

I FEEL
SLOVENIA

Empowering business

GREEN.
CREATIVE.
SMART.



FILE NAME
185098
00000000

LAST NAME
0000000

- BASIC INFORMATION
- ORGANIC PROSTHESES
- IMPLANTED CHIP
- SOFTWARE

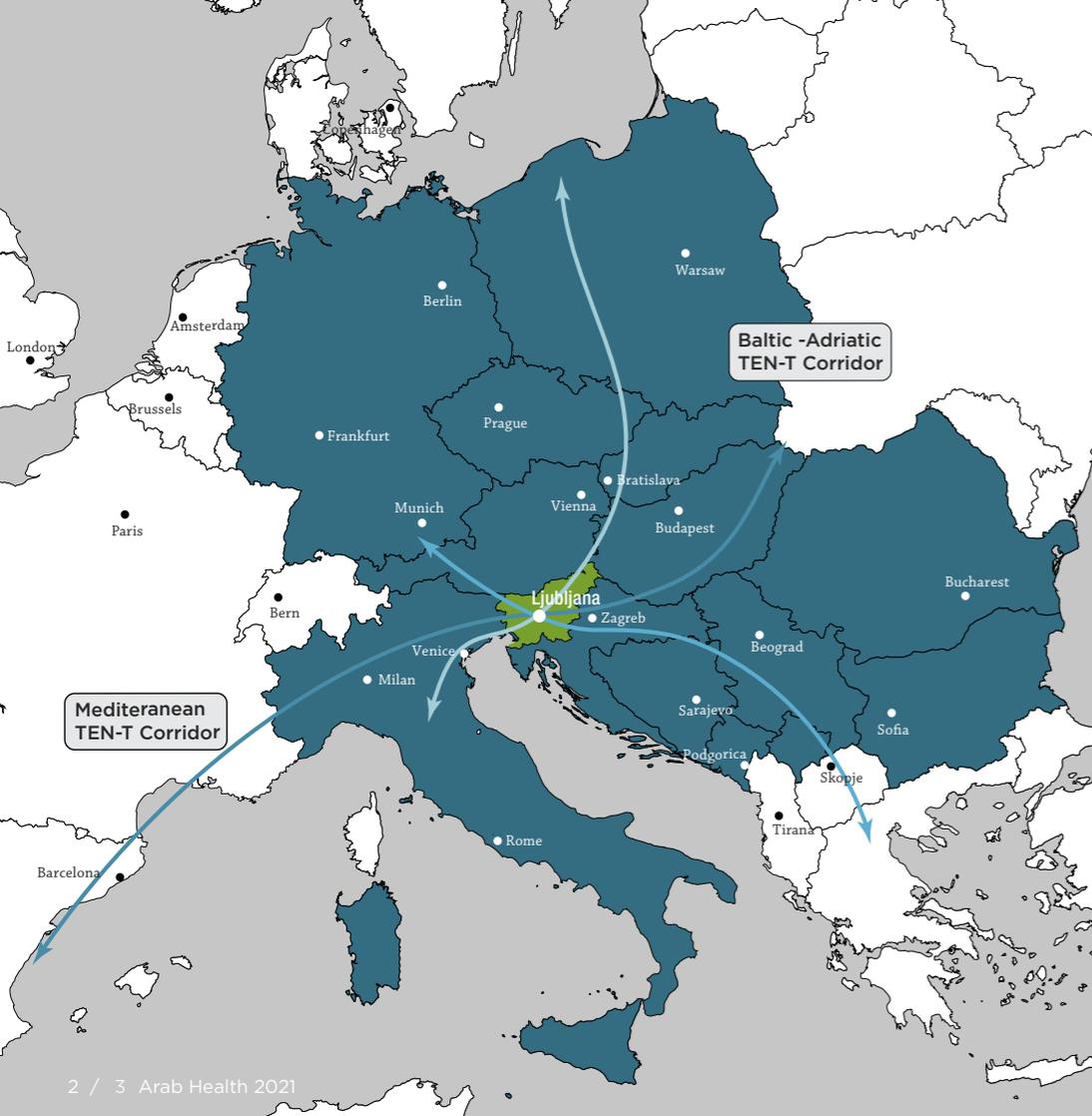


SLOVENIA'S HEALTHCARE SOLUTIONS

Arab Health 2021

03-08017312915
R-0802029802/13133
T-1020221/81809





- **CAPITAL:**
LJUBLJANA
- **SURFACE AREA:**
20,273 km²
- **POPULATION:**
2.07 MILLION
- **CURRENCY:**
EURO
- **INTERNATIONAL CALLING CODE:**
+386
- **TIME ZONE:**
GMT/UTC +1
- **MEMBER OF THE OECD SINCE 2010**



Tomaž Kostanjevec, DSc
CEO
SPIRIT Slovenia Business
Development Agency

MEET THE INNOVATORS OF TODAY AND TOMORROW

Technology and the healthcare industry have gone hand in hand for many years. Consistent innovation, advances, knowledge, research, curiosity and constant searching for creative solutions in the medical field have saved millions of lives and improved many others.

Since technology continues to improve and is therefore answering the challenges of today's needs, healthcare products are becoming more and more personalised to individual patients. The healthcare industry is aware that high-tech and tech-driven solutions are possible only by combining different technologies: artificial intelligence, virtual reality, nanotechnology, robotics, 3D-printing and many more.

At SPIRIT Slovenia, we are proud and honoured to introduce to you this year's 11 exhibitors from Slovenia. Meet their wide range of smart solutions that are driven by innovation, measured to the highest quality standards and addressing patients' needs.

The Slovenian medical technology sector might be characterised as small, but there are many top experts in niche segments. Their achievements and success are transforming the healthcare landscape worldwide. We are proud to introduce you to the leading Slovenian healthcare manufacturers, researchers, innovators of today and tomorrow. At SPIRIT Slovenia, we do our best to help them get noticed and recognised for their exceptional healthcare innovations and achievements that will bring them new business opportunities in the Middle East.

FACTS ABOUT SLOVENIA

One of the fastest growing CEE countries



- **Estimated GDP growth for 2021:** 4.7% (European Commission, Winter 2021 Economic Forecast)
- **Estimated GDP growth for 2022:** 5.2% (European Commission, Winter 2021 Economic Forecast)
- **Export of goods in 2020:** EUR 32.892 billion
- **TOP Export partners in 2020:** Germany, Italy, Croatia, Austria, Switzerland, France, Poland
- **Import of goods in 2020:** EUR 32.023 billion
- **TOP Import partners in 2020:** Germany, Switzerland, Italy, Austria, Croatia, China, Hungary
- **22nd most developed country** (Human Development Index 2019, UN)
- **11th safest country** (Global Peace Index 2020)
- **14th in the quality of life** (Numbeo Quality of Life Index 2021)
- **9th least polluted country in the world** (Numbeo Quality of Life Index 2021)
- **Strong public healthcare system** (Life expectancy at birth: 81 years, Human Development Index 2019, UN)

SLOVENIAN HEALTH CARE PRODUCTS AND DEVICES

- high quality products at fair pricing

MORE THAN
 **12,370**
EMPLOYEES

 **200+**
SECTOR COMPANIES

GENERATED
 **EUR 3.0 bn.**
IN REVENUES IN 2019

TOP EXPORT PRODUCTS FROM SLOVENIA

- #1 MEDICAMENTS
- #2 MEDICAL INSTRUMENTS
- #3 LASERS

TOP EXPORT MARKETS

- #1 SWITZERLAND (34 %)
- #2 RUSSIA (7 %)
- #3 GERMANY (7 %)

GLOBAL LEADERS IN

- control systems for proton therapy
- solutions based on preventive
- genetic testing
- award winning laser systems in medicine
- generical pharmaceuticals

OPPORTUNITIES FOR FOREIGN PARTNERS

- technologies for immunomodulation
- technology platform for the cell therapy products
- smart systems for disabled people

FOREIGN COMPANIES BENEFIT FROM

HIGH FLEXIBILITY, PRODUCT CUSTOMIZATION & WHITE LABELING, ENGINEERING EXPERTISE, AS WELL AS HIGH PRODUCT QUALITY AT FAIR PRICING **WHEN WORKING WITH SLOVENIAN SUPPLIERS.**

SLOVENIAN ADVANTAGES



STRATEGIC GEOPOLITICAL POSITION
MERGING MARKETS OF EAST AND
SOUTH-EASTERN EUROPE



EXCELLENT TRANSPORT AND
LOGISTICS SERVICES

› ABOUT THE COMPANY

Dagri inženiring d.o.o. is a Slovenian company with 30 years of tradition in the field of medical equipment for operating theatres. During this time, we have also developed a wide range of products, customised for different projects. The main products are control panels, video panels and workstations, LCD panels and clocks for operating theatres. The newest developed product is DAGRI's Video and Audio Management System for operating theatres which helps medical staff easy to operate with video and audio signals like routing, recording, streaming and control of medical equipment.

› MAIN PRODUCTS

- Control panels for operating theatres
- Video panels for operating theatres
- PC workstations for operating theatres
- DAGRI's Video and Audio management system for operating theatres
- LCD panels for operating theatres
- Digital clocks and elapsed time for operating theatres



› ABOUT THE COMPANY

CARETRONIC is an experienced manufacturer of the world's most advanced IP nurse call system NurseCare. The company has been present on the market since 1991 with its roots in 1962. Caretronic's main activity is providing advanced information and communication solutions for hospitals and other healthcare organisations. Extreme flexibility and the constant adaptation of products to local market needs have enabled Caretronic to grow quickly and the company is already present on more than 25 international markets worldwide.

› MAIN PRODUCTS

- **NurseCare** NurseCare is an intelligent **IP-based nurse call system** and represents the most innovative version of nurse call systems in the world by **combining a nurse call system with e-nursing documentation** on one touch-screen room device. The system can be **integrated with the existing hospital information system**, making hospitals paperless, smart and increasing the level of health care. Customers can choose between wired and wireless versions of the nurse call systems, making it easier for installation in any type of building stage. This unique solution on the market also includes fall prevention and an RTLS system with various wireless sensors in order for healthcare personnel to receive alerts with the location of a call prior to the crisis situations that patient falls can lead to.
- The alerts from the nurse call system can be sent to large **InfoTab** LCD corridor displays, which can also display information and news from the hospital in the event of no active call, or to **iNurse** - the world's most versatile smartphone application for nurses.



Wireless nurse call system with fall prevention and RTLS

Integration of various IT systems within hospital

NurseCare - world's most advanced IP nurse call system with integrated e-nursing documentation

› ABOUT THE COMPANY

Iskra Medical is a leading manufacturer of medical devices for physiotherapy, rehabilitation, and aesthetic medicine. Currently, our production assortment includes the Functional Magnetic Stimulation (FMS), Capacitive Radiofrequency (CPT), Electrotherapy, Ultrasound therapy, Vacuum therapy and Laser therapy, Pressure – Lymph Drainage.

› MAIN PRODUCTS

▪ TESLA Former – Functional Magnetic Stimulation

TESLA Former is the most concentrated, the most targeted and the most effective device for body forming on the market. It uses a magnetic field that propagates through clothes and skin inside your body. It works by triggering motor neurons and exciting muscle contractions. It gives you the feeling of a high-intensity workout. KEY BENEFITS: Forms your body, Muscle mass growth and strengthening, Sports injuries, Helps you stay in shape, Butt lifting, Fixes your posture

▪ FMS Care – Functional Magnetic Stimulation

The FMS Care device was developed for treating weakened muscles and urinary incontinence by using the special Functional Magnetic Stimulation (FMS) technology. It can be used for Rehabilitation, Urogynaecology, Sports Medicine and Neurophysiotherapy.





Hall 1 – H1.C10

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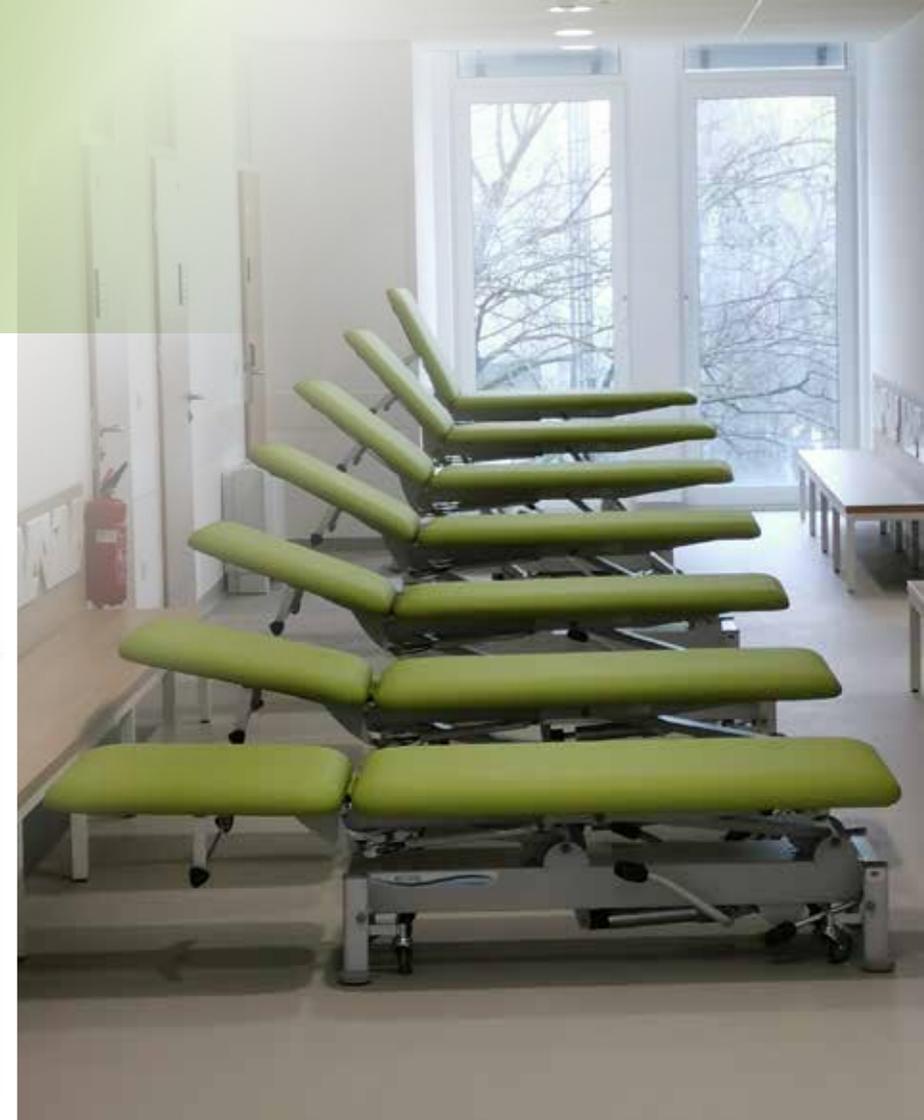
› ABOUT THE COMPANY

KOVAL is a family company with more than 25 years of tradition. Our core activity is the production of medical equipment, which includes the production of treatment tables and chairs, walking, transfer and shower trolleys, and care and hospital beds.

We are proud that we personally develop and produce our products using high-quality materials and our own production capacities; we strive to meet all the requirements of the applicable modern care in retirement homes, hospitals, outpatient clinics and health resorts, as well as the requirements of home care. All of our products are thoughtfully designed and produced pursuant to the applicable standards.

› MAIN PRODUCTS

- examination – treatment tables
- shower trolley
- walking trolley
- transfer trolley
- stretchers
- nursing beds
- hospital beds



Mediblink®

medical devices

Hall 1 – H1.C10

MEDIBLINK d.o.o.

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www.mediblink.com

› ABOUT THE COMPANY

Mediblink specialises in the development and manufacture of high-quality medical devices. Our products include the most sophisticated technology for the best user experience. Our product portfolio includes Nasal Aspirators, Nebulisers, Thermometers, Blood Pressure Monitors, Pulse Oximeters, Cold/Hot Packs, Heat Patches, Diagnostic Tests and other medical devices. Mediblink products are available mainly in pharmacies, drug shops and baby shops.

› MAIN PRODUCTS

- The **Mediblink Nasal Aspirator 2-in-1 M400** is unique, because it is the only aspirator in the world which can be used by mouth or with a regular household vacuum cleaner. It is easy and safe to use, easy to clean and disinfect, and independently tested.
- The **Mediblink Electronic Nasal Aspirator M420** has the highest suction power among all electronic nasal aspirators on the market. It has a music function with 12 melodies, working as a baby distraction during use.
- The **Mediblink Compressor Nebulizer Panda M460** has the best performance on the market, with a very small aerosol size (MMAD 2.3 µm) and very high aerosol penetration rate (PORR 90.2 %). It includes a special silencer patent, which reduces the volume to a minimal level (57 dB).
- **Mediblink Blood Pressure Monitor M540** has 7 technologies, including AFib technology for early stroke prevention, GENTLE-Tech™ technology for gentle and silent measurement, and Measurement During Inflation technology (MDI).
- **Mediblink Cold/Hot Packs**, made out of beads, are the most flexible and the safest cold/hot packs on the market.



Check out
VIDEO!



MESI

Simplifying Diagnostics

Hall 1 - H1.C30

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www.mesimedical.com/



reddot design award
winner 2018



› ABOUT THE COMPANY

Focusing on simplifying diagnostics, MESI helps clinicians discover diseases in the early stages with the purpose of providing all patients with timely and successful treatment. With strong in-house research & development and a certified production facility, MESI is a trustworthy provider of connected diagnostic devices for individual practices, hospitals, and home care globally. MESI technology shifts the focus from descriptive (what happened?) and diagnostic (why did it happen?) to predictive analytics (what will happen?).

› MAIN PRODUCTS

- The **MESI mTABLET diagnostic system** is a comprehensive system of **diagnostic modules (ECG, SPIRO, ABI, TBI, BP, SPO2), patient records** and **medical apps** all in one system. The specifics of the medical environment were taken into consideration during the development process, resulting in the portability and flexibility of the device. MESI mTABLET can be effortlessly integrated into any type of workflow, from big hospital systems to assisted homecare: all measurement data is automatically synchronised with the built-in electronic medical records, enabling immediate specialist consultations through the safe share option and patient trend graph analysis at any time.
- The **MESI ABPI MD** is used for early detection of **Peripheral Arterial Disease** by measuring the **Ankle-Brachial Index**. The fully automated measurement takes only 1 minute, providing comfort to the patient and reliable diagnostic result to the healthcare professional. Due to the patented 3CUFF™ technology and PADsense™ algorithm, a reliable diagnostic result is guaranteed even in patients with low arterial perfusion. The obtained result provides a clear indication for patient treatment to prevent serious consequences, such as gangrene, leg amputation, heart attack or stroke.

MESI ABPI MD



MESI mTABLET



PHARMA G

Hall 1 - H1.C10

PHARMA G, d.o.o.

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› ABOUT THE COMPANY

We aspire to make innovative, efficient, clean, and above all high standard of premium food supplements and premium cosmetics. We gathered a group of researchers, developers, professors from Faculty of Pharmacy in Slovenia, marketing experts, and scientists from different fields - chemistry, pharmacy, cosmetology, medical science, immunology. Our analyzed, carefully chosen ingredients with synergistic action are mixed by our own formulations and filled in premium packaging, all in GMP and ISO certified production facilities. Our values are high quality standards, sustainability, nontoxicity and effectiveness.

› MAIN PRODUCTS

- NABIE - 11 products / Full spectrum hemp extract / Innovations - liposomal CBD / Active ingredients to boost the effect / Awarded line - Voted Product of the YEAR 2021
- NABIE S BOTANICALS - 12 products / 0 THC, Broad spectrum hemp extract / Slovene Silver fir branch extract - Belinal™ (one of best antioxidants) / Highly concentrated botanical extracts
- MINKA - colorful variety of vitamins and minerals in gummy and spray form / 16 products / Adults and kids love them / Natural ingredients with added vitamins / No gelatine, with pectin, best absorption
- Franchising model NABIE CBD SHOP
- Private label production
- On demand r&d, design, coaching, production
- Niche on demand products - with CBD and vitamins



Voted Product of the YEAR 2021





OPIKAR

air conditioning & cleanrooms

Hall 1 - H1.C30

OPIKAR d.o.o.

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🌐 www.opikar.com/en/

› ABOUT THE COMPANY

OPIKAR was founded in 1997 and has around 50 employees.

Since its establishment, the company has been continuously and steadily growing.

The main activities within the company are divided into 3 different divisions – **HVAC, Cleanrooms and Operating Theatres**. Within HVAC and Cleanroom (design & build), we are focused on the pharmaceutical, biotechnology, semiconductor, automotive and food-beverage industries.

Our own-product modular glass operating theatre is related to the healthcare sector, where we are able to offer complete comprehensive solutions from concept design to manufacturing, execution and validation/commissioning on site.

OPIKAR is present in the most European countries and the quality of the delivered projects is well recognised and respected in every field.

› MAIN PRODUCTS

OPIKAR has developed **modular glass operating rooms** which do not need a sub-structure and wall support. Our modular glass operating rooms are self-standing system which allows us very fast mounting in different situations on site. All the wall panels are already produced in our production facility and they are ready to mount. The result of this kind of solution is fast assembly at lower costs. The modular system allows us to combine different materials in operating rooms, such as glass, HPL, sheet metals, etc.

Our biggest advantage is flexibility and the ability to offer “turn-key solutions” for MOT, from engineering of architecture and HVAC components to completely mounted, validated and “ready to use” operating room.





Knowledge for life since 1951.

Hall 1 – H1.C30

TIK d.o.o.

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🌐 www.tik.si/en/

› ABOUT THE COMPANY

TIK d.o.o. is a company located in Kobarid (Slovenia, Europe) with more than **60 years tradition** in developing and manufacturing **disposable medical devices**, mostly **urethral catheters**. The products are primarily used in human medical practice, which is why quality and reliability come first. The speciality and potential are high flexibility, traditionally good cooperation with major European distributors, a favourable geographical location and, last but not least, many years of experience and **know-how in the development and production** of disposable medical devices. Company's mission also reflects in two slogans: "Knowledge for life since 1951." and "Green. Touch me gently." Production is carried out in production facilities according to **ISO 8** class production facilities (1,565 m² of clean rooms), company's quality management system is in accordance with **EN ISO 13485:2016**.

› MAIN PRODUCTS

▪ Urethral catheters: greencath® SOFT PLUS and greencath® SOFT

Use: For daily catheterisation, for short-term use for introduction through the urethra for urine drainage or for therapeutic purposes. **Characteristics:** The **hydrophilic coating reduces friction** between the catheter and urethral mucosal lining; Minimal residue of the hydrophilic coating in the urethra reduces stress to the organism caused by absorption of the hydrophilic coating after the use of the catheter; Polished atraumatic side eyes and tube flexibility additionally reduce the friction between catheter and urethral mucosal lining; Soft, flexible tip enables easy catheter introduction in case of enlarged prostate and various urethral masses.

▪ IVF follicle aspiration needle

Use: for ultrasonic guided, transvaginal harvesting of oocytes from follicles. **Characteristics:** The internal surface of the needle and tubing are **extremely smooth** which allows the eggs a **safe way to the test tube**. Enabled flushing of needle and connecting tube after the procedure.



➤ UROLOGY

➤ GINEACOLOGY



› ABOUT THE COMPANY

A strategic target of UVC SOLUTION Ltd. is to reduce transmission of infections in healthcare, including multi-resistant Healthcare Associated Infections (HAIs). This is achieved by using automated ultraviolet disinfection devices or UV-C disinfection robots.

The team, which has extensive experience in engineering, manufacturing and international business development in healthcare technologies, is dedicated to bring UV-C disinfection robots to become a standard hospital tool for the prevention of transmission of infections.

› MAIN PRODUCTS

The **SteriPro** UV-C hospital disinfection robot is a unique solution for healthcare facilities, providing contactless disinfection of hospital rooms. Disinfection with UV-C radiation is 99.9999% effective and its regular use is proven to reduce the overall incidence of infections in healthcare. Use of SteriPro UV-C disinfection in the hospital environment results in enormous clinical and financial benefits for the hospital and healthcare system.

SteriPro UVC disinfection technology:

- Fast and efficient disinfection – under 20 minutes per OR, insulation or hospital room
- Automatic detection of room size
- Expandable height
- Tablet operated & fully automated
- Safety features – movement sensors
- Mobile and durable





Hall 1 – H1.C10

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› ABOUT THE COMPANY

VPD, Bled, d.o.o. is a company with 29 years of experience in medical production and as a distribution company with two main divisions. Our main product category is IVD medical devices (blood glucose monitoring systems). The other division is pharma, with a range of CBD products.

Our company meets the highest quality standards. We build trust and protect consumers with a professional approach and we are passionate about making high-quality products. We are always on hand to offer extra information and advice if required. Perhaps we can create a successful story together.

› MAIN PRODUCTS

BLOOD GLUCOSE MONITORING SYSTEMS:

- **3in1.** – blood glucose, cholesterol and triglycerides measuring device
- **2in1. MaX** - Blood sugar measuring device, the advantage of this unique meter is in the individual packing of test strips which contain the reaction chemicals GHD-FAD (glucose dehydrogenase).
- **MaX BT** - a technologically advanced blood sugar meter with BT (Bluetooth) technology. It makes it easier to transfer the results of blood sugar measurements to the application. This makes diabetes management faster, easier and more transparent.

All devices are in a set, with consumables (strips, lancets and lancing device):
All meters are suitable for home and professional use.

PHARMA PRODUCTS:

- CBD Wholesale Products, CBD White Label Products, Bulk CBD Oil Products, Bulk CBD Ingredients, Hemp Extraction, R&D Analytics, Our CBD Extracts



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EUROPEAN REGIONAL
DEVELOPMENT FUND