębski	4Industry	solutions.

Cluster DUNDJER (represented by CCS)

			Investment construction company VAGRES ENGINEERING (est. 1996.) is a company with rich	
			domestic and international experience in the field of design, engineering, consulting, and	
			supervision. Respecting architectural values and constantly improving projects with new	
			technologies, we have achieved notable results in both domestic and foreign markets. In	
			addition to the Serbian market, the company is also present in the Russian, Swiss, and French	
Serbia	Vladimir Gumilar	VAGRES	markets, as well as in the countries of the region.	











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			Real estate company buys old buildings and apartments, redecorates them, renovates them in
			terms of energy efficiency, and sells or rents with new added value. We are offering: project
			cooperation in Research & Development, Staff exchange. We are searching for investment,
Serbia	Vladimir Gumilar	APARTMANI DUSICA	Joint venture, and Foreign Direct Investment(s).
			Catering. The company supplies workers at construction sites with catering and organizes
Serbia	Vladimir Gumilar	DIJALOG	celebrations and anniversaries for construction companies.

