



**MONTENEGRO**  
**Ministry of Economy**  
**Second Energy Efficiency Project - MEEP 2**

**Request for Expressions of Interest**  
**for**  
**Consultant for the Development of Long-term Sustainable**  
**Financing Mechanisms for Energy Efficiency**

Loan No: 8870-ME

Reference No. **MNE-MEEP\_2-8870-ME-QCBS-CS-20-2.1**

Montenegro has joined the World Bank Group in January 2007. The Government of Montenegro received a loan from the International Bank for Reconstruction and Development in amount of 11.5 million Euro toward the cost of financing Montenegro Energy Efficiency Project (MEEP), aimed at improving energy efficiency in public objects. The focus of MEEP was on educational and health facilities due to strong demonstration and promotion impacts that can be achieved in the society regarding the promotion of energy efficiency. Twenty-five objects were retrofitted. The objects retrofitted through this loan, have not only brought positive results in savings but created capacity within the Ministries involved, in the private sector, and increased awareness of the population in the benefits of energy efficiency measures. Given the demonstrated success, through the implementation of the Montenegro Energy Efficiency Project second phase (**MEEP 2**). The Government's aim is to retrofit additional 18 health objects (hospitals and health centers) in the country and to **develop and demonstrate a sustainable financing model**.

The selected Consultant shall be hired to perform the following tasks:

- **Task 1 - Analysis of regulatory, institutional and financial framework**
- **Task 2 - Energy efficiency financing mechanism analysis**
- **Task 3 - Detailed design of selected financing mechanism**

Selected Consultant is expected to complete required service within five months.

The Ministry of Economy and Ministry of Health through the Technical Service Unit (TSU) now invites eligible **Consultant firms** ("the Consultants") to indicate their interest in providing above services. Interested Consultants must provide information indicating that they have the required qualifications and relevant experience to perform the Services.

The shortlisting criteria are:

**1. Qualification of the consultant (firm) relevant to the assignment:**

The selected consulting company to convey this assignment should have at a minimum:

At least 3 references (from the beginning of 2014) in preparation of the sustainable financial mechanisms/models for implementation of energy efficiency measures. The Consulting should provide clear overview of conducted relevant services. Overview must include: detail data on

entity's for which services are prepared, description of service, value of the contract for performed services, information on the project realization dates, as well as entity's contact person. (Preferably with statement from investor about successfully conducted assignment). In addition, the company would need to have expertise in the areas of environmental assessment, and financial and economic analysis.----- (Max **80 points** on this criteria).

2. **Professional staff generally available:** List of the permanent key staff that is generally available for this kind of work;  
 Key expert 1: Expert for development of sustainable EE mechanism  
 Key expert 2: Financial expert  
 Key expert 3: Energy Efficiency Institutional and Policy Expert  
 Key expert 4: Energy Efficiency Technical Expert. ----- (Max **20 points** on this criteria).

List of the proposed key staff that is generally available for this kind of work, needs to be presented without submission of individual key experts' bio data (**CVs**) and it is not limited to the list presented above, which means that consultant may/should plan to engage other non-key experts for the additional expertise necessary to perform the tasks.

Consultant firms may associate with other firms in the form of a **Joint Venture** or a sub-consultancy to enhance their qualifications. Qualifications and experience of the consulting firm associated as sub-consultancy will not be considered for evaluation for shortlisting. Consultant firm may submit other documents considered important, which are not listed above, to justify general qualifications and qualifications relevant to the assignment. The associations should clearly indicate the form of the association (joint-venture, sub-consultancy; member in charge; other member/s and or sub-consultants). Joint ventures should submit letters of intent indicating their intent to form a joint venture if awarded the contract and shall provide the above mentioned information for each member of the joint venture. Consultant may only submit one expression of interest. If a Consultant submits or participates in more than one expression of interest, such expression will be disqualified. However, sub-consultants, including individual experts, may participate in more than one expression of interest only in the capacity of sub-consultants.

A Consultant will be selected in accordance with the Quality Cost Based Selection (**QCBS**) method set out in the **World Bank's Procurement Regulations for Investment Project Financing (IPF) Borrowers', issued in July 2016, revised November 2017**.

The attention of interested Consultants is drawn to **paragraph 3.14** of the **World Bank's Procurement Regulations for Investment Project Financing (IPF) Borrowers', issued in July 2016 revised November 2017**, setting forth the World Bank's policy on conflict of interest.

Interested consultants may obtain further information at the address below from 8-15 hours local time.

Expressions of interest must be delivered by e-mail and in a written form to the addresses stated below (in printed form/ Envelope should clearly indicate Ref.No: **MNE-MEEP\_2-8870-ME-QCBS-CS-20-2.1**). Deadline for submission is **February 21, 2020, 12,00h CET**.

## **Ministry of Finance**

### **Technical Service Unit**

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